



Canadian Council for  
**ABORIGINAL  
BUSINESS**



# 2016 Annual Report





## Vision

Growing a diverse and prosperous Aboriginal business community.

## Core Values

- Respect for all Aboriginal cultures
- High standards of ethics and integrity
- Open, honest, and transparent relationships with all stakeholders.

## Mission

To foster sustainable business relations between Aboriginal and non-Aboriginal business.



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## ABOUT CCAB

The Canadian Council for Aboriginal Business (CCAB) was founded in 1984 by a small group of visionary business and community leaders committed to the full participation of Aboriginal Peoples in Canada's economy. A national non-partisan/non-profit organization, CCAB offers knowledge, resources, and programs to both Aboriginal and non-Aboriginal member companies that foster economic opportunities for Aboriginal Peoples and business across Canada.

### CCAB 2016-17 Board of Directors

**Co-Chair, Sean Willy,**  
*Des Nedhe Development, Creative Fire*

**Co-Chair, Randy Moore,**  
*Bee-Clean Building Maintenance*

**Co-Vice-Chair, Alicia Dubois,**  
*CIBC*

**Co-Vice-Chair, Leanne Hall,**  
*Deloitte*

**Treasurer, Clayton Norris,**  
*MNP LLP*

**Darrell Beaulieu,**  
*Denendeh Investments Inc*

**Leanne Bellegarde,**  
*PotashCorp (incoming)*

**James Blackman,**  
*Primco Dene Group of Companies*

**Jack Blacksmith,**  
*Cree Regional Economic  
Enterprises Company (outgoing)*

**Mervin Dewasha,**  
*Neegan Burnside*

**Maxime Faille,**  
*Gowlings LLP, (outgoing)*

**Stephen Fay,**  
*BMO Financial Group*

**Kara Flynn,**  
*Syncrude (outgoing)*

**Michael Fox,**  
*Fox High Impact Consulting (outgoing)*

**Greg Fuhr,**  
*Syncrude Canada Ltd (incoming)*

**Michael Hachey,**  
*ESS North America*

**Candice Holmstrom,**  
*CH Designs Inc. (outgoing)*

**Rose Julian,**  
*Paqtnkek Mi'kmaw (incoming)*

**Jasper Lamouelle,**  
*Tlicho Investments Corporation (outgoing)*

**Michael Ledgett,**  
*Dentons Canada LLP*

**Stephen Lindley,**  
*SNC-Lavalin Inc. (outgoing)*

**Mary-Jane Loustel,**  
*IBM Canada (incoming)*

**Katherine Power,**  
*Sodexo Canada (incoming)*

**Paul Summers,**  
*SteelCraft Inc.*

**Barry Telford,**  
*Sodexo Canada (outgoing)*

**Stephen Watson,**  
*Carillion Canada, (outgoing)*



## MESSAGE FROM THE CO-CHAIRS

Dear Friends of CCAB,

The Canadian Council for Aboriginal Business continues to grow its national role as the go to thought leaders for Indigenous business across Canada proudly enduring as a vital link between Aboriginal and Corporate business Canada.

Working in an environment with economic pressures, CCAB stands at the front line of addressing rapidly changing business dynamics across the country taking place across numerous business sectors. CCAB is actively working to address lower revenues with new marketing strategies that open doors to all levels of Aboriginal business participation.

In 2016 responding to the Wild Fires in Fort McMurray CCAB offered their support, donating all profits from the annual Calgary Gala to the Canadian Red Cross Alberta Fires Emergency Appeal. As one of many Aboriginal organizations and communities CCAB proudly stood shoulder to shoulder with their brothers and sisters in supporting the people of Fort McMurray. We as co-chairs wish to applaud CCAB President and CEO JP Gladu and his team for their generosity of spirit and commitment to their heartfelt work.

Through the Aboriginal business lens CCAB continues to play a substantial role ensuring that our business peoples and communities are consistently being considered in national business conversations. Our awards and outstanding recipients continue to bring our people's accomplishments to the attention of all Canadians.

This year the CCAB celebrated extraordinary talents reaching across the work and life experience spectrum.

At the annual Toronto Gala we presented the Aboriginal Business Hall of Fame (ABHF) Lifetime Achievement award to Whitecap Dakota Chief Darcy Bear who was instrumental in developing a self-governing Land Code, which created a business-friendly environment on Whitecap lands. At the Toronto Gala we also proudly celebrated the 2016 National Youth Aboriginal Entrepreneur of the Year recipient Jacob Pratt founder and creative director of Wambdi Dance, a First Nations performance and events company that provides music and dance performances, cultural camps, youth motivational workshops, and traditional storytelling.

Adding to our business success celebrations we awarded the Aboriginal Economic Development Corporation (AEDC) award in Calgary to the Tsuut'ina Nation – Economic Development Lands and South West Ring Road.

Rounding out our awards calendar year at the annual Vancouver Gala we presented the 2016 Award for Excellence in Aboriginal Relations (AEDC) to recipient Senator Murray Sinclair who has been at the cutting edge of change making, honoured for his distinguished record of public service and work leading the Truth and Reconciliation Commission (TRC) of Canada.

CCAB has much to be proud of and celebrate.

The evening also celebrated the outstanding work of CCAB's Progressive Aboriginal Relations (PAR) committed and certified companies.

As well this year CCAB launched the Tools and Financing for Aboriginal Business (TFAB) program. TFAB provides practical tools, training and networks to help grow Aboriginal business providing templates, worksheets and guides as well as CCAB members committed to Aboriginal entrepreneurship.

Beautiful Banff played host to the second annual Aboriginal Economic Development conference showcasing Aboriginal economic success through networking opportunity and exceptional panel and keynote discussion.

It's amazing the how the capacity for change continues to fuel the breadth and accomplishment that CCAB champions each year. As co-chairs along with a dedicated Board of Directors we are honoured to support growing Aboriginal business success.

Sincerely,



Sean Willy




Randy Moore



## MESSAGE FROM THE PRESIDENT AND CEO

Dear Members, Patrons, and Supporters,

As President and CEO of the Canadian Council for Aboriginal Business (CCAB) I am honoured to witness extraordinary Indigenous peoples and businesses working everyday as change agents for their communities, providing genuine front line Economic Reconciliation.

Inclusivity of Indigenous business throughout all sectors encourages leading edge practices in procurement and supply chains that must be transparent and recognizable throughout the Canadian economy. We need all Canadians to fully understand the current national impact and extraordinary potential that is Aboriginal business today.

Keeping our communities and businesses consistently top of mind in the national business conversation is a vital component on the road to economic reconciliation. At a time when stereotypes in all levels of Canadian society are being challenged we must stand firm in recognizing that from traditional hunting grounds to the boardroom, Indigenous peoples and business are relevant and on the move.

Our continued business success reaches across our own diversity and is driving a new generation of First Nations, Inuit and Métis business entrepreneurial spirit. From our Hot Topics event in Toronto, keynote presentations in Montreal and Calgary to the 3rd Annual AEDC conference in Banff, CCAB proudly continues to embody the true potential of networking and partnership building.

This past year CCAB has not only supported Aboriginal business success but also community commitment. While some felt it may have been prudent to cancel our annual Calgary gala we chose instead to show our support for our brothers and sisters in Fort McMurray and Alberta by keeping our gala date and donating \$85,000 in proceeds to the Canadian Red Cross Alberta Fires Emergency Appeal. Actions such as this make me truly proud to lead such an amazing organization.

My outstanding team and board of directors continues to grow CCAB into the go to national Aboriginal business voice. This accomplishment would not be possible without the support of our members, sponsors and supporters from coast to coast to coast. It is through their commitment and participation in our programs, events and research throughout the year that we have much to celebrate and much to be grateful for.

Chi Miigwetch,



JP Gladu  
President & CEO



A woman with long dark hair, wearing a black top and a white skirt with large black polka dots, is singing into a microphone. The image is overlaid with a semi-transparent red filter. The text "2016 EVENTS AND SPONSORSHIP" is written in white, bold, sans-serif capital letters across the center of the image.

# 2016 EVENTS AND SPONSORSHIP



# 18<sup>th</sup> ANNUAL TORONTO GALA

On February 2, CCAB welcomed over 400 guests to the Ritz-Carlton where we honoured and celebrated the 2016 Aboriginal Business Hall of Fame (ABHF) recipient, Chief Darcy Bear of Whitecap Dakota First Nation and the third recipient of the National Youth Aboriginal Entrepreneur of the Year Award, Jacob Pratt of Wambdi Dance.

Dr. Duke Redbird provided the opening prayer and inspiring speeches were given by our Master of Ceremonies, Waneek Horn-Miller and our keynote speaker, Reggie Leach. The evening’s entertainment was provided by Cheri Maracle.



(Left to right) Michael Hachey, Reggie Leach, Chief Darcy Bear, Jacob Pratt, Waneek Horn-Miller, J.P. Gladu



Herb Crowchild, Roberta Jamieson, Guy Freedman



Ron Jamieson, Toronto Mayor John Tory, J.P. Gladu



Elder, Dr. Duke Redbird and Waneek Horn-Miller



Spencer Fraser, Nicole Verkindt, Hon. David Zimmer

Lead Sponsor:



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Contributor:





## TORONTO HOT TOPIC SERIES

On April 28, 2016, over 200 people joined us in a discussion on the opportunities, challenges and pathways on the road to empowering Aboriginal youth and building a new business force for Canadian business in the 21st century.

Our Aboriginal youth are succeeding in businesses that are creative and exciting is the future. Everyone was able to share in the excitement of the digital, traditional and cultural future of Indigenous youth and have learned how Canadians could support this.

A networking reception followed the Hot Topic discussion, where attendees shared ideas and interacted with peers, colleagues and Community Business leaders.

The panel was moderated by **Monique Bateman, TD**. Panelists included: The Right Honourable **Paul Martin**, **Roberta Jamieson**, President & CEO, Indspire, **Wab Kinew**, Father, Writer, Journalist, Anisinaabemowin Advocate, and **Mike DeGagné**, President and Vice-Chancellor, Nipissing University.



The Right Honourable Paul Martin



Monique Bateman, TD Bank Group, Special Advisor, Aboriginal Relations



Mike DeGagné, President and Vice-Chancellor, Nipissing University



Roberta Jamieson, President & CEO, Indspire



Wab Kinew, Father, Writer, Journalist, Anisinaabemowin Advocate, MLS Fort Rouge Manitoba

Lead Sponsor:



## ANNUAL CALGARY GALA

On May 11, 2016, CCAB and guests celebrated the accomplishments of Tsuut'ina Nation - Economic Development Lands and South West Ring Road, the 3rd recipient of Aboriginal Economic Development Corporation (AEDC) Award. Tsuut'ina was chosen among a field of excellent candidates for its historic Transportation and Utility Corridor (TUC) Agreement with the Province of Alberta that transferred 1058 acres of land to the province for the construction of the final portion of the South West Ring Road.

The historic and devastating events happening in Fort McMurray at the time of the Gala were having a direct effect, not only on Fort McMurray and surrounding communities, but on the entire province of Alberta, and the country as a whole. The CCAB made the decision to donate proceeds from the event (\$85,000), to the Canadian Red Cross Alberta Fires Emergency Appeal. Thank you to everyone who attended the event as well as CCAB members who helped make this donation a reality.

The Master of Ceremonies for the evening was Hal Eagletail of the Northern Dene Tsuut'ina Nation and Tsuut'ina Nation Youth Drummers provided the opening entertainment.



Tsuut'ina Nation Youth Drummers



Host Hal Eagletail



Chief Roy Whitney is presented the CCAB AEDC Award from event Lead sponsor and Founding and Exclusive Sponsor, Sodexo Canada's Katherine Power



Terry Metatawabin, Katherine Power, Chief Roy Whitney, JP Gladu, Stephen Lindley, Sean Willy and the Tsuut'ina Nation team.

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Contributor:



KINDER MORGAN





## MONTREAL KEYNOTE AND NETWORKING RECEPTION

On June 15, 2016, delegates joined Natan Obed, President of Inuit Tapiriit Kanatami (ITK) at Montreal City Hall for his presentation on the new business opportunity for both Inuit and Canadian businesses in the North. He also provided a unique perspective on what comes next for the Inuit in Canada. His talk covered the obstacles and opportunities currently facing Inuit business, the need to grow an Inuit workforce, and the role of the Makivik Corporation in promoting northern business.

A special networking reception was held after the keynote at the Ashukan Cultural Centre.

This event was an opportunity for the business community to come together with political leaders, top executives, up and coming entrepreneurs, and business owners to explore the mutual priorities for development in Canada's far North, and the unique role for Inuit peoples in the Canadian economy.



Left to Right: JP Gladu, President and CEO, CCAB, Madame Mary Deros, Vice Mayor, City of Montreal, Natan Obed, President, Inuit Tapiriit Kanatami (ITK), Nadine St-Louis, Executive Director, Sacred Fire Productions, Phero Austin, Senior Manager Business Services, TD Commercial Banking



Elder Imaapik Jacob Partridge



Madame Mary Deros, City of Montreal



Natan Obed, Inuit Tapiriit Kanatami



Left to Right: Stephen Agluvak Puskas, Nipivut. JP Gladu, CCAB



Left to right: Jack Blacksmith, Creeco. Natacha LeClerc, Cain Lamarre

Lead Sponsor:



## EDMONTON ABORIGINAL BUSINESS LUNCHEON: CANADA'S GLOBAL COMPETITIVENESS AND THE ROLE OF ABORIGINAL PEOPLES IN BUSINESS

On September 13, 2016, attendees heard from our four extraordinary panelists: **Perrin Beatty**, President & CEO of the Canadian Chamber of Commerce, **Dr. Herbert Belcourt**, entrepreneur, **Dr. Marie Delorme**, CEO of The Imagination Group of Companies, and **Carman McNary**, Managing Partner, Dentons Edmonton who shared their experiences and insight in a discussion on how investing in Indigenous businesses just makes sense.

