

Canadian Council for
ABORIGINAL
BUSINESS



2018 **ANNUAL REPORT**



VISION

Growing a diverse and prosperous Aboriginal business community

VALUES

- 🍃 Respect for all Indigenous cultures
- 🍃 High standards of ethics and integrity
- 🍃 Open, honest and transparent relationships with all stakeholders

MISSION

To foster sustainable business relations between Aboriginal and non-Aboriginal business.



Canadian Council for **Aboriginal Business**

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MESSAGE FROM CO-CHAIRS

Last year was a rewarding year for CCAB and our members. We launched some exciting initiatives around procurement, increased our membership, led the way in Indigenous data and research, and forged some new partnerships and collaborations. We had the privilege to engage with communities, Aboriginal businesses, thought leaders, government leaders and corporations, whose insights and support helped us as an organization inform our priorities, strategic directions and best practices.

New membership in the CCAB came from sectors that were historically less active with our organization, for instance, we now have members from tourism and IT including companies like Air Canada, Apple and LinkedIn. There was a positive shift with corporate Canada and we saw many industry sectors wanting to build relationships with Indigenous communities.

Our Progressive Aboriginal Relations (PAR) certification program continued to help companies with a number of key issues that non-Aboriginal companies must consider when building valuable relationships with Aboriginal businesses and communities. Key issues like procurement, employment, engagement, and investment in Aboriginal businesses and communities.

The overall financial health and stability of CCAB continued through the support and dedication of its staff, membership and supporters. Our annual events fit so aptly with our mandate that they created opportunities for networking, building partnerships and fostering business relations between Aboriginal and non-Aboriginal businesses. Through the CCAB's events, galas, and award ceremonies we are engaged with our communities, governments, businesses and Indigenous entrepreneurs and provide valuable opportunities for them to connect with one another. We were fortunate to connect with so many innovative thought leaders and supporters from across all business sectors.

We celebrated excellence by recognizing the best and the brightest Indigenous entrepreneurs, business leaders, mentors and innovators through our national award recognition programs.

The Board, its Executive and Committees worked diligently on positioning CCAB as the leading authority to improve and facilitate a national approach to Aboriginal procurement opportunities through the Supply Change initiative. Procurement, an important driver of economic reconciliation generates revenue for Aboriginal businesses and forms relationships with corporations and government. By developing the largest membership of corporations committed to increasing Aboriginal participation in corporate supply chains, CCAB continued to provide ease of access to procurement bids and direct contact between committed Aboriginal procurement champions and Certified Aboriginal Businesses. It has been particularly rewarding to see our efforts acknowledged through our membership and the growth of our Aboriginal Procurement Champions. At the end of the first year of our three-year Aboriginal procurement campaign, we now have 51 Champions!

Our overall financial health remained positive despite moving to a larger space and launching a new national strategy, thanks to the increase in membership and research partners.

As co-chairs of the Board, we are grateful to and thank our Directors and committee members for their wisdom in helping to steer the direction of a dedicated organization that is leading the way toward economic reconciliation and opening doors and possibilities to a brighter future and prosperous Aboriginal economy.

We also want to acknowledge and thank our many sponsors, donors, members, volunteers and staff past and present for all the tremendous work they have done and the support they have given and continue to give.

If ever there was time to become a member of the CCAB, it is now – join us and let's invest in Aboriginal business, promote prosperity, and help grow an economy that works for everyone!



Randy Moore
Co-Chair
CCAB Board of Directors



Alicia Dubois
Co-Chair
CCAB Board of Directors

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James Scongack
Bruce Power

Mark Shadeed
BMO Bank of Montreal (Laval, QC)

Pamela Zabarylo
KPMG LLP

MESSAGE FROM THE PRESIDENT & CEO

Thank you for making 2018 a remarkable year of change and progress. Not only did CCAB welcome a new Chief Operating Officer, staff, board of directors and CCAB members but as an organization we have done an incredible job at expanding our outreach while strengthening our programs.