The Indigenous population is the fastest, strongest and youngest demographic in Canada, capable of meeting the needs of a skilled and trained workforce provided steps are taken to empower this demographic.



Hon. Perrin Beatty, Canadian Chamber of Commerce



Dr. Herbert Belcourt, Entrepreneur



Dr. Marie Delorme, The Imagination Group of Companies



Carman McNary, Dentons Canada LLP



Randy Moore, Bee-Clean Building Maintenance



Lead Sponsor:





## 14<sup>th</sup> ANNUAL VANCOUVER GALA

On September 22, 2016, we celebrated and recognized Senator Murray Sinclair, the 2016 recipient of the Award for Excellence in Aboriginal Relations. The Award for Excellence in Aboriginal Relations recognizes a Canadian who has contributed, through professional and voluntary commitments, to building bridges between Aboriginal people and Canadian society.

Senator Sinclair's work over the past six years with the Truth and Reconciliation Commission (TRC), culminating in the release of the TRC report, has provided the basis for a more respectful relationship between Aboriginal peoples and all Canadians.

The CCAB also recognized our Progressive Aboriginal Relations (PAR) certified companies, awarded at the bronze, silver and gold levels.



Gazheegwanabic Morrisseau Sinclair accepting the award on behalf of her father, Senator Murray Sinclair.



Stan Wesley, Event Host. Katherine Morrisseau Sinclair, Gazheegwanabic Morrisseau Sinclair, J.P. Gladu



Ravina Bains, Scotiabank



Katherine St. Denis, BC Housing. Katherine Power, Sodexo Canada



Rose Mueller, Fort McKay First Nation, Billy Te Kahika, World Indigenous Festival Aotearoa New Zealand 2019

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# ANNUAL ABORIGINAL ECONOMIC DEVELOPMENT CONFERENCE (AEDC)

On October 19-20, 2016, the second annual Aboriginal Economic Development Conference (AEDC) was hosted in beautiful Banff, Alberta. The event recognized the contributions AEDCs make to Aboriginal business, community prosperity and the Canadian economy. The conference also provided networking and knowledge-sharing opportunities for businesses, AEDC executives, community leaders, government and corporate Canada.

The 2016 AEDC focused on financing and the importance of maintaining positive relationships between AEDCs and their communities. More than 40 business leaders from across Canada took to the stage to speak on topics that covered intergovernmental relations, financing, community relations, infrastructure, procurement and leadership.

Speakers included the Honourable Perrin Beatty, President and CEO of the Canadian Chamber of Commerce; Perry Bellegarde, National Chief of the Assembly of First Nations; Chief Jim Boucher of Fort McKay First Nation; Chief Clarence Louie of the Osoyoos Indian Band; and Inuit Tapiriit Kanatami President Natan Obed.



Natan Obed, Inuit Tapiriit Kanatami. J.P. Gladu, CCAB. National Chief Perry Bellegarde, Assembly of First Nations



Chief Terrance Paul, Membertou First Nation  
Randy Moore, Bee-Clean Building Maintenance



The Honourable Perrin Beatty, Canadian Chamber of Commerce



MountView BBQ Dinner

Opening Dinner  
Sponsor:



Morning Session  
Lead Sponsor:



Closing Dinner  
Party Sponsor:



Dinner Networking  
Reception Sponsor:



Supporting  
Sponsor



Sponsor

Birch Hill  
Equity  
Partners



Coat Check  
Sponsor





## CCAB AND AEG PRESENT ABORIGINAL CONNECTIONS: KEYNOTE AND RECEPTION

On November 23, 2016, the Canadian Council for Aboriginal Business (CCAB) and the Alberta Enterprise Group (AEG) hosted Aboriginal Connections Keynote and Reception in Calgary, Alberta.

Over 200 business leaders from across Western Canada attended the gathering to celebrate the achievements of Fort McKay First Nation's Chief Jim Boucher.

Chief Boucher gave a compelling account of the history, present day and future of Fort McKay First Nation, one of Canada's most enterprising Aboriginal communities. He was introduced by Dr. Eric Newell, Chancellor Emeritus and Special Advisor to the Provost, University of Alberta, and recipient of the CCAB Award for Excellence in Aboriginal Relations in 2012.



Chief Jim Boucher, Fort McKay First Nation



Josh Bilyk, Alberta Enterprise Group



Dr. Eric Newell, University of Alberta. Chief Jim Boucher, Fort McKay First Nation. Josh Bilyk, Alberta Enterprise Group. J.P. Gladu, CCAB

Coat Check Sponsor:



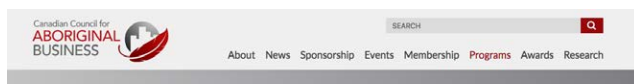
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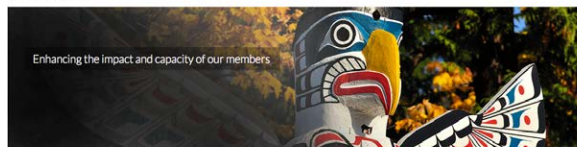
## NEW CCAB WEBSITE

After months of consultation and design, CCAB launched our newly redesigned website at the beginning of 2016. Our goal with this new website was to provide visitors an easier way to learn how CCAB fosters sustainable relations between First Nations, Inuit and Métis people and Canadian Business and as well as a modern look.

We have streamlined the menus and simplified navigation for visitors to easily access information. The homepage displays quick links to our major programming, events and how to become a CCAB member.



### CCAB Programs



CCAB delivers programs that facilitate the growth of Aboriginal business, build relationships between Aboriginal and non-Aboriginal business, and ensure life-long learning for Aboriginal entrepreneurs, and other Canadian business leaders. These efforts recognize the central role that Aboriginal business and communities hold in the future of Canada.

<p><b>PAR Program:</b> Luanne Whitcrown, Program Manager 416-961-8663 ext. 231 lwhitcrown@ccab.com</p>	<p><b>Tools and Financing for Aboriginal Business (TFAB)</b> TFAB is a new CCAB program that connects Aboriginal entrepreneurs with tools, training and networks through an online platform, enabling these entrepreneurs to strengthen and grow their business.</p>	<p><b>Progressive Aboriginal Relations (PAR)</b> PAR is a certification program that confirms corporate performance in Aboriginal relations at the Bronze, Silver, or Gold level.</p>
<p><b>TFAB and ABMP:</b> Joan Riley, Manager, Innovation and Entrepreneurship 416-961-8663 ext. 238 jriley@ccab.com</p>	<p><b>Aboriginal Business Mentorship Program (ABMP)</b> CCAB's Mentorship program pairs Aboriginal entrepreneurs with experienced mentors to help them take their business to the next level.</p>	<p><b>Procurement</b> The Canadian Council for Aboriginal Business (CCAB) and Offshore Market Exchange Inc. (OMEX) have partnered to connect Aboriginal business to procurement opportunities in the public and private sectors.</p>



### CCAB Research



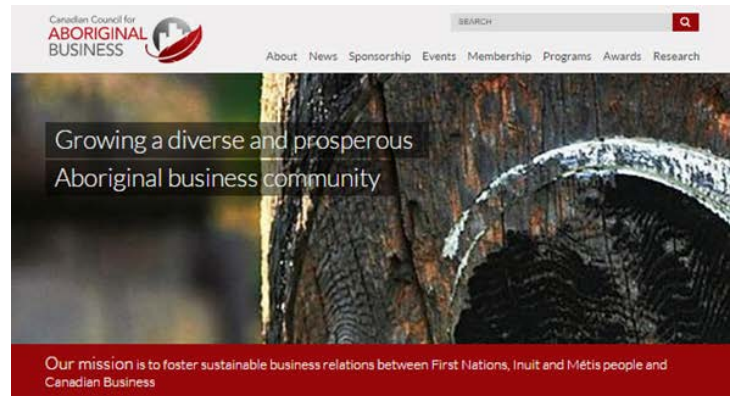
#### How Research Supports our members

CCAB research gives Aboriginal people and business owners, Canada's Government, Corporate and Academic communities insight into the state of Canada's emerging Aboriginal economy.

 <b>National First Nations Sustainable Economic Development And Fiscal Relations Strategy</b>	 <b>CCAB Research Series</b>	 <b>CCAB Collaboration Series</b>	 <b>Get Involved In CCAB Research</b>
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For more information, contact:  
Max Stodola

[Latest Research](#)



#### Join CCAB

Join us in our mission to advance sustainable business relationships between Aboriginal peoples and business Canada.

#### Attend an Event

The CCAB hosts regular events throughout the year to inform, equip, and connect our membership.

#### Find out More

Contact us to find out how you can be involved and what resources we have to offer.

 <b>Winnipeg Hot Topic Series: Aboriginal Power &amp; Renewable Energy</b>	 <b>Indigenous Women in Leadership Award &amp; Keynote</b> April 6, 2017 Toronto, ON Join us as we award one of Canada's top Indigenous women with the 1st CCAB Indigenous Women in Leadership Award. Learn from our Award Winner as she discusses the challenges, achievements and vision for an equitable and prosperous future for all Canadians.	 <b>Annual Aboriginal Economic Development Conference &amp; Calgary Gala</b>
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 <b>EVENTS</b> The CCAB hosts regular events throughout the year to inform, equip, and connect our members.	 <b>PROGRAMS</b> CCAB provides an array of business development offerings, including certification for Aboriginal-owned businesses (CAB) and companies with Progressive Aboriginal Relations (PAR), TFAB (Tools and Financing for Aboriginal Business), connects Aboriginal entrepreneurs with tools, training and networks to strengthen and scale their businesses.	 <b>RESEARCH</b> CCAB commissions and publishes regular reports to help serve its members and enhance their ability to do business wisely. By sharing current and continuing research, CCAB supports its membership to approach the business landscape in an informed manner.	 <b>JOIN</b> Join us in our mission to advance sustainable relationships between Aboriginal communities and Canadian Business.
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We thank our patrons for their generous support:



<p><b>SIGN UP FOR E-NEWS</b> To stay current on upcoming gatherings, and new CCAB resources, please subscribe to our newsletter.</p> <p><a href="#">SIGN UP</a></p> <p><b>GET SOCIAL</b> f t in</p>	<p><b>CONTACT US</b> Canadian Council for Aboriginal Business 2 Berkeley Street, Suite 310 Toronto, Ontario M5A 4J5 Telephone: 416-961-8663 Fax: 416-961-3995 General Inquiries: info@ccab.com</p>	<p><b>QUICK LINKS</b></p> <ul style="list-style-type: none"> <li>• Our Team</li> <li>• Sponsorship Opportunities</li> <li>• Member Directory</li> <li>• Join</li> <li>• Volunteer</li> <li>• About PAR</li> <li>• Member News</li> </ul>
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**CREATRIX**  
DESIGN GROUP



# PROGRAMS

## PROGRESSIVE ABORIGINAL RELATIONS (PAR) PROGRAM

PAR is a certification program that confirms corporate performance in Aboriginal relations at the Bronze, Silver or Gold level. Certified companies promote their level with a PAR logo signaling to communities that they are good business partners; great places to work and; committed to prosperity in Aboriginal communities. PAR certification provides a high level of assurance to communities because the designation is supported by an independent, third party verification of company reports. The final company level is determined by a jury comprised of Aboriginal business people.

Since the program's introduction in 2001, PAR remains the premier corporate social responsibility program with an emphasis on Aboriginal relations. The PAR program encourages companies to evolve and participate in the growing Aboriginal business economy across Canada.

### 2016 PAR Program Improvement:

The PAR program completed its redevelopment of the PAR Committed and Certified framework to improve the quality of progression for companies participating in the PAR program.

Changes to the PAR program include:

- PAR Framework Criteria
- PAR Fee Structure
- Improved support process for PAR companies
- PAR Aboriginal Relations checklist

The PAR performance areas that drive the PAR Criteria are:

#### LEADERSHIP ACTIONS

Leadership Actions are defined as actions to reinforce an organizational focus on Aboriginal relations by leaders of the organization. Such actions have an impact in achieving and sustaining good results in all PAR Drivers. These actions include setting and cascading a clear commitment and policy, identification and communication of the Community of Interest, scheduling self-assessment exercises against PAR Criteria to review status, and the application of a structure to drive and help sustain the commitment to positive Aboriginal relations across the organization.

#### EMPLOYMENT

Employment is defined as the commitment of resources (time and money) to achieving equitable representation of Aboriginal persons in the workplace. This involves recruiting and retaining Aboriginal talent, supporting their

career development and advancement, and promoting mobility of Aboriginal employees throughout employment sectors and levels. This driver also includes supporting cross-cultural awareness and/or cultural sensitivity training, and providing training and support for existing or prospective Aboriginal employees through specific programs or actions.