I was fortunate to travel across Canada and talk to heads of government, industry, organizations, and communities. I often start my talk with a statement “Economic reconciliation occurs when Aboriginal communities are no longer managing poverty but are managing wealth.” The total dollar value created by the Aboriginal economy is well over \$30 billion and growing since 2016 and the potential that Indigenous communities hold could quadruple that if communities had access to the same resources and opportunities as the average Canadian population.

An important driver of economic reconciliation is Aboriginal procurement. Greater demand for procurement became evident through a Canada-wide survey conducted in partnership with Environics Research of Aboriginal and non-Aboriginal Businesses. Findings showed a mutual interest in improving and facilitating procurement opportunities not only for the vast revenue that Aboriginal procurement generates but also for relationship building and partnership prospects.

As a result, we launched Supply Change: CCAB’s Aboriginal Procurement Strategy, which is a campaign to create an unprecedented, national approach to Aboriginal procurement by developing the largest membership of corporations committed to increasing Aboriginal participation in corporate supply chains. The campaign focuses on highlighting entrepreneurial opportunities and value of Aboriginal procurement relationships. It builds on the important work that CCAB has done to bring Aboriginal and non-Aboriginal businesses together in support of economic reconciliation.

In May we made a significant announcement and Mark Little, Suncor’s COO, became the inaugural co-chair of our Aboriginal Procurement Champions.

Mark led by example and through his participation and experience, and that of Randy Moore from Bee-Clean Building Maintenance and our co-chair of CCAB’s Board of Directors, we went to Ottawa to discuss our Aboriginal Procurement Strategy with members and influencers in the Federal government. Our “Day on the Hill” meetings and VIP reception the evening prior, were on the mark and were met with great interest and feedback. Meetings, letters and follow-up calls were made to all participating ministries and department heads discussing an effort to raise the Federal percentage of procurement from Aboriginal businesses to 5%, which would grow their supplier diversity outcome targets and drive over a billion dollars to the Aboriginal economy. This is just federal, if we raised the effort for all levels of government we could see nearly \$24 billion added to the economy via our Aboriginal businesses.

As part of the strategy, we introduced the Aboriginal Procurement Marketplace, a digital platform designed in partnership with Toronto-based tech firm, tealbook. Procurement Champions have direct access to the largest directory of Certified Aboriginal Business members in Canada. We now have an advanced two-way platform to deliver profiles and enable direct contact and dialogue with the tools to accelerate procurement contracts for Aboriginal businesses. The platform allows Indigenous entrepreneurs to communicate with each other, to share ideas, and utilize each other within their own supply chains. We have created an information superhighway that allows for the first time the opportunity for leading companies to have full and easy access to the talent, skills and innovative spirit offered by Canada’s Aboriginal business and entrepreneurs.

Our voice and influence continue to reach government departments at all levels. CCAB is the clear leader in understanding the size and scope of the Aboriginal economy in Canada and the global impact beyond. We understand about the enormous potential in the Indigenous community and are active in promoting awareness and change.



A profound year for our Research department, CCAB was recognized as the foremost centre for data on Aboriginal business in the country. New data collection gathered from Aboriginal privately- and community-owned businesses, while leveraging our existing data, drove insight and advocacy in three major topic areas: Procurement, Trade and Export, and Technology Innovation and Future of Work. Putting CCAB's cutting-edge research on the map, the Organization for Economic Co-operation and Development (OECD) recognized CCAB as having the best data on the Aboriginal economy internationally. We were fortunate to build out new relationships with corporate and government allies committed to increasing prosperity in Indigenous communities and to understand what impact digital innovation and the future of work have on the Aboriginal economy. Our work on government procurement demonstrated that Aboriginal businesses could supply 24% of the Federal supply chain. We worked with Global Affairs Canada that informed the progressive trade agenda about the support Aboriginal businesses needed to receive to compete globally.

I am proud of our past year and look forward to what the future holds. I commend the CCAB team. Our structure of independent thinkers and collaborators are deeply immersed in their fields of expertise making us more efficient and able to work more precisely and effectively. Our strong network of members and partnerships enhance our ability to put our resources and practices to the highest and best use.