#### BUSINESS DEVELOPMENT

Business development is defined as the commitment of resources (time and money) to the development of business relationships with Aboriginal-owned businesses. These activities, which include procurement, are sustained through mutual benefit. Capacity building and mentorship also directly relate to sustaining, enhancing or developing future business development.

#### COMMUNITY RELATIONSHIPS

The Community Relationships driver is broken out into two components: engagement and support.

**Engagement** is defined as providing time and resources to develop and sustain positive and progressive relationships with Aboriginal communities, groups and stakeholders. Engagement can include communications, information sharing, involvement in events and activities, and partnerships. **Support** is defined as a commitment to develop positive and progressive relationships with Aboriginal communities, groups and stakeholders by providing financial and/or in-kind support. These components work together to nurture and sustain positive and progressive relationships. Those companies that are viewed as part of the community have a far better chance of success in sustaining good relationships, versus those that go into the community to give an occasional presentation.

Since the introduction of the Progressive Aboriginal Relations program 16 years ago, PAR continues to be the only corporate social responsibility assurance program with an emphasis on Aboriginal relations.



## PAR LEVELS

Progressive  
Aboriginal  
RELATIONS

**COMMITTED**

Canadian Council for  
Aboriginal Business 

### PAR Committed Level

PAR Committed companies are in the beginning stages of tracking and managing their Aboriginal relations strategies. Committed companies have submitted a report for one years' worth of business activities, and are required to undergo high-level verification annually of their performance for a three-year time frame. The PAR Committed logo represents a company's commitment to continual improvement in Aboriginal relations.

### PAR Certified Level

PAR Certified companies have PAR verifiers review the company PAR online report and confirm submissions through company visits and interviews with Aboriginal stakeholders. These inputs combine to create a summary report from the verifier that is used by a PAR jury to award the company PAR standing at the bronze, silver, or gold level. At this level, companies must submit three years of information and must re-certify every three years.

Progressive  
Aboriginal  
RELATIONS

**BRONZE  
LEVEL**

Canadian Council for  
Aboriginal Business 

### BRONZE LEVEL PAR

Companies are distinguishable among thousands of Canadian businesses because they recognize the business case for working with Aboriginal businesses and communities. They understand the mutually beneficial impact of business development with Aboriginal-owned businesses; the value that Aboriginal Peoples bring to the workplace and the potential of Aboriginal communities. PAR bronze companies are beginning a journey to develop strategies, goals and action plans that position them to work with the Aboriginal community.

Progressive  
Aboriginal  
RELATIONS

**SILVER  
LEVEL**

Canadian Council for  
Aboriginal Business 

### SILVER LEVEL PAR

Companies have had the business case proven through their Aboriginal relations, business partnerships are in place; Aboriginal Peoples are adding value at their workplace, and they are supporting sustainability through investment in communities and people. PAR silver companies recognized early the importance of working with Aboriginal communities and can point to outcomes that have made a difference.

Progressive  
Aboriginal  
RELATIONS

**GOLD  
LEVEL**

Canadian Council for  
Aboriginal Business 

### GOLD LEVEL PAR

Companies demonstrate sustained leadership in Aboriginal relations through their commitment to working with Aboriginal businesses and communities and building the business case that other companies aspire to achieve. Their introduction of innovative programs and engagement of Aboriginal businesses and communities demonstrates best practices for these enterprises introducing Aboriginal relations to their business strategy or seeking to improve year over year.

## 2016 PAR PROGRAM DATA

2016 PAR Committed level companies: 17

Birch Hill Equity Partners	New Committed
CIBC	New Committed
CN Rail	New Committed
Hydro One	New Committed
Horizon North Logistics	New Committed
Innergex Renewable Energy	New Committed
Manitoba Hydro	New Committed
Maple Leaf Strategies	New Committed
MNP LLP	New Committed
Renewable Energy Services	New Committed
Valard Construction	New Committed
Yukon Energy Corporation	New Committed
Allteck Line Contractors	Recommitted (3rd Final year)
Austin Powder	Recommitted (3rd Final year)
Hatch	Recommitted (3rd Final year)
Supermetal Structures Inc.	Recommitted (3rd Final year)
Valard Construction	Recommitted (3rd Final year)

NUMBER OF NEW  
COMMITTED

12

NUMBER OF  
RECOMMITTED

5

2016 PAR Certified – 31 Active companies at Bronze, Silver and Gold level  
Bronze 6, Silver 10, Gold 15.

HJ O'Connell Construction	New Certifying
Brook McIlroy	New Certifying
Hudbay Minerals	New Certifying
Civeo	New Certifying
Sodexo Energy & Resources	Recertifying
Cameco Corporation	Recertifying
Aramark Remote Workplace Services	Recertifying
BMO Financial Group	Recertifying
ESS Support Services	Recertifying

NUMBER OF NEW  
CERTIFIED FOR  
THE YEAR 2016

4

NUMBER OF  
RECERTIFIED

5



# 2016 CERTIFIED PAR COMPANIES

Progressive  
Aboriginal  
RELATIONS

**BRONZE  
LEVEL**

Canadian Council for  
Aboriginal Business

BrookMcIlroy/



Progressive  
Aboriginal  
RELATIONS

**SILVER  
LEVEL**

Canadian Council for  
Aboriginal Business



Progressive  
Aboriginal  
RELATIONS

**GOLD  
LEVEL**

Canadian Council for  
Aboriginal Business



# 2016 VANCOUVER PAR LUNCHEON: INVESTMENT AND CAPACITY BUILDING

SEPTEMBER 22, 2016

The 2016 Progressive Aboriginal Relations Luncheon in Vancouver brought together Canadian companies committed to promoting and developing partnerships with, and investing in, Aboriginal business and communities. The conversation “Investment and Capacity Building” brought keynote presenters, Sodexo, a PAR Gold Certified company and Bee Clean Building Maintenance, a Silver Certified company, to discuss the benefits of investing, and partnering with, Aboriginal businesses and communities to build capacity, and shared their experiences from development to delivery.



Katherine Power,  
*Vice President  
Communications and  
Corporate Affairs*  
  
Sodexo Remote Services



Randy Moore,  
*Vice President,  
Strategic Development  
& Aboriginal Relations*  
  
Bee-Clean Building  
Maintenance

Lead Sponsor  
Cameco



Supporter  
BC Housing





# CERTIFIED ABORIGINAL BUSINESS (CAB) PROGRAM

The Certified Aboriginal Business program (CAB) has been designed to increase public and private-sector business opportunities for CCAB’s Aboriginal business members.

## CERTIFIED Aboriginal Business

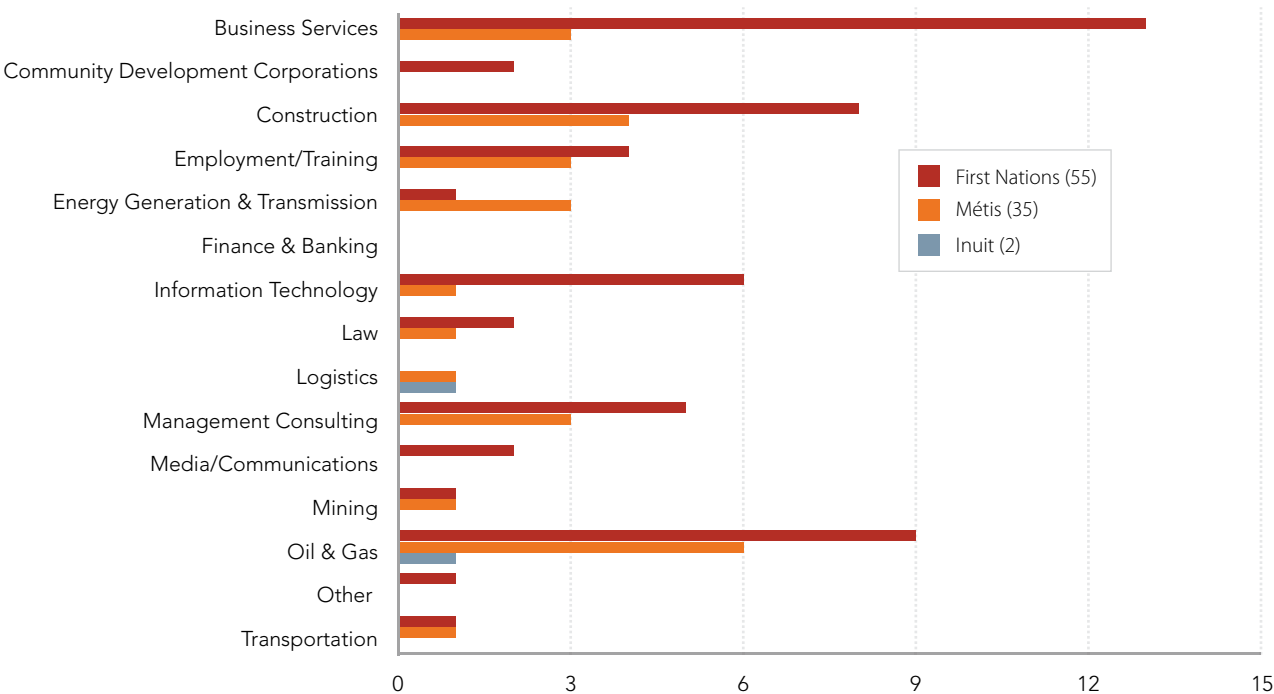
Canadian Council for  
Aboriginal Business 

### CERTIFICATION SYSTEM

Aboriginal business members are provided with a formal certification that can be used for marketing and bid packages, and to identify themselves as a Certified Aboriginal business.

In November 2016, the CAB program relaunched its operations with improvement to the eligibility component of the program. It now is developed to increase access and allow Aboriginal businesses to further their opportunities with CCAB member companies, including all PAR participating companies.

## 92 COMPANIES LISTED IN CAB



# AWARDS

A photograph of two men in suits holding trophies, overlaid with a semi-transparent red filter. The man on the left is older with dark hair, wearing a dark suit and a red and white striped tie. The man on the right is younger with dark hair, wearing a light-colored suit and a dark tie. Both are smiling and holding large, ornate trophies with intricate carvings. The trophies are resting on a dark, textured surface. In the background, a wine glass and some foliage are visible.



## ABORIGINAL BUSINESS HALL OF FAME LIFETIME ACHIEVEMENT AWARD

Aboriginal persons whose business leadership has made a substantive contribution to the economic and social well-being of Aboriginal people over a lifetime are eligible for the Aboriginal Hall of Fame (ABHF) Lifetime Achievement Award. Champions of Aboriginal business exist across the country, but only a small percentage of individuals devote their lifetime to furthering the Aboriginal economy.



**2016 ABHF AWARD RECIPIENT,  
CHIEF DARCY BEAR**

The Canadian Council for Aboriginal Business and ESS Support Services Worldwide (a member of Compass Group Canada) were pleased to announce Chief Darcy Bear as the 2016 inductee into the Aboriginal Business Hall of Fame for Lifetime Achievement.

Chief Bear has been widely-recognized for his economic, business and cultural achievements. He was a recipient of the Commemorative Medal for the Centennial of Saskatchewan in 2005, he was named one of the “Ten Most Influential People” by Saskatchewan Business Magazine and was awarded the CANDO “Economic Developer of the Year” in 2006. In 2009, the Federation of Saskatchewan Indian Nations awarded Chief Bear the Circle of Honour Award for Community-Based First Nation Business.

In December 2011, Chief Bear received the Saskatchewan Order of Merit, the highest recognition given to residents of the province. On January 25, 2012, Whitecap Dakota First Nation signed the Framework Agreement for Self Governance, which kick-started Whitecap’s journey towards self-governance. On May 23, 2012, Chief Bear was honoured

with the prestigious Diamond Jubilee Medal, reflecting his commitment to service. In 2013, he was named an Inaugural Grandey Leadership Honouree, and the City of Saskatoon also bestowed a municipal park in his honour.

The 2014 Throne Speech in the provincial Legislature recognized Chief Bear’s “progressive leadership.” Most recently, he was the recipient of an Honorary Doctor of Laws Degree from the University of Saskatchewan in the fall of 2014. Chief Bear was instrumental in developing a self-governing Land Code, which created a business-friendly environment on Whitecap lands, complete with a land tenure system, commercial infrastructure and a real-property tax law. Whitecap now serves as a national example of positive community development and heightened self-determination. To date there has been approximately \$100 million in capital investment in the community and an unemployment rate reduction from 70 per cent to 5 per cent.



The CCAB would like to recognize and thank ESS, the founder and exclusive sponsor for the Aboriginal Business Hall of Fame. Compass Group Canada/ESS SupportServices Worldwide is a leading food-service and support services company.

Aboriginal Business  
HALL OF FAME

LIFETIME  
Achievement



## ABORIGINAL BUSINESS HALL OF FAME NATIONAL YOUTH ABORIGINAL ENTREPRENEUR AWARD

When CCAB celebrates the accomplishments of Indigenous youth, turning their entrepreneurial vision into business success, all Canadians succeed.



### 2016 ABHF NATIONAL YOUTH ABORIGINAL ENTREPRENEUR AWARD RECIPIENT, JACOB PRATT

The 3rd annual NYAE award was presented at CCAB's 17th Annual Toronto Gala to Jacob Pratt founder and creative director of Wambdi Dance, and is a Dakota/Saulteaux member of the Cote First Nation in Saskatchewan. Wambdi was started in 2012, and is a First Nations

performance and events company that provides music and dance performances, cultural camps, youth motivational workshops, and traditional storytelling. Wambdi's aims are to represent First Nations/Native American people positively with pride and respect for their cultures and values; and to support First Nations/Native American talent by providing them with the opportunity to develop their own personal cultural identity. Jacob's many talents include men's traditional dancing, hoop dancing, and native flute playing. His debut album "Eagle Calls" won an Aboriginal Peoples Choice Award for Best Flute Album. He plans to expand Wambi nationally, and do international events that showcase the strength and vitality of First Nations in Canada.

[www.wambdi.com](http://www.wambdi.com)

The National Youth Entrepreneurship Award highlights the enterprising spirit of young Aboriginal business leaders under the age of 35. The prestigious award comes with a \$10,000 dollar cash prize.

The eligibility criteria for this unique award requires that the nominee be a Canadian resident of First Nation (Status or Non-Status), Inuit or Métis ancestry between the ages of 19-35, self-employed for a minimum of one year and submit a creative 30-60 second video about themselves and their business.



The CCAB would like to recognize and thank ESS, the driving force behind the creation of the National Youth Aboriginal Entrepreneur Award. Compass Group Canada/ESS Support Services Worldwide is a leading food-service and support-services company.

Aboriginal Business  
HALL OF FAME

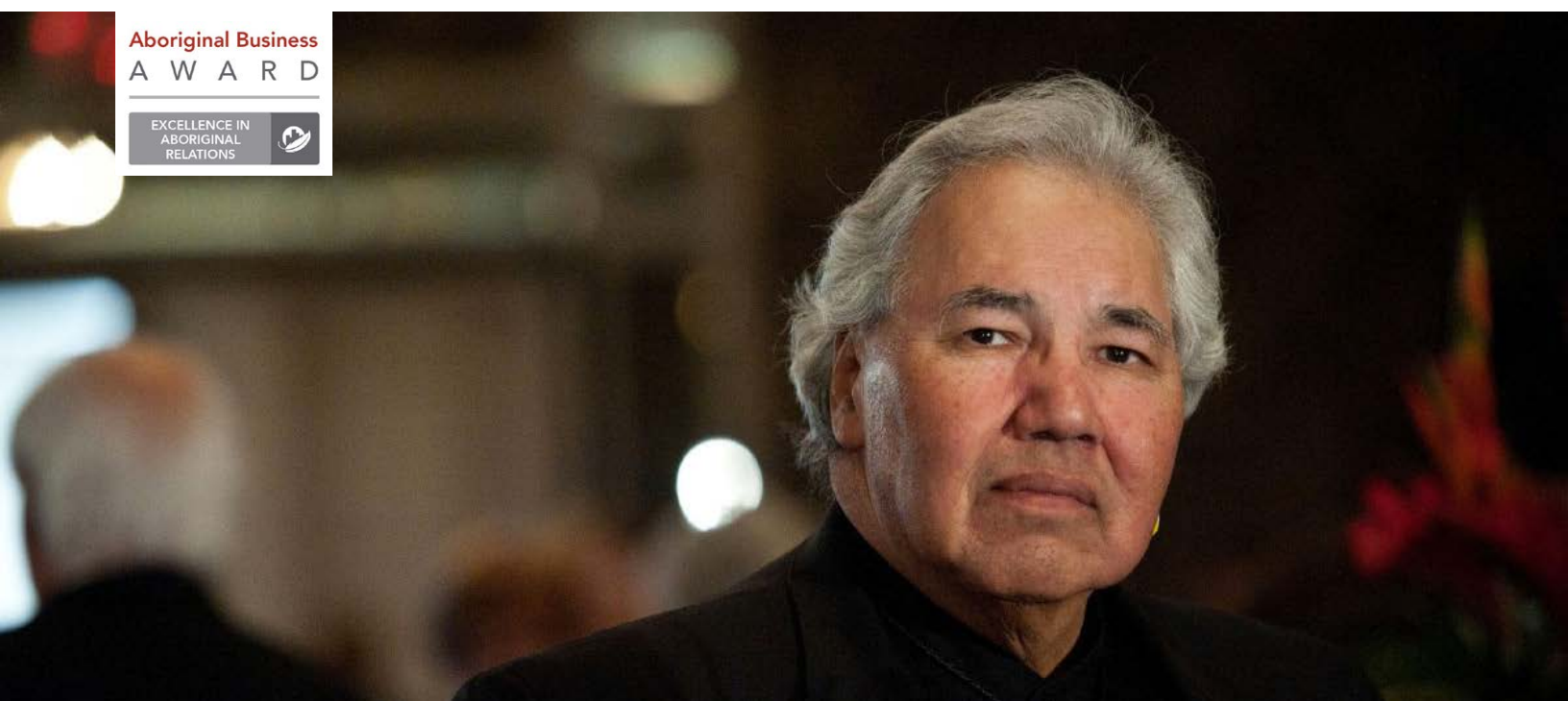
National Youth Aboriginal  
ENTREPRENEUR





## AWARD FOR EXCELLENCE IN ABORIGINAL RELATIONS

The Canadian Council for Aboriginal Business congratulate Senator Murray Sinclair named the 2016 recipient of the Award for Excellence in Aboriginal Relations. Proudly accepting the award on the Senator's behalf in Vancouver was his daughter Gazheegwanabic Morrisseau Sinclair who graciously honoured her father before a captivated audience.



Senator Sinclair was honoured for his distinguished record of public service and work leading the Truth and Reconciliation Commission (TRC) of Canada. Before becoming Chair of the TRC, Murray Sinclair had a distinguished career as a lawyer and then Justice for the Queen's Bench of Manitoba. He also was a co-commissioner of the Aboriginal Justice Inquiry, which studied the impact of the criminal justice on Aboriginal peoples in Manitoba and also conducted a six year inquiry into the deaths of 12 children that resulted in a study that led to changes in pediatric heart surgery in Canada. He has also served as an adjunct professor at the University of Manitoba and was appointed to the Senate in 2016.

The Award for Excellence in Aboriginal Relations is designed to recognize any Canadian who has contributed to building bridges between Aboriginal peoples and Canadian society, and whose efforts make a substantial impact across Canada and across all business sectors.



## ABORIGINAL ECONOMIC DEVELOPMENT CORPORATION (AEDC) AWARD

The CCAB welcomed members and guests to our annual Calgary Gala to celebrate the achievements of the Tsuut'ina Nation – Economic Development Lands and South West Ring Road – winner of the 3rd annual Aboriginal Economic Development Corporation (AEDC) award, sponsored by Sodexo Canada.



### TSUUT'INA NATION

Tsuut'ina Nation ("The Nation") Community is situated along the southwest boundary of the City of Calgary, and as such is well positioned to capitalize on the highly lucrative land development market.

On October 24th, 2013 the Nation held an historic referendum that approved the Transportation and Utility Corridor (TUC) Agreement with the Province

of Alberta that transferred 1,058 acres of land to the Province for the construction of the final portion of the South West Ring Road.

The signing of this agreement has accelerated the Nation's Economic Master plan to further the economic development potential of its eastern corridor of lands adjacent to the City of Calgary. The approval of this agreement was built largely around the potential economic opportunities that would be available to the Nation and Region as a result of the increased access and upgraded transportation connections in and around the City of Calgary.



CCAB would like to recognize and thank Sodexo, the driving force behind the sponsorship of the Award for Excellence in Aboriginal Relations Award. Sodexo is the only company to integrate a complete offer of innovative services, based on over 100 professions.





# RESEARCH

A woman and a man are sitting at a desk, looking at a laptop. The woman is on the left, holding a pen, and the man is on the right. The image is overlaid with a red tint.

## OPPORTUNITIES AND CHALLENGES

The CCAB research department established itself strategically and expanded project outreach in 2016. We continue to elevate our reputation as the go to organization for research into Canada's Aboriginal economy. Our projects are supported in partnership with the Provincial and Federal governments, academia and corporate Canada to provide thought-provoking research that will impact meaningful change for Aboriginal business and communities across the country.

In 2016, CCAB began working with the British Columbia Assembly of First Nations (BCAFN) to develop a National First Nations Sustainable Economic and Fiscal Relations Strategy. This project is an exciting opportunity for Indigenous research and statistics to begin walking on the path to economic reconciliation for First Nations peoples in Canada. The research partnership will be supported by cutting edge data analytics systems and deliver actionable information for First Nations communities, businesses, government and corporations to improve socio-economic outcomes across Canada.

The National First Nations Sustainable Economic and Fiscal Relations Strategy will be completed in three pillars over three years. The first pillar will focus on engaging First Nations communities. CCAB and BCAFN will be leading interviews, focus groups and workshops on reserves across Canada. The research will focus on gathering the experiences, goals and concerns regarding economic development within First Nations communities. We have engaged experts to support certain areas of the project including: IBM for the design and execution of a technological tool to support Aboriginal business; the Yukon Chamber of Commerce to assist with the production of a data-focused report through Statistics Canada; and two leading public relations firms to provide an in-depth communications strategy that will raise project awareness among First Nations communities.

In the fall of 2016, CCAB engaged in several additional research projects and released the following reports: *Promise and Prosperity: The Aboriginal Business Survey 2016*, *Promise and Prosperity: The Ontario Aboriginal Business Survey 2016*, and *Partnerships in Procurement: Understanding Aboriginal business engagement in the Canadian Mining Industry* in partnership with Mining Shared Value (MSV).

CCAB also began organizing working with groups in British Columbia to support the advancement of Aboriginal business in the Aerospace and Marine industries. This project focused on the importance of partnership to increase the capacity of Aboriginal business and support the progress from Tier 3 to Tier 1 companies. Workshops were held on December 1st, 2016 in Victoria and January 18th, 2017 in Vancouver. CCAB will reveal the findings of this research in a final report by June 2017.

As we move forward into 2017, the CCAB Research department will continue to execute ongoing projects while taking on a number of new research initiatives.



Left to right: Melanie Debassige, Chief of Staff, British Columbia Assembly of First Nations; Perry Bellgarde, National Chief, Assembly of First Nations; The Honourable Carolyn Bennett, Minister of Indigenous and Northern Affairs Canada; JP Gladu, President and CEO, Canadian Council for Aboriginal Business; Max Skudra, Director, Research and Government Relations, Canadian Council for Aboriginal Business.





# COMMUNICATIONS AND PUBLIC RELATIONS

## CCAB PRESIDENT AND CEO – 2016 SPEAKING ENGAGEMENTS



In order to facilitate and grow the foundational dynamics between Aboriginal business and Business Canada, being on the ground and attuned to the issues are vital to the national conversation. CCAB is dedicated to building relationships that encourage and support dialogue and expanding partnerships.

Jean Paul (JP) Gladu,  
President and CEO, CCAB

Date	Venue/Speaking Engagement	City	Prov
12-Jan-16	University Womens Club - York University	Toronto	ON
04-Feb-16	RBC Gkendassawin	Sudbury	ON
10-Feb-16	Supply Chain Management: Improving Efficiencies: Command, Control and Management of processes, vendors and infrastructure	Calgary	AB
13-Feb-16	Métis Nation BC Métis Business & Entrepreneur Workshop	Kelowna	BC
18-Feb-16	Nuclear Waste Management Organization	Toronto	ON
26-Feb-16	Indigenous Partnership Development Program	Edmonton	AB
08-Mar-16	Energy Council of Canada - Municipal Perspectives - Role of energy infrastructure in ensuring safe and reliable energy at reasonable energy costs in leading Canadian municipalities and remote communities	Toronto	ON
09-Mar-16	PDAC panel Meet and Greet - Strengthening Relations...Achieving Success	Toronto	ON
27-Mar-16	CIBC + Indspire - Community and Commerce series	Toronto	ON
14-Apr-16	Global Meetings Industry Day	Etobicoke	ON
19-Apr-16	P3 - First Nations and climate change	Ottawa	ON
18-May-16	Building Consensus - The Wants and Needs of Modern First Nations	Toronto	ON
17-Jun-16	Diversity Expo - Bringing Communities together through Reconciliation	Toronto	ON
22+23-Jun-16	Ulnooweg Aboriginal Entrepreneurs Awards Show & Business Conference	Halifax	NS
23-Jun-16	Aboriginal Engagement: Collaborative Partners, Mutual Prosperity (webinar)	Ottawa	ON
24-Aug-16	World Indigenous Business Forum 2016 - Building Stronger Economies	Saskatoon	SK
19+20-Sept-16	Consultations, Indigenous Peoples and Business	Tromso	Norway



Date	Venue/Speaking Engagement	City	Prov
24-Sep-16	Native Canadian Cultural Centre of Toronto - 21st Century Indigenous Culture in Toronto	Toronto	ON
29-Sep-16	International Association for Public Participation Canada (IAP2) - North American Conference	Montreal	QC
03-Oct-16	UpTech and MidTech Oil and Gas Summit	Banff	AB
04-Oct-16	2016 Pipeline Gridlock Conference	Calgary	AB
13-Oct-16	The Role of Canadian Universities in the Development of Indigenous Communities	Montreal	QC
25-Oct-16	Indigenous Accounting and Business conference 2016	Melbourne	Australia
26-Oct-16	Indigenous not-for-profit organizations	Melbourne	Australia
14-Nov-16	P3 Conference: 24th Annual CCPPP National Conference – Innovating Our Future	Toronto	ON
16-Nov-16	Real Property Institute of Canada (RPIC)	Ottawa	ON
24-Nov-16	TEDx Ashbury College	Ottawa	ON
24-Nov-16	Startup, Scale-up and Small Business Financing in the New Economy (Webinar)	Ottawa	ON
29-Nov-16	Startup Canada Indigenous Entrepreneur Award	Toronto	ON
29-Nov-16	YES Symposium	Toronto	ON
01-Dec-16	4th Skills and Post-Secondary Education Summit 2016 - Improving PSE Opportunities and Outcomes for Indigenous Learners	Toronto	ON
07-Dec-16	Supply-Chain Primer: First Nations Communities Open for Business	Toronto	ON