Thank you to all who support the CCAB with your continued commitment to Indigenous inclusion and engagement.

Miigwetch,



JP Gladu
President & CEO



EVENTS, AWARDS & SPONSORSHIP



EVENTS, AWARDS & SPONSORSHIP

2018 ANNUAL TORONTO GALA

ABORIGINAL BUSINESS HALL OF FAME AWARDS

On January 31, 2018, CCAB's annual Toronto Gala was hosted by Stephanie Pangowish and D.B. McLeod of Manifest Destiny's Child.

Alyssa and Conlin Delbaere-Sawchuk, members of the Métis Fiddler Quartet opened the evening with an upbeat number on the fiddle and guitar. Elder Robert Philip (Great Bear) provided a welcome opening prayer, followed by Conlin Delbaere-Sawchuk singing Oh Canada.

Nelson Tagoona opened the second part of the evening with his inspiring Inuit throat beat boxing. The evening celebrated and honoured the accomplishments of Harry Flaherty, recipient of the Aboriginal Hall of Fame Lifetime Achievement Award and Jordan Jolicoeur, recipient of the Aboriginal Youth Entrepreneur of the Year Award.



CCAB would like to recognize and thank our award and gala sponsors.

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EVENTS, AWARDS & SPONSORSHIP

2018 TFAB NETWORKING EVENTS

TFAB hosted five Aboriginal Business Network events throughout the country in 2018.

January 31, 2018 – Toronto, ON

Keynote Presenter Alicia Dubois
Market Vice President - Indigenous
Markets, CIBC

April 23, 2018 – Toronto, ON

Presented by - TATA Consultancy Services

May 9, 2018 – Calgary, AB

Keynote Presenter Kiruba Sankar
Director - CSR, Global Procurement, RBC

June 13, 2018 – Montreal, QC

Keynote Presenter - Marie-Céline
Einish Charron
Vice-President - BOD, Sacred
Fire Productions

September 27, 2018 – Richmond, BC

Keynote Presenter - Ian Woodbury
Chief Operating Officer - tealbook

TFAB also participated in two partnership events in 2018.

March 1, 2018 – Thunder Bay, ON

Aboriginal Procurement Charting Our
Journey Together

*In partnership with Nishnawbe Aski
Development Fund, MNP, BDC, Superior
Strategies and Thunder Bay Chamber of
Commerce APEX.*

October 3, 2018 – Toronto, ON

Indigenous Procurement Event

*In partnership with Ontario
Power Generation.*



TFAB Partners & Sponsors

Thank you to our TFAB Business Function Partners Federated Insurance for Operations and LiUNA for Human Resources. We would also like to acknowledge the support of our sponsors who contribute to the overall success of TFAB.

Partners



Sponsors

TATA CONSULTANCY SERVICES



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EVENTS, AWARDS & SPONSORSHIP

2018 INDIGENOUS WOMEN IN LEADERSHIP (IWIL) AWARD

On April 23, 2018 – CCAB hosted the 2nd Annual Indigenous Women in Leadership (IWIL) award presentation at the Design Exchange in downtown Toronto.

The evening was hosted by Waneek Horn-Miller. Elder Dorothy Peters provided the opening prayer and blessing. Cheri Maracle sang Oh Canada. The evening was a celebration of the power and resiliency of our Indigenous women in business, culminating in the recognition of [Ms. Roberta Jamieson](#), CEO & President of Indspire, as the 2018 IWIL award recipient.

CCAB would like to recognize and thank our award sponsors.

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Contributors



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EVENTS, AWARDS & SPONSORSHIP

ABORIGINAL ECONOMIC DEVELOPMENT CONFERENCE (AEDC)

Supply Change 

THE POWER OF PROCUREMENT IN THE AGE OF ECONOMIC RECONCILIATION

On May 10, 2018, more than 20 speakers from various sectors in Canada took to the stage to discuss Supply Change - The Power of Procurement in the Age of Economic Reconciliation in Calgary, held at the Westin Calgary.