## THE ABORIGINAL BUSINESS REPORT CCAB'S IN-INDUSTRY BUSINESS MAGAZINE CONTINUES TO LEAD CANADA'S INDIGENOUS BUSINESS CONVERSATION NATIONWIDE

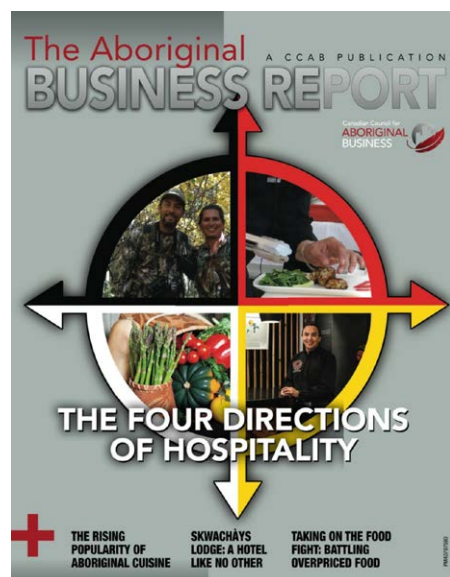
The Aboriginal Business Report continued with three exciting editions in 2016, strengthening its position within CCAB as a valuable resource and providing a window into the diverse Indigenous business accomplishment taking place across the country.

From *Investing in infrastructure and P3 options for Aboriginal communities* to *The Four Directions of Aboriginal Hospitality* exploring the amazing strides our people have made in the food and hospitality industries, the Aboriginal Business Report stays out front of the issues that matter.

With features, such as CCAB President & CEO JP Gladu's one on one interview with the Right Honourable Paul Martin highlighting how Connected North has been harnessing the power of technology to share the world with our youth in remote communities, the magazine is a testament to vision and potential.

Seven editions later the Aboriginal Business Report provides go to support for our membership, sponsors and partners building on a vital opportunity to learn more about our people through our business lens and experience.

### 2016



## 2016 CCAB MEDIA STATS



Twitter: Profile Summary  
@CCAB\_National

Jan 1, 2016 – Dec 31, 2016

2,152 FOLLOWERS

825 FOLLOWING

49 LISTED



Facebook Insights: Snapshot  
Canadian Council for Aboriginal Business

Jan 1, 2016 – Dec 31, 2016

TOTAL LIKES 1,728

NEW LIKES 1

PAGE ENGAGEMENT 119

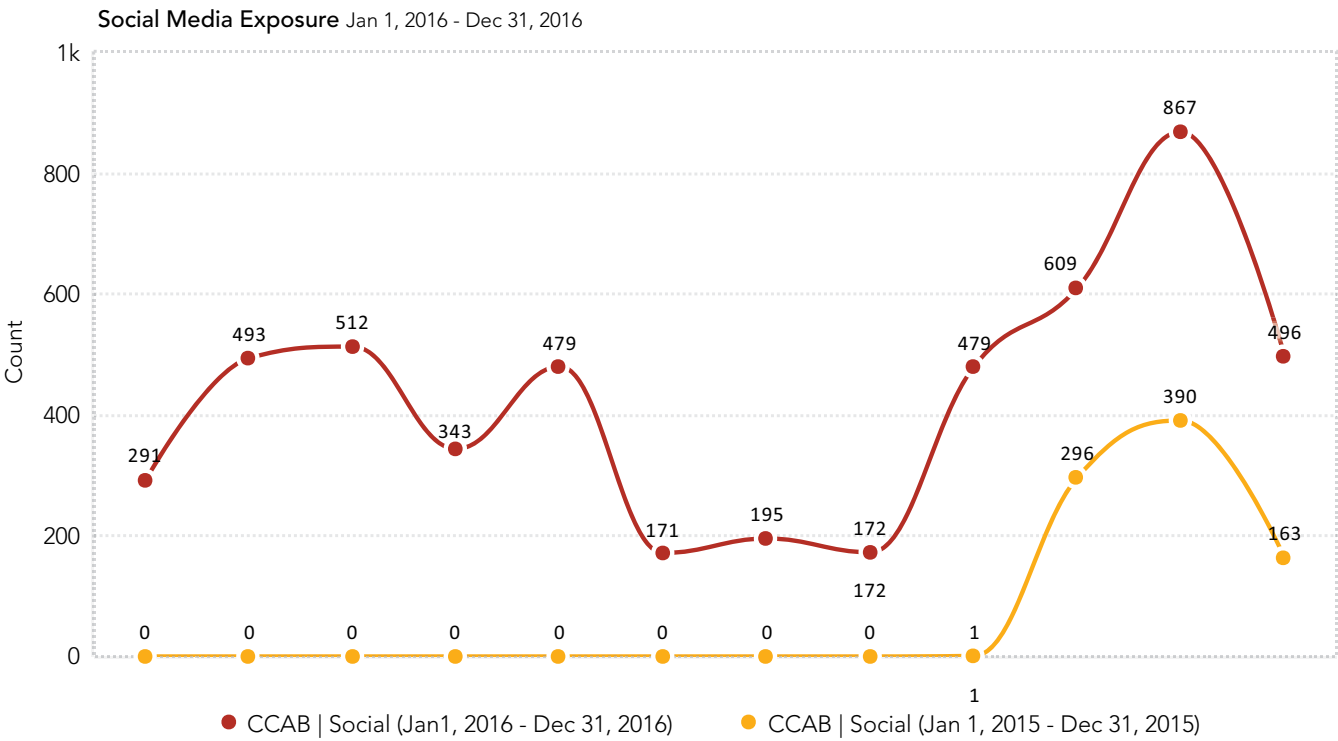
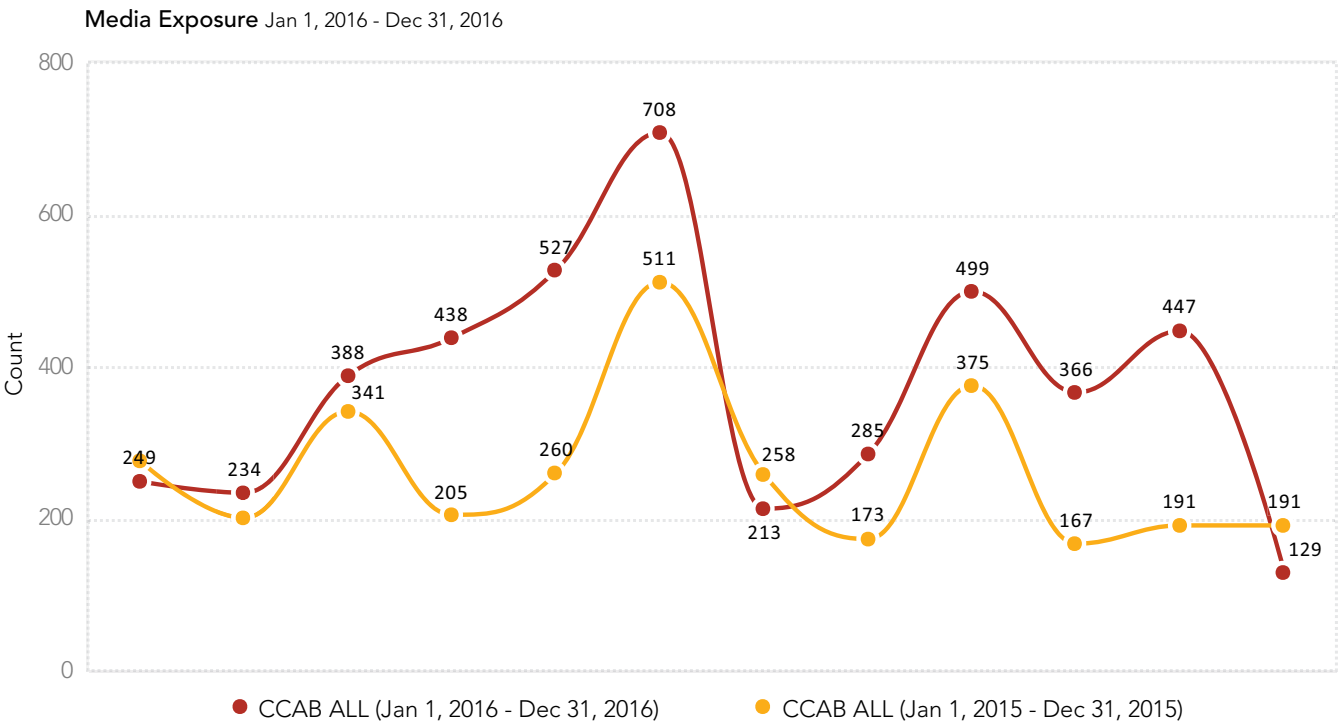
WEEKLY TOTAL REACH

5,295



LinkedIn.com - /company/ccab-national







# MEMBERSHIP



## 2016 PATRONS

CCAB Patrons are the forward thinkers whose generous commitment supports bridging the challenges and opportunities between Aboriginal owned businesses, Aboriginal Economic Development Corporations (AEDC's) and corporate/business Canada.

We thank our Patrons for their generous support:



[www.aramark.com/](http://www.aramark.com/)



[www.bee-clean.com/](http://www.bee-clean.com/)



[www.bmo.com/home](http://www.bmo.com/home)



[www.brucepower.com/](http://www.brucepower.com/)



[www.cameco.com/](http://www.cameco.com/)



[www.carillion.ca/](http://www.carillion.ca/)



[www.civeo.com](http://www.civeo.com)



[www.cn.ca/aboriginalvision](http://www.cn.ca/aboriginalvision)



[www.compass-canada.com](http://www.compass-canada.com)



[www.ibm.com/ca/en/](http://www.ibm.com/ca/en/)



[www.opg.com/Pages/home.aspx](http://www.opg.com/Pages/home.aspx)



[www.primcodene.com/](http://www.primcodene.com/)



[www.scotiabank.com](http://www.scotiabank.com)



[www.snclavalin.com](http://www.snclavalin.com)



<http://ca.sodexo.com/caen/default.aspx>



[www.syncrude.ca/users/folder.asp](http://www.syncrude.ca/users/folder.asp)



[www.td.com/](http://www.td.com/)

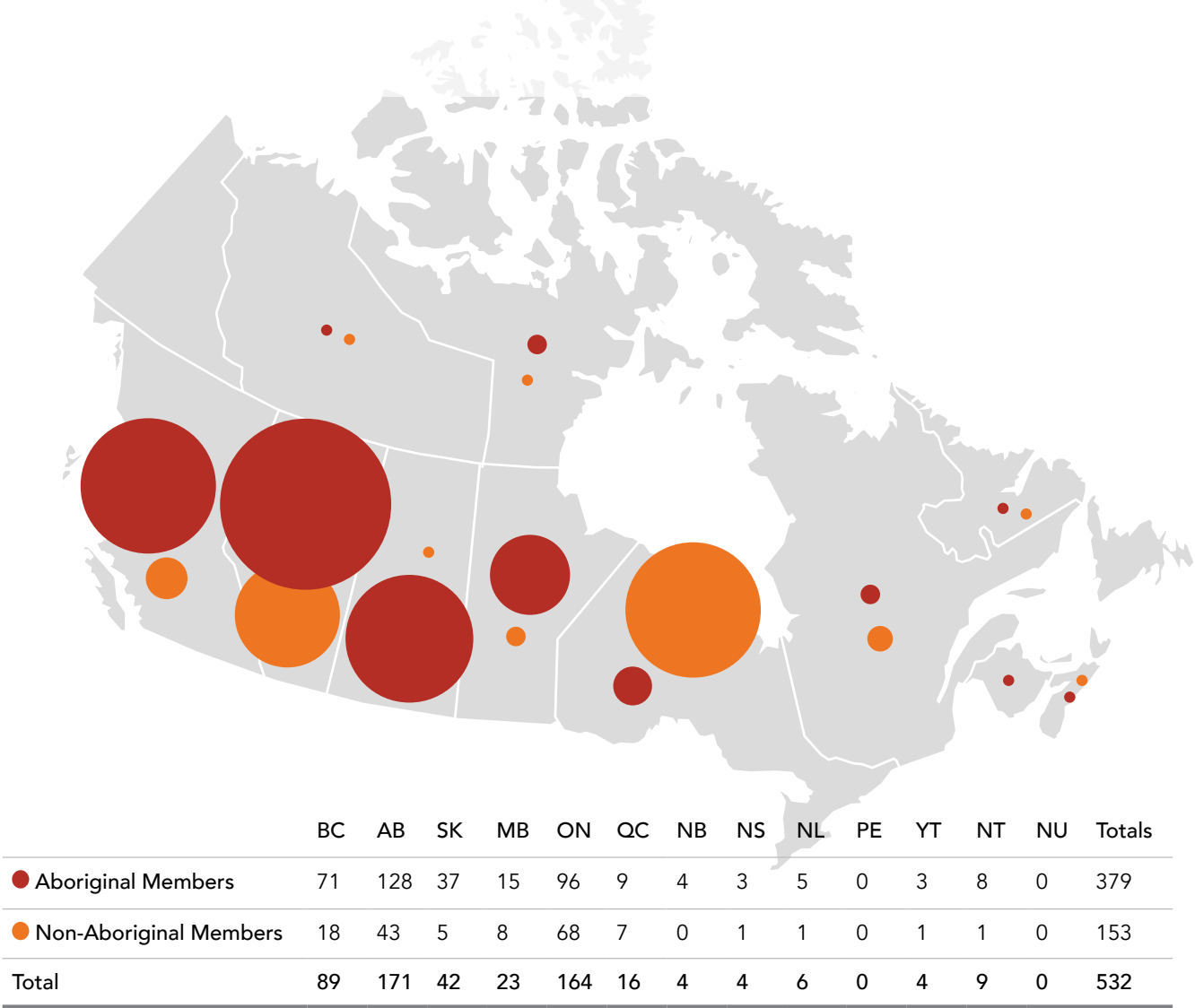


[www.timhortons.com/ca/en/index.html](http://www.timhortons.com/ca/en/index.html)