The AEDC was hosted and facilitated by Harold Tarbell. The morning started with an opening prayer from Elder Casey Eaglespeaker. Followed by a keynote presentation from Suncor's COO, Mark Little on Suncor's Indigenous Procurement Journey - Past, Present and Future. The morning topic discussions focused on community empowerment through business success, best practices, and a vision for change in the bid process.

The afternoon keynote presentation was from Bering Straits Native Corporation's president and CEO, Gail Anagick Shubert. Afternoon discussions touched upon social procurement, corporate responsibility in the supply chain - an international perspective and executing on the supply chain strategy.

Discussions throughout the day created the necessary momentum and mindset to officially announce CCAB's Procurement Champions and Supply Change initiative.

***A special thank you to our sponsors for supporting CCAB's 2018
Aboriginal Economic Development Conference***

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Morning Lead Sponsor



Afternoon Lead Sponsor



Breakfast Sponsor



Lunch Sponsor



Sponsor



Coat Check Sponsor



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EVENTS, AWARDS & SPONSORSHIP

2018 ANNUAL CALGARY GALA

ABORIGINAL ECONOMIC DEVELOPMENT CORPORATION AWARD

On May 10, 2018, at the annual gala in Calgary, CCAB celebrated the achievements of the 2018 Aboriginal Economic Development Corporation award recipient, Fort McKay First Nation (FMFN) / Fort McKay Group of Companies (FMGOC)

By forming constructive partnerships, Fort McKay First Nation has been able to implement the necessary framework to support progressive economic, industrial, and social developments in the region.

The evening was hosted by award-winning comedian, actress, television and radio host, Carla Collins and included the opening prayer from Elder Casey Eaglespeaker and a beautiful performance by Métis/M'ikmaq singer, Wendy Walker.



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EVENTS, AWARDS & SPONSORSHIP

2018 VANCOUVER PAR LUNCHEON

The 2018 PAR Luncheon in Vancouver brought together PAR companies that are committed to promoting and developing partnerships and investing in Aboriginal businesses and communities. The keynote presenters shared their best practices in business development.

The following PAR Bronze leaders shared their experience and progress working with the new PAR criteria.



ATB Financial
Holly Cooper



VIP Powerline Ltd.
Debbie Shea



Timberwest
Ken Price

CCAB would like to recognize and thank our sponsors.

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Supporting Sponsor



EVENTS, AWARDS & SPONSORSHIP

2018 VANCOUVER GALA

AWARD FOR EXCELLENCE IN ABORIGINAL RELATIONS



On September 27, 2018, CCAB's annual Vancouver Gala was held at the River Rock Casino Resort.

The Gala was hosted by Métis singer, songwriter, speaker and actress, Andrea Menard and the opening prayer was provided by Elder Ray G. Thunderbird. The evening celebrated and honoured the accomplishments of Carol Anne Hilton, the recipient of the award for Excellence in Aboriginal Relations.

The evening also included the presentation of certificates for the 2018 Progressive Aboriginal Relations (PAR) certified companies. We'd like to congratulate the following companies for achieving their PAR certified levels.

Progressive
Aboriginal
RELATIONS **GOLD
LEVEL**

Canadian Council for
Aboriginal Business 

Alberta Pacific Forest Industries Inc. BC Housing BC Hydro Bee-Clean Building Maintenance Syncrude

Progressive
Aboriginal
RELATIONS **SILVER
LEVEL**

Canadian Council for
Aboriginal Business 

Ontario Power Generation

Progressive
Aboriginal
RELATIONS **BRONZE
LEVEL**

Canadian Council for
Aboriginal Business 

CN Horizon North

CCAB would like to recognize and thank our award and gala sponsors.

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Supporting Sponsor



Networking Reception Sponsor



Sponsor



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PROGRAMS



PROGRAMS

CERTIFIED ABORIGINAL BUSINESS (CAB) PROGRAM

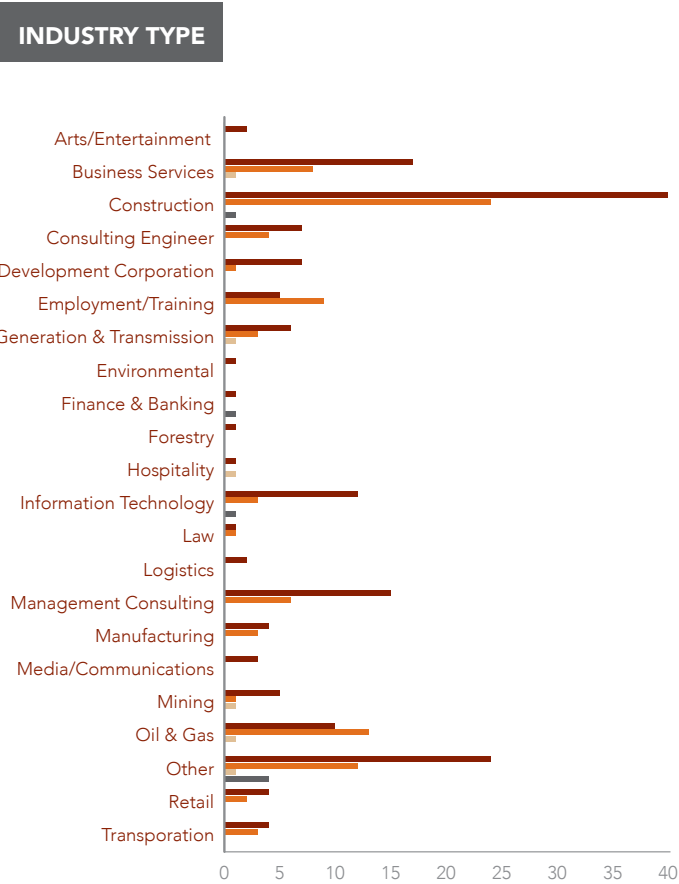
The Certified Aboriginal Business program (CAB) has been designed to increase public and private-sector business opportunities for CCAB's Aboriginal business members.

Certification System

Aboriginal business members are provided with a formal certification that can be used for marketing and bid packages, identifying them as a Certified Aboriginal Business.

Since the relaunch of the CAB Program in December 2016, CCAB has seen an increase in the number of Aboriginal Businesses registering (almost up 50% from 2017) to take advantage of more procurement opportunities. The eligibility component of the CAB program has been redesigned to improve the ease of application and to increase the number of opportunities for Aboriginal businesses and CCAB member companies to work together.

278 CAB members are currently registered.



CERTIFIED
Aboriginal Business

Canadian Council for
Aboriginal Business

◆ FIRST NATION 172 TOTAL
◆ INUIT 6 TOTAL

◆ MÉTIS 93 TOTAL
◆ FIRST NATION & MÉTIS 7 TOTAL

Lead Sponsor



Supporting Sponsors



PROGRAMS

ABORIGINAL PROCUREMENT STRATEGY

Supply Change

Aboriginal procurement is an important driver of economic reconciliation and development for Aboriginal communities due to the revenue procurement generates for Aboriginal businesses as well as the relationships formed through corporations and governments establishing procurement agreements with Aboriginal businesses.

The focus on Aboriginal procurement has grown significantly in recent times, resulting in greater demand for procurement outcomes particularly from Aboriginal businesses, with Canadian corporations and governments also seeking opportunities to grow their outcomes in Aboriginal supplier diversity.

Supply Change, CCAB's Aboriginal Procurement Strategy was developed following a Canada-wide survey of Aboriginal and non-Aboriginal businesses, conducted by the CCAB in partnership with Environics Research. The survey showed intense mutual interest in improving and facilitating procurement opportunities as another key element of economic reconciliation. This message was also reflected in the CCAB/Sodexo 2017 Indigenous Business survey, with 80% of Canadians supporting Indigenous business as a pathway to healing Canada's relationship with Indigenous people. The survey results provided clear insight into the needs of both Aboriginal businesses and Canadian corporations and how CCAB can make the greatest positive impact to Aboriginal procurement.