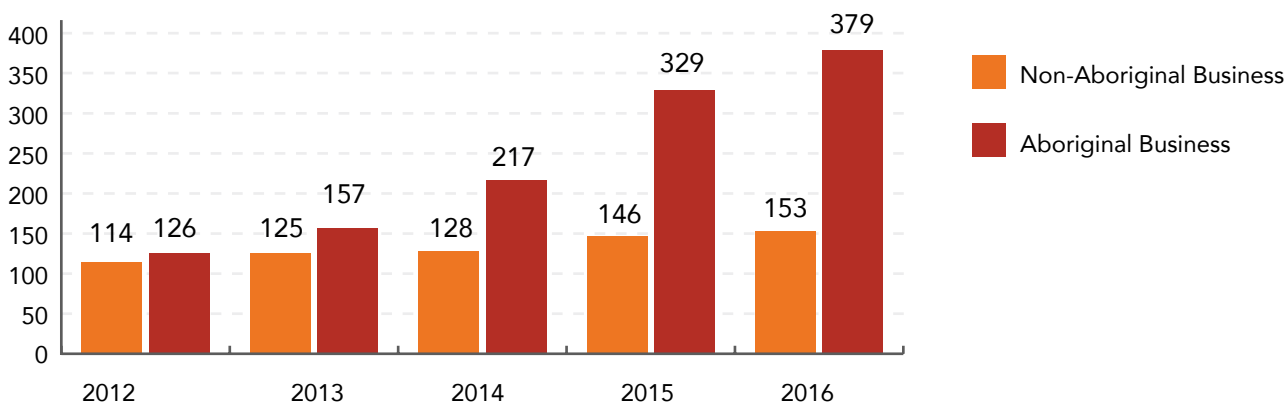


[www.trushieldinsurance.ca](http://www.trushieldinsurance.ca)

# 2016 MEMBERS BY PROVINCE OR TERRITORY



## Membership Growth over 5 years





## ABORIGINAL BUSINESS MEMBERS

### LEGEND

ABM:	Aboriginal Business Member Less than 20 employees
ABM+:	Aboriginal Business Member Plus More than 20 employees/or Community Economic Development Corporations
BM:	Business Member Less than 2,500 employees
BM+:	Business Member Plus 2,500 employees, but less than 5,000 employees
PM:	Partner Member 5,000 employees, but less than 10,000 employees
PM+:	Partner Member Plus More than 10,000 employees
PAT:	Patron Member Unlimited employees

### AEDC

ABM+	Acden	AB
ABM	Akaitcho Business Development Corporation	NT
ABM+	Athabasca Basin Development LP	SK
ABM+	FHQ Developments Ltd.	SK
ABM+	Mikisew Group of Companies	AB
ABM+	Peter Ballantyne Developments LP	SK
PAT	Primco Dene Group of Companies	AB
ABM+	Primco Dene LP	AB
ABM+	Wasaw Enterprises	ON
ABM+	Whitecap Development Corporation	SK

### Arts/Entertainment

ABM	Aglukark Entertainment Inc.	ON
ABM	Manito Ahbee Festival	MB
ABM	Red Sky Performance	ON
ABM	Signal Films	ON

### Business Services

ABM	1 Nation Distribution	BC
ABM	1255570 Alberta Ltd. o/a Sunshine Promotions	AB
ABM	506524 NWT Ltd. o/a GL Services	NT
ABM	A Yard or 2	MB
ABM	Aboriginal Printing Corporation	ON
ABM	Abraflex (2004) Ltd.	ON
ABM	Absolute Enviro Solutions Inc.	AB
ABM	Adirondack Information Management Inc.	ON
ABM	Aksis, EABPA	AB
ABM+	Athabasca Basin Security LP	SK
ABM	Aurora Geological Consulting	AB
ABM	Beautiful Blinds and Shutters Ltd.	AB
ABM	Cambium Aboriginal Inc.	ON
ABM	Canadian Emergency Medical Services	BC
ABM	CH Designs Inc.	ON
ABM	Compass Safaris Marketing	ON



ABM	Converging Voices Corporation	BC
ABM	David Guy Barnes	ON
ABM	DevCo Realities Corporation	On
ABM	Eisan Consulting Inc.	AB
ABM	ElknWillow Environmental Consulting Ltd.	YT
ABM	First Look Coating Inspection and Consulting Ltd.	BC
ABM	Getz & Getz Ltd.	BC
ABM	Greater Vancouver Lice Clinic	BC
ABM	Haneshe LP Environmental Services	AB
ABM	HD Occupational Health Services Corporation	AB
ABM	Home Health Store Medical Supplies	AB
ABM	International Indigenous Speakers Bureau	SK
ABM	Just Be Therapy	AB
ABM	Kanata Business Machines	AB
ABM	Kargan Properties	SK
ABM	LDC Solutions	QC
ABM	MINETEC Industrial Supply	SK
ABM	Miwayawin Health Care Solutions Ltd.	AB
ABM	Nation2Nation Consulting	NB
ABM	Nulook Nations Office Solutions	QC
ABM	Ocean Equipment	BC
ABM	Polar Ridge Resources Inc.	BC
ABM	Rally Glass & Mirror Ltd.	AB
ABM	Ray Gosselin Architect Limited	SK
ABM	Red Feather Design Inc.	SK
ABM+	Reliance Occupational Health Services Inc.	AB
ABM	Richard Patrick Olsen	BC
ABM	RV Rhodes Inc.	ON
ABM+	Samson Cree Medical Services Inc.	AB
ABM	SpiritSky.ca	AB

ABM	Synterra Security Solutions LP	ON
ABM	Taqawan Business Solutions	NL
ABM	Tawich Distribution Inc.	QC
ABM+	TAWS Security Limited Partnership	AB
ABM	Temp Air Control	ON
ABM	The Natural Path Clinic	AB
ABM	Turner Group of Companies	BC
ABM	Upstream Business Solutions Ltd.	ON
ABM	Venture Supply Ltd.	AB
ABM	Westside Endodontics	AB
ABM	Window and Door Guys Corporations	AB

#### Community Economic Development Corporation

ABM	Dease River Development Corporation	BC
ABM+	Des Nedhe Development LP	SK
ABM+	Fort McKay Group of Companies LP	AB
ABM+	Gitxsan Development Corporation	BC
ABM+	Ktunaxa Nation Council	BC
ABM+	Mississaugas of the Credit Business Corporation	ON
ABM+	Nunacor Development Corporation	NL
ABM+	Six Nations of the Grand River Development Corporation	ON





### Construction

ABM	2124140 Ontario Inc. o/a Praztek Construction	ON
ABM	3990591 Canada Inc. (Beaudoin)	QC
ABM	ABS TEC Group Ltd.	AB
ABM	Alliance Daylighters 2003 Ltd.	AB
ABM	Alpha Project Management	MB
ABM	Athabaskan Concrete Solutions Inc.	AB
ABM	B & G Parts and Equipment	BC
ABM	Barron Concrete Ltd.	AB
ABM	Belvedere Place Contracting Ltd.	BC
ABM	Bentsen Homes Inc.	BC
ABM+	BMTR Ventures Ltd.	SK
ABM	Carvel Electric Ltd.	AB
ABM	CHP Inspections & Consulting Services Inc.	AB
ABM	Chuckit Disposal Services	ON
ABM	Coast of Bays Contracting Ltd.	NL
ABM	Data Cabling Communications	ON
ABM	DKI Services Ltd.	BC
ABM	Eagle Eye Environmental Enhancement Ltd.	BC
ABM	Eagle Fence Products Ltd.	AB
ABM	Ethical Electrical	SK
ABM	Fedler Electric Inc.	SK

ABM	First Nations Construction Services Inc.	ON
ABM	First Pac West Group of Companies	BC
ABM	Gabbez Pipefitting Inc.	AB
ABM	Georgina Horizontal Drilling Inc.	ON
ABM	GNS Contracting Ltd.	BC
ABM	Ice Age Mechanical Ltd.	MB
ABM	Integral Containment Systems Inc.	BC
ABM+	KLS Earthworks & Environmental	AB
ABM	Kostiwi Construction	MB
ABM	LADS Foundations	AB
ABM+	LaGrange Mechanical Services Ltd.	AB
ABM	Langcore Construction Corp.	ON
ABM	Linx Contracting Limited	ON
ABM	MDG First Nations Constructors LP	BC
ABM	Native Construction Services Ltd.	AB
ABM	NB Acoustics Drywall Contracting Ltd.	ON
ABM	Nordmann Contracting Ltd.	AB
ABM	North Guard Fall Protection Inc.	AB
ABM	Northern Alliance Design & Construction Ltd.	NT
ABM	Obish Construction LP	ON
ABM	P.H. Electric Ltd.	AB
ABM	PAFHQ Construction GP Ltd.	SK
ABM+	Points Athabasca Contracting LP	SK
ABM+	Qooluun Bear Creek Construction Limited Partnership	BC
ABM	RDR Industrial Contractors Inc.	MB
ABM+	Reel Steel Ltd.	BC
ABM	Ryfan Kitikmeot Inc.	NT
ABM	Ryfan Qaummallaktaqtuq Ltd.	NT
ABM	Salish Sea Industrial Services Ltd	BC



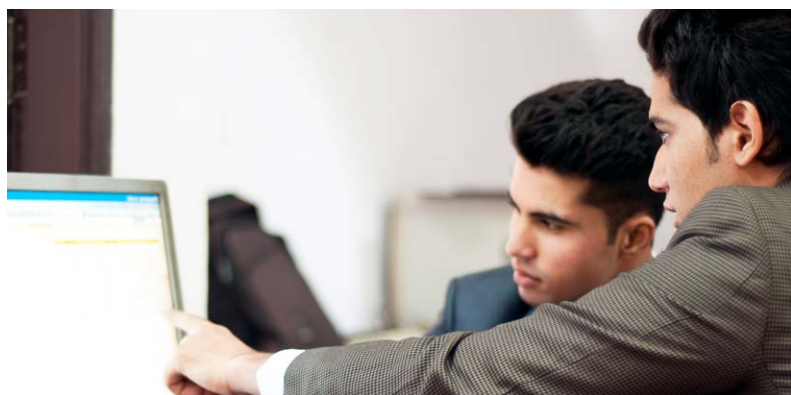
ABM	Salt River Painters Ltd.	SK
ABM	Skookum Scaffolding Ltd.	BC
ABM+	Skyline Concrete Services Ltd.	AB
ABM	SkyTec Contracting Canada Ltd.	BC
ABM	Slew Foot Ventures Ltd.	BC
ABM+	Tarpon Westmo Services Ltd.	AB
ABM	Tatanka North Contracting Ltd.	AB
ABM	TFN Construction/Matcon	BC
ABM	Whiskey Jack Cranes Inc.	ON
ABM	WMPS Contracting	ON
ABM	Youngers Inspections Services Ltd.	AB

#### Consulting Engineer

ABM	ABM Surveys Inc.	BC
ABM	Aboriginal Energy Solutions Inc.	AB
ABM	BSI Global Inc.	ON
ABM+	Canada North Environmental Services Limited Partnership (CanNorth)	SK
ABM	EnviroCree Ltd.	QC
ABM	First Nations Engineering Services Ltd.	ON
ABM	Fromme Engineering Ltd.	BC
ABM	GRB Enterprise Ltd.	AB
ABM	Lawson Consulting & Surveying Ltd.	MB
ABM+	Neegan Burnside Ltd.	ON
ABM	Ozaanaman Engineering	ON
ABM	Qikiqtaaluk Environmental Inc.	QC