Supply Change aims to develop both the largest membership in Canada of corporations committed to Aboriginal procurement and largest online directory of Certified Aboriginal Businesses (CAB) as well as:

- * Increase private sector and all levels of government engagement in Aboriginal procurement among senior leaders and procurement officers;
- * Increase Aboriginal participation in the supply chains of Canadian corporations and governments;
- * Enhance the capacity and profitability of Aboriginal businesses;
- * Create a forum for sharing Aboriginal procurement best practices; and
- * Eliminate barriers Aboriginal businesses face when engaging in corporate and government supply chains.

Supply Change achieves these outcomes through its five key pillars.

Aboriginal Procurement Champions Group:

A high-profile group of corporations and government entities making public commitments to procure more from Aboriginal businesses. Co-chaired by JP Gladu, President and CEO, CCAB and Mark Little, COO, Suncor. Together the co-chairs recruit organizations to the Champions group. Procurement outcomes achieved by organizations who are part of the leaders' group are tracked and measured through the PAR program.

Aboriginal Procurement Campaign:

A national campaign that leverages the profile of the Champions group to increase engagement in Aboriginal procurement through sharing success stories that highlight the benefits of Aboriginal supplier diversity. This leads to more organizations joining the Champions group, creating more procurement opportunities for Aboriginal businesses.

Certified Aboriginal Businesses (CAB):

The CAB designation provides organizations and communities with the assurance that Aboriginal procurement opportunities are going to businesses who have been independently pre-certified as at least 51% Aboriginal owned and controlled. The number of CAB businesses has doubled in size over the past year and is the largest, fastest growing directory of certified Aboriginal businesses in Canada. Research found that 82% of corporate respondents regard CCAB's CAB designation useful for enhancing Aboriginal procurement outcomes.

Aboriginal Procurement Best Practices:

Sharing of Aboriginal procurement success stories enable more Aboriginal businesses and corporations to better work together to increase Aboriginal procurement outcomes. Best practices are hosted on TFAB as part of the capacity building CCAB offers Aboriginal businesses and form content for the Aboriginal procurement campaign.

(New) Aboriginal Procurement Marketplace: A two-way directory consisting of CAB companies that can be readily engaged by corporations and procurement opportunities. *See more on page 19.*

PROGRAMS

Aboriginal Procurement CHAMPIONS



AECON



BIRD



CORTEX



FLUOR



PROGRAMS

Aboriginal Procurement MARKETPLACE

The Aboriginal Procurement Marketplace is an online portal that acts as a two-way directory between CCAB Certified Aboriginal Businesses (CAB) and procurement representatives from the Aboriginal Procurement Champions.

All CAB companies have a marketing profile that can be searched by Procurement Champions when they are looking to go out to market on bids. In turn, each Champion provides an internal procurement representative identified in the marketplace for CAB's to contact. One of the key elements of the portal is that Champions can post mid-level procurement opportunities to connect Aboriginal businesses to opportunities that are not available on conventional procurement platforms.

CCAB is partnered with tealbook on the creation and management of the Aboriginal Procurement Marketplace.

Tealbook is an industry partner of SCALE. AI (Supply Chains and Logistics Excellence. Artificial Intelligence) of which CCAB is a non-profit supporter. Tealbook uses the latest technology to improve the quality of partnership decisions, reducing effort and cycle time while increasing trust for all parties. By combining machine learning, leading software development, procurement and operations expertise, the tealbook team transforms how companies improve their existing buyer-supplier partnerships and build new lasting ones.

Aboriginal Procurement Marketplace officially launched on September 27, 2018 at the Vancouver TFAB networking event.