#### Employment/Training

ABM	Aboriginal Apprenticeship Board of Ontario	ON
ABM	AFOA Canada	ON
ABM	Alberta Aboriginal Construction Careers Centre	AB
ABM	Eagle Vision Leadership & Training Solutions	ON
ABM	Excel Career College	BC
ABM	HRPO Group of Companies Inc.	ON
ABM	Indigenous Perspectives Society	BC
ABM	Inuksuk Safety	AB
ABM	Niagara Peninsula Aboriginal Management Board	ON
ABM	Optimize Training Company	ON
ABM	Origin Operator Recruitment and Training	ON
ABM	RTS Consultants Inc.	NS
ABM	Slate Staffing Services	AB
ABM	Spirit Staffing & Consulting Inc.	AB
ABM	Symbiotic Group	ON
ABM	Tamarack Safety Services	AB
ABM	Winners Circle Employment Services Inc.	SK





**Energy Generation & Transmission**

ABM	First Nations Power Authority of Saskatchewan Inc.	SK
ABM+	Fisher Powerline Construction Ltd.	AB
ABM	Five Nations Energy Inc.	ON
ABM	Spill-Chek Environmental	BC
ABM	Wapiti Alliance Group Ltd.	BC

**Environmental**

ABM	CLAW Environmental Services Inc.	ON
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**Finance/Banking**

ABM+	First Nations Bank of Canada	SK
ABM	New Relationship Trust	BC
ABM+	Peace Hills Trust Company	AB
ABM+	Ulnooweg Development Group Inc.	NS
ABM+	WealthTerra Capital Management Inc.	AB

**Forestry**

ABM	Forest Products Association of Canada	ON
ABM+	Moose Cree Group of Companies LP	ON
ABM	RF Kiln Tech Limited	ON

**Hospitality**

ABM+	336/344 Thompson Drive Limited Partnership	MB
ABM+	Athabasca Catering Limited Partnership	SK

ABM	H & J Enterprises Ltd. o/a Pyrgos Pizza	MB
ABM	ICL Services	BC
ABM	Morningstar Hospitality Services Inc.	ON
ABM+	River Cree Resort & Casino	AB
ABM	Skwachays Lodge Aboriginal Hotel & Gallery	BC

**Information Technology**

ABM	2459518 Ontario Inc. o/a Williams Communication Services	ON
ABM+	3C Information Solutions Incorporated	AB
ABM	Abiwin Ventures Ltd.	ON
ABM	Animikii Inc.	BC
ABM	Federal Wireless Communications Inc.	ON
ABM	FoxWise Technologies Inc.	ON
ABM	Future Technologies	AB
ABM+	Indigena Solutions LP	BC
ABM	Parking Boxx Corporation	ON
ABM	RedCloud Technologies Inc.	BC
ABM	Safe Harbour Informatics Inc.	BC
ABM	Telecom Computer Inc.	ON
ABM	Toolcomm Technology Inc.	BC
ABM	Turtle Technologies Inc.	ON



**Law**

ABM	Garwill Law Professional Corporation	ON
ABM	Ken Hoag Barrister & Solicitor	AB
ABM	Kyla Lee Law Corporation	BC
ABM	Lisa D. Weber Professional Law	AB
ABM	Patey Law Group	ON

**Logistics**

ABM+	Ironclad Logistics Group - Denwill/ Bridgeway	BC
ABM	Kimesskanemenow Limited Partnership	ON

**Management Consulting**

ABM	Aboriginal Resource Consultants	NB
ABM	Anwaatin Inc.	ON
ABM	Aquila Consulting Executives Inc.	AB
ABM	Artisan Consulting Services Ltd.	SK
ABM	Barber Lucia Consulting	AB
ABM	Brian Payer & Associates Inc.	BC
ABM	Bridging Innovations Inc.	BC
ABM	Calliou Group Inc.	AB
ABM	Creative Fire	SK
ABM	Firebird Business Consulting Ltd.	SK
ABM	First Peoples Group	ON
ABM	Fox High Impact Consulting	ON
ABM	Ganhada Management Group	BC
ABM	Hanson and Associates	YK
ABM	Higgins Executive Search	MB
ABM	Indigenuity Consulting Group Inc.	BC
ABM	Kennedy-Francis Consulting	AB

ABM	Lions Global Staffing Inc.	BC
ABM	Lyle McLeod Consulting Group Inc.	AB
ABM	Maawandoon Inc	ON
ABM	MAC AN ABA	ON
ABM	Major Projects Group Canada Inc.	AB
ABM	Morning Sky Consulting Inc.	ON
ABM	NATTIQ	ON
ABM	Nor-Chief Consulting Services Ltd.	AB
ABM+	Papasay Management Corporation	ON
ABM	Pioneer Performance Inc.	ON
ABM	Pontiac Group	ON
ABM	Running Deer Resources Inc.	ON
ABM	Superior Strategies	ON
ABM	TJC Consulting	BC

**Manufacturing**

ABM+	Apparel Solutions International Inc.	AB
ABM+	Atom-Jet Industries (2002) Ltd.	MB
ABM	Canadian Spirit Prefabricated Building Systems Ltd.	BC
ABM	Canuck Welding & Fabrication Ltd.	AB
ABM	Double Diamond Industrial Structures LP	SK
ABM	IFR Workwear Inc.	AB
ABM+	IWL Steel Fabricators	SK
ABM	Mother Earth Essentials Wholesale Corp.	AB
ABM	Todds Welding	AB
ABM	United Personnel Carriers	ON
ABM+	Wilcox Door Service Inc.	ON

**Media/Communications**

ABM	Design de Plume	ON
ABM	Aboriginal Link	MB
ABM+	Aboriginal Peoples Television Network - APTN	MB
ABM	Beehive Group	ON
ABM	Fresh Art & Design Inc.	ON
ABM	Jensen Group	ON
ABM	Lone Pine Publishing	BC
ABM	NationTalk Inc.	ON
ABM	SAY Magazine	MB
ABM	The Imagination Group of Companies	AB

**Mining**

ABM	5136 Nunavut Ltd.	BC
ABM	A&A Technical Services	NT
ABM	Fusion Maintenance Group Ltd	SK
ABM	Global Sales & Contracting Corp.	BC
ABM	Jacob & Samuel Drilling Ltd.	ON
ABM	Metro Drilling	BC
ABM+	Miawpukek Roughrider Ventures Limited Partnership	AB
ABM	Minestar Maintenance Inc.	AB
ABM+	Nuna Group of Companies	AB
ABM	Steve's Equipment Services Inc.	ON
ABM+	Tli Cho Logistics Inc.	NT

**Oil & Gas**

ABM	A.O.K. Medical Services	BC
ABM+	A.P.E. Maintenance Ltd.	AB
ABM	AGASGA LP	ON
ABM	Algonquin Pipeline Inspection Limited	ON
ABM	Align Personnel Ltd.	AB
ABM	Arrowhead Industrial Insulators Ltd.	AB
ABM+	Aventur Energy Corporation	BC
ABM	Big Grizzly Construction Inc.	BC
ABM	Blackfoot Energy & Consulting Ltd.	AB
ABM+	Casman Oil Sands Ventures Ltd.	AB
ABM	Chief Fuels Inc.	NB
ABM+	Crude Energy Services Inc.	AB
ABM	D & D Insulators Ltd.	BC
ABM	D & D Soft Covers Ltd.	BC
ABM	D Jean Enterprise Ltd.	AB
ABM	Dave Hennessey Maintenance Resources Inc.	AB
ABM	Evolve Oil & Gas	AB
ABM	FlueGas Efficiency Ltd.	AB
ABM+	Fort McKay Alcor	AB
ABM+	Fort McKay Enterprises Ltd.	AB
ABM+	Frog Lake Energy Resources Corp.	AB
ABM	Full Circle Industries	AB
ABM	Gregg's Contracting (813519 Alberta Ltd.)	AB
ABM+	Hines Industrial Site Services Group	AB
ABM	Infamous Energy Services	AB
ABM	JAKOM	AB
ABM	Just Knock Consulting Ltd.	AB
ABM	Kirson Pipeline Ventures Ltd.	AB
ABM	Marwest Utility Services Ltd.	BC



ABM	Nighthawk Enterprise Ltd.	AB
ABM	North Peace Water and Vac Ltd.	AB
ABM	Novamen Inc.	AB
ABM	Paramount Structures Inc.	AB
ABM	Payne Free Solutions	AB
ABM+	Primco Dene (EMS) LP	AB
ABM+	Primco Dene Catering LP	AB
ABM+	Primco Security Services LP	AB
ABM	Procor Equipment Rentals Inc.	AB
ABM	Red River Energy Consultants Ltd.	AB
ABM	Remote Wireline Services (2011) Ltd.	AB
ABM	Rid Environmental Control Ltd.	SK
ABM	Sacock Remote Project Administration Ltd.	AB
ABM	SBS Welding Ltd.	AB
ABM+	Seven Lakes Oilfield Services	AB
ABM+	Status Energy Ltd.	AB
ABM	Stromquist Mechanical Ltd.	BC
ABM	Titan Tubular Solutions Ltd.	AB
ABM	Triple Ace Welding Ltd.	AB
ABM	Tsakoza Boyz Contracting Ltd.	BC
ABM	Turn-Key Abandonments Ltd.	AB
ABM	Valiant Oilfield Hauling Ltd.	BC
ABM	Value Compressor Parts Ltd.	AB
ABM+	Wapose Emergency Services Inc.	AB

## Other

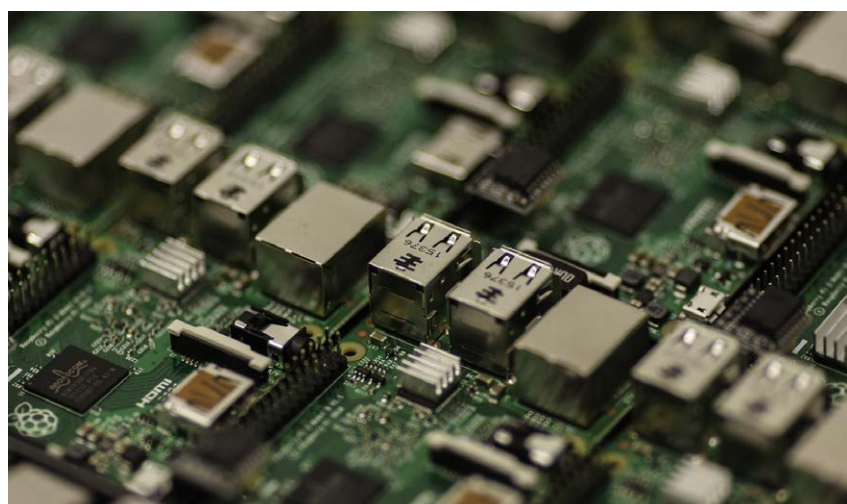
ABM	2017 Toronto North American Indigenous Games	ON
ABM	Anish Branding	ON
ABM	Anishnawbe Health Foundation	ON
ABM	Bingwi Neyaashi Anishinaabek First Nation	ON
ABM	Centre of Diving and First Aid Poseidon (Centre de plongee sous-marine et de secourisme POSEIDON Inc)	QC
ABM	Commercial Business Services	ON
ABM+	Creeco	QC
ABM+	Denendeh Investments Inc.	NT
ABM	Doig River First Nation	BC
ABM+	First Nations Technical Institute	ON
ABM+	First Nations University of Canada	SK
ABM	Guerin Tetreault Governance Consulting Inc.	BC
ABM	Haztech Energy Corp.	SK
ABM	IMI Brokerage LP	SK
ABM	Indspire	ON
ABM	Integrity Safety Group Ltd.	AB
ABM	Ladouceur Racing Stable	ON
ABM	Maskwacis Cultural College	AB
ABM	Nishnawbe Aski Nation	ON
ABM	Okwaho International Inc.	ON
ABM	Paqtnkek Mikmaw Nation	NS
ABM	Port of Stephenville	NL
ABM	Primrose Insurance Brokers	AB
ABM	Promotional Marketing Solutions	ON
ABM	Qalipu Development Corporation	NL
ABM	Tomahawk Industries Ltd.	AB
ABM	Wholesome Healing	ON
ABM	Yellow Quill Holdings Ltd.	SK

**Retail**

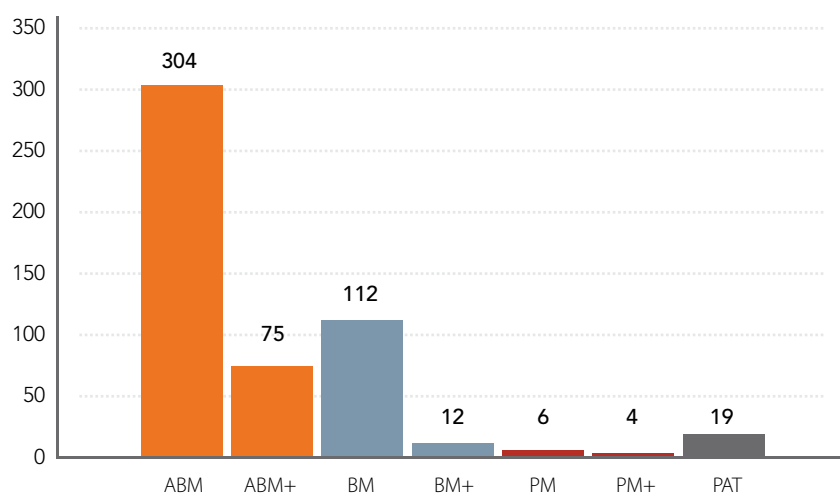
ABM+	Arctic Co-operatives Ltd.	MB
ABM	Dreamline Canada	AB
ABM	Esawa Gifts & Gallery	AB
ABM	J. Dimaggio Holdings Inc.	NB
ABM	Northside Autosports/ Dominion Autocentres	ON
ABM	NYCE Outdoor Living Inc.	ON
ABM	Partners Furniture & Appliances	SK
ABM	Spectra Power Sports Ltd.	BC
ABM	Tyee Building Supplies Limited Partnership	BC