Supply chains
Supply change 

Aboriginal Procurement
CHAMPION 

CERTIFIED 
Aboriginal Business



PROGRAMS

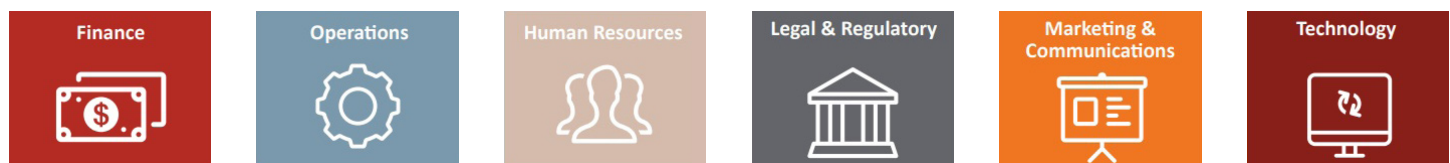
TOOLS & FINANCING FOR ABORIGINAL BUSINESS (TFAB)

CCAB MEMBERS COMING TOGETHER TO ENHANCE ABORIGINAL ENTREPRENEURSHIP

TFAB is an easy to access online portal that provides Aboriginal entrepreneurs practical business tools, expertise, training and networks, enabling these entrepreneurs to strengthen and grow their businesses. Through the TFAB program, Aboriginal businesses, entrepreneurs, and communities have access to:

- * A growing library of practical business tools and resources
- * Interactive business skills development webinars
- * A growing catalogue of previous TFAB webinars
- * Aboriginal business networking events held in cities across Canada

CCAB developed TFAB in response to insights gained from our research into the key needs and challenges Aboriginal entrepreneurs face when starting or growing their businesses. The total dollar value created by the Aboriginal economy is over \$30 billion and growing since 2016. There are now over 50,000 Aboriginal-owned businesses in Canada. To support this growing Aboriginal economy, TFAB has transformed into an important vehicle for Aboriginal and non-Aboriginal businesses striving for mutual success across Canada.



CCAB MEMBERSHIP ENGAGEMENT

Our members contribute:

- * Business tools, resources and guides
- * Deliver webinars
- * Host networking events

OUR MEMBERS RECEIVE:

- * Direct connections to Aboriginal business partners, clients and suppliers
- * Enhanced brand recognition and reputation within Aboriginal community
- * Increased Aboriginal supplier diversity
- * Fulfillment of Aboriginal relations/CSR commitments

TFAB Business Skills Development Webinars

Our Business Skills Development Webinars enable Aboriginal businesses to engage with TFAB from anywhere across Canada. These online events similarly engage business experts to provide their knowledge and expertise. TFAB hosted five development webinars in 2018 that brought together participants from across the country.



PROGRAMS

PROGRESSIVE ABORIGINAL RELATIONS (PAR)

Progressive Aboriginal RELATIONS

Canadian Council for
Aboriginal Business 

The Progressive Aboriginal Relations (PAR) program continues to encourage companies to evolve and participate in a growing Aboriginal business economy across Canada. The fastest growing segment of Canada's population comes within its Aboriginal community, which is also becoming increasingly urbanized. PAR continues to be the only corporate social responsibility assurance program with an emphasis on Aboriginal relations.

These four performance areas; **Leadership Actions, Employment, Business Development, and Community Relationships** provide a foundation for the PAR program and represent the core components to successful positive business relations with the Aboriginal community.

LEADERSHIP ACTIONS

Leadership Actions are defined as actions to reinforce an organizational focus on Aboriginal relations by leaders of the organization. Such actions have an impact in achieving and sustaining good results in all PAR drivers. These actions include setting and cascading a clear commitment and policy, identification and communication of the community of interest, scheduling self-assessment exercises against PAR criteria to review status, and the application of a structure to drive and help sustain the commitment to positive Aboriginal relations across the organization.

EMPLOYMENT

Employment is defined as the commitment of resources (time and money) to achieving equitable representation of Aboriginal persons in the workplace. This involves recruiting and retaining Aboriginal talent, supporting their career development and advancement, and promoting mobility of Aboriginal employees throughout employment sectors and levels. This driver also includes supporting cross-cultural awareness and/or cultural sensitivity training, and providing training and support for existing or prospective Aboriginal employees through specific programs or actions.

BUSINESS DEVELOPMENT

Business development is defined as the commitment of resources (time and money) to the development of business relationships with Aboriginal-owned businesses. These activities, which include procurement, are sustained through mutual benefit. Capacity building and mentorship also directly relate to sustaining, enhancing or developing future business development.

COMMUNITY RELATIONSHIPS

The Community Relationships driver is broken out into two components: engagement and support. Engagement is defined as providing time and resources to develop and sustain positive and progressive relationships with Aboriginal communities, groups and stakeholders. Engagement can include communications, information sharing, involvement in events and activities, and partnerships. Support is defined as a commitment to develop positive and progressive relationships with Aboriginal communities, groups and stakeholders by providing financial and/or in-kind support. These components work together to nurture and sustain positive and progressive relationships. Those companies that are viewed as part of the community have a far better chance of success in sustaining good relationships, versus those that go into the community to give an occasional presentation.

PROGRAMS

PROGRESSIVE ABORIGINAL RELATIONS (PAR)

PAR LEVELS: COMMITTED & CERTIFIED

Progressive
Aboriginal
RELATIONS

COMMITTED

Canadian Council for
Aboriginal Business



PAR Committed Criteria

The PAR Committed Criteria is a progressive and phased process, developed from questions selected from the full PAR Certification Criteria, to assist a company just starting out in PAR. A company's involvement in PAR indicates its commitment to the continuous improvement of Aboriginal relations, and intention to undergo external verification of its performance in the future. The PAR Committed Criteria is comprehensive but user friendly with three specific progressive phases, emphasizing self-assessment/gap analysis, annual feedback to assist companies in setting a stable foundation for positive Aboriginal relations, and for making a future submission for CCAB PAR Certification. Each phase of the PAR Committed Criteria should take no longer than one year to implement. Following successful completion of Phase Three of the PAR Committed Criteria, a company submits a PAR submission at the PAR Certification Criteria level.

Progressive Aboriginal RELATIONS

Canadian Council for
Aboriginal Business



PAR Certified Criteria

The PAR Certification Criteria was designed for organizations at the Third Phase PAR Committed Criteria implementation level or above, to help grow and sustain their focus on positive Aboriginal relations. This level of participation offers companies the opportunity to provide the highest level of assurance to their stakeholders that they are invested in a strong commitment to Aboriginal relations. Unlike the PAR Committed Criteria, which is a three-phase progressive format, the PAR Certification Criteria is one set of questions and is made up of four comprehensive sections covering each PAR Driver (Leadership Actions, Employment, Business Development and Community Relationships). In addition to the standard PAR submission review process, adjudication for PAR Certification Criteria includes a scheduled and detailed on-site verification exercise (on-site discussions with company personnel as well as interviews with external Aboriginal stakeholders). These inputs combine to create a PAR Submission Review that is used by the PAR Jury to assist their deliberations in regards to awarding the company PAR standing at the Bronze, Silver or Gold level.

Progressive
Aboriginal
RELATIONS

BRONZE
LEVEL

Canadian Council for
Aboriginal Business



Progressive
Aboriginal
RELATIONS

SILVER
LEVEL

Canadian Council for
Aboriginal Business



Progressive
Aboriginal
RELATIONS

GOLD
LEVEL

Canadian Council for
Aboriginal Business



Read our [PAR Overview](#) for more information about our official assurance program and the certification levels.



PROGRAMS

PROGRESSIVE ABORIGINAL RELATIONS (PAR)

2018 COMMITTED AND CERTIFIED LEVEL COMPANIES

2018 PAR Committed Level

In addition to the 27 PAR Committed level companies in 2018, an additional 225 organizations were trained during the year from sectors such as Universities, municipal governments and ministries. Any business or organization that wants to partner with a First Nation, Métis, or Inuit community and business can undertake the PAR process.



2018 New PAR Certified Companies



We would like to thank and acknowledge our 2018 PAR jury, cultural awareness trainers, and verifiers who were committed to the PAR process and worked diligently and tirelessly to help our Committed level members achieve certification while advancing other members to the next certification level.



2018 PAR Jury Members

Terry Goodtrack
AFOA

Ernie Daniels
FNFA

Jennifer Deleskie
Membertou First Nation

Zac McCue
IUOE Local 193

Stephen Scott
RBC

2018 PAR Cultural Awareness Trainers

Jason Carter
Bear Standing Tall & Associates

Jason