**Transportation**

ABM	Awen - First Nations Logistics	QC
ABM+	Boulder Creek Trucking Ltd.	BC
ABM	Calnash Trucking	AB
ABM	Capital Helicopters (1995) Inc.	YK
ABM+	Clearwater River Enviro	AB
ABM	Creewest GP Inc.	ON
ABM	Dedicated Designated Drivers Inc.	AB
ABM+	Haisla-Lakelse Air Joint Venture	BC
ABM	Kinosoo Trucking Ltd.	AB
ABM	Lakeland Vegetation Management Ltd.	AB
ABM	M.A.C. Trucking Ltd.	AB
ABM	MileMax Kinetic Inc.	ON
ABM	Patch Pro Ltd	AB
ABM+	Points North Group of Companies	SK
ABM+	Richards Transport Ltd.	SK
ABM+	West Wind Aviation	SK



## NON-ABORIGINAL BUSINESS MEMBERS



TOTAL 2016  
MEMBERS

532

### Business Services

PAT	Bee-Clean Building Maintenance	AB
BM	Brook McIlroy Inc.	ON
BM	Eagle Professional Resources Inc.	ON
BM	ft3 Architecture Landscape Interior Design	MB
BM	Morneau Shepell	BC
BM	Scarlet Group of Companies	AB
PAT	TruShield Insurance	ON

BM	Concept Group	AB
BM	EBC Inc.	QC
BM	Forbes Bros. Ltd.	AB
BM	Freeport Industries Ltd.	BC
BM+	Graham Group Ltd.	SK
BM	H.J. O'Connell Construction Ltd.	NL
BM	Integral Energy Services Ltd.	AB
BM	IPAC Services Inc.	AB
BM	Ledcor Industries Inc.	BC
BM	Matrix North American Construction Ltd.	ON
BM	North American Construction Group	AB
BM	Oakland Industries Ltd.	MB
BM	Ridge National Inc.	ON
BM	Sarens Canada Inc.	AB
BM	Supermetal Structures Inc.	QC
BM	T & T Oilfield Services Ltd	AB
BM	The State Group Inc.	ON
BM	Vector Construction Ltd.	ON

### Construction

BM	Alberici Constructors Ltd.	ON
BM	ATCO Sustainable Communities Inc.	AB
BM	Austin Powder Limited	ON
BM	Bird Construction	ON
BM	Britco LP	BC
BM	Brock Canada Inc.	AB
PAT	Carillion Canada Inc.	ON
BM	Coco Group	ON



**Consulting Engineer**

BM	Amec Foster Wheeler	AB
BM	Arcadis Canada Inc.	ON
BM	CIMA Canada Inc.	SK
BM+	Hatch Ltd.	ON
BM	Kinectrics Inc.	ON
PAT	SNC-Lavalin Group Inc.	ON
PM+	Stantec Consulting Ltd.	NS

**Employment/Training**

BM	Brainhunter Systems Ltd.	AB
BM	Domcor Health, Safety & Security Inc.	BC

**Energy Generation & Transmission**

BM	Allteck Line Contractors Inc.	BC
BM	AltaLink Management Ltd.	AB
BM+	BC Hydro	BC
PAT	Bruce Power	ON
BM	FortisBC	BC
PM	GE Canada	ON
PM	Hydro One Networks Inc.	ON
BM	Independent Electricity System Operator (IESO)	ON
BM	Laker Energy Products Ltd.	ON
PM	Manitoba Hydro	MB
BM	NextEra Energy Canada, LP	ON
BM	Northland Power Inc.	ON
BM	NRStor Inc.	ON
PAT	Ontario Power Generation	ON
BM	Renewable Energy Systems Canada Inc.	QC
BM+	SaskPower	SK

BM+	Siemens Canada Limited	ON
BM	TransAlta Corporation	AB
BM	Voith Hydro Inc.	QC
BM	Yukon Energy Corporation	YT

**Finance/Banking**

BM	Birch Hill Equity Partners Management Inc.	ON
PAT	BMO Financial Group	ON
BM	Bridging Finance Inc.	ON
BM	Business Development Bank of Canada	MB
BM	CAPE Fund Management Inc.	QC
PM+	CIBC - Canadian Imperial Bank of Commerce	ON
BM	First Canadian Property Investments Ltd.	ON
BM	Richter LLP	ON
PAT	Scotiabank	ON
BM	Stonebridge Financial Corporation	ON
PAT	TD Bank Group	ON
BM+	The Great-West Life Assurance Company	MB
BM	The Usand Group	MB





### Forestry

BM	Alberta Pacific Forest Industries Inc.	AB
BM+	Resolute Forest Products	ON
BM	TimberWest Forest Corp.	BC

### Hospitality

PAT	Aramark Canada	AB
PAT	Compass Group Canada	AB
BM	Domco Foodservices Limited	ON
BM	Executive Hotels & Resorts	BC
PAT	Sodexo Canada	ON
PAT	Tim Hortons	ON

### Information Technology

BM	Cisco Systems Canada	ON
BM	Compugen Inc.	ON
BM	Creatrix Design Group	ON
PAT	IBM Canada	ON
BM	The Answer Company	BC

### Law

BM	Dentons Canada LLP	ON
BM	Dickinson-Wright LLP	ON
BM	Field Law LLP	NT
BM	Gowling WLG (Canada) LLP	ON
BM	Miller Thomson LLP	ON
BM	Pitblado Law	MB

### Logistics

PAT	Civeo Canada Inc.	AB
BM	Horizon North Logistics Inc.	AB
BM	Quadra Chemicals Inc.	QC
BM	Williams Scotsman of Canada Inc.	AB

### Management Consulting

PM	Deloitte	ON
BM	Enabling Ideas	ON
BM	MNP LLP	AB
BM	Stratos Inc.	ON

### Manufacturing

BM	ABS Manufacturing & Distributing Ltd.	ON
BM	Acklands-Grainger	ON
BM	BASF Canada Inc.	ON
BM	Seal X Supply	ON
BM	Steelcraft Inc.	ON

**Mining**

BM	1984 Enterprises Inc.	BC
PAT	Cameco Corporation	SK
BM	Detour Gold	ON
BM	Hudbay Minerals Inc.	ON
BM+	PotashCorp	SK
PM+	Rio Tinto	ON
BM	Selwyn Chihong Mining Ltd.	BC

**Oil & Gas**

BM	Black Diamond Group Limited	AB
BM	Canadian Association Of Petroleum Producers	AB
BM+	Cenovus Energy Inc.	AB
BM	ConocoPhillips Canada	AB
BM	Control Tech 2011 Ltd.	AB
BM+	Enbridge Pipelines Inc.	AB
BM+	Encana Corporation	AB
PM	Imperial Oil Limited	AB
BM	Kleinfelder Canada Inc.	AB
BM+	Nexen Energy ULC	AB
BM	Schlumberger Canada Limited	AB
PM	Shell Canada Limited	AB
PM+	Suncor Energy Inc.	AB
BM	Superior Gas Liquids	AB
BM	Superior Propane	AB
PAT	Synchrude Canada Ltd.	AB
BM	Techmation Electric & Controls Ltd.	AB
BM	Union Gas Limited	ON

**Other**

BM	BC Housing	BC
BM	CDN Controls Ltd.	AB
BM	DriverCheck Inc.	ON
BM	Enviroics Research Group Limited	ON
BM	Lockheed Martin Canada Inc.	QC
BM	Maple Leaf Strategies Inc.	ON
BM	National Consortium for Indigenous Economic Development	BC
BM	Ontario Clean Water Agency	ON
BM	Shaw Safety Services Ltd.	BC
BM	SkyPower	ON
BM	Summit Property Group	AB
BM	The Gordon Foundation	ON
BM	The Society of Energy Professionals	ON
BM	United Way Winnipeg	MB
BM	University of Waterloo - St. Paul's College	ON

**Transportation**

PAT	CN	BC
BM	Landtran Systems Inc.	AB
BM	Port Metro Vancouver	BC
BM	Wisk Air Helicopters Limited	ON





# ABORIGINAL VENDORS & MEMBER RECOGNITION

## BUY ABORIGINAL, SUPPORT CCAB MEMBERS

CCAB supported Aboriginal Business and CCAB members by buying products and services from exceptional organizations in 2016.

Aboriginal Printing Corporation

Acosys Consulting Services Inc.

Akina Shirt

Anish Branding

Bee-Clean Building Maintenance

Big Soul Productions Inc.

Cheri Maracle

Cody Redmond

Creative Fire

Creatrix Design Group

Deloitte

Dentons Canada LLP

Design De Plume

Dr. Duke Redbird

Ed Sackaney

Ellen Perry & Associates

Environics

Fred Eagletail

Fresh Art Design Inc.

Hal Eagletail

Imaapik Jacob Partridge

John Paillé Photography

Kokum Indigenous Kitchen

Leah Alfred

Marilyn Wood

MNP LLP

Morning Sky Consulting Inc.

Morningstar River

Nadya Kwandibens

Nationtalk

Nulook Nations Office Solutions

NVision Insight Group Inc.

Ontario Federation of Indigenous Friendship Centres

Reggie Leach

Rosary Spence

Sacred Fire Productions

Signal Pictures

Skwachays Lodge Aboriginal Hotel & Gallery

Stan Wesley

Stone Circle Consulting

Sunshine Promotions

TD Bank

Tom Crane Bear

Tyanne Meguinis

Wab Kinew

Waneek Horn-Miller

Wachiay Friendship Centre

# FINANCIALS





## REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY FINANCIAL STATEMENTS

To the Members of  
The Canadian Council for Aboriginal Business  
Le Conseil Canadien pour le Commerce Autochtone

The accompanying summary financial statements, which comprise the summarized statement of financial position as at December 31, 2016 and the summarized statement of operations and changes in net assets for the year then ended, are derived from the audited financial statements of The Canadian Council for Aboriginal Business/Le Conseil Canadien pour le Commerce Autochtone (the "Council") for the year ended December 31, 2016. We expressed a qualified audit opinion on those financial statements in our report dated May 16, 2017.

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of the Council.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of a summary of the audited financial statements in accordance with Canadian accounting standards for not-for-profit organizations.

### Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

### Basis for Qualified Opinion

In common with many not-for-profit organizations, the Council derives a portion of its revenue and net asset additions from the general public in the form of fundraising events, donations and endowments, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded by the Council and we were not able to determine whether any adjustments might be necessary to donations revenue, excess of revenue over expenses, and net assets.

### Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the summary financial statements derived from the audited financial statements of the Council for the year ended December 31, 2016 are a fair summary of those financial statements, in accordance with Canadian accounting standards for not-for-profit organizations.



Toronto, Canada  
May 16, 2017

Segal LLP  
Chartered Professional Accountants  
Licensed Public Accountants

## FINANCIAL STATEMENT & STATEMENT OF OPERATIONS

### Summarized Statement of Financial Position

As at December 31

2016

2015

#### ASSETS

##### Current

Cash and cash equivalents	\$ 1,535,702	\$ 1,440,245
Accounts receivable	98,478	55,718
Government remittances recoverable	88,772	69,986
Prepaid and deferred expenses	176,416	131,372
	<u>1,899,368</u>	<u>1,697,321</u>
Property and equipment	42,928	41,985
Domain name	7,400	7,400
	<u>\$ 1,949,696</u>	<u>\$ 1,746,706</u>

#### LIABILITIES

##### Current

Accounts payable and accrued liabilities	\$ 193,819	\$ 93,927
Deferred revenue	746,313	473,882
	<u>940,132</u>	<u>567,809</u>
Net assets	<u>1,009,564</u>	<u>1,178,897</u>
	<u>\$ 1,949,696</u>	<u>\$ 1,746,706</u>

### Summarized Statement of Operations and Changes in Net Assets

For the Year Ended  
December 31

2016

2015

#### REVENUE

Fundraising events	\$ 1,017,906	\$ 1,046,424
Membership fees and donations	957,474	989,84
Research grants	428,828	241,975
Program grants	296,892	215,592
Other income	88,155	51,255
	<u>2,789,255</u>	<u>2,545,087</u>

#### EXPENSES

EXPENSES	<u>2,958,588</u>	<u>2,525,372</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES FOR THE YEAR	(169,333)	19,715

#### NET ASSETS – BEGINNING OF YEAR

	<u>1,178,897</u>	<u>1,159,182</u>
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#### NET ASSETS – END OF YEAR

	<u>\$ 1,009,564</u>	<u>\$ 1,178,897</u>
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Stay current with the latest news and events from the Canadian Council for Aboriginal Business on Twitter, Facebook, and LinkedIn. Our community of individuals continues to grow daily and is vital in helping us increase the reach and impact of CCAB through sharing, liking, and following our activities. Show your support today: follow the links below to find out what we're doing and where you can find us:



2 Berkeley Street, Suite 310  
Toronto, ON M5A 4J5  
Telephone: 416-961-8663  
Fax: 416-961-3995

[www.ccab.com](http://www.ccab.com)



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[www.linkedin.com/company/ccab-national](http://www.linkedin.com/company/ccab-national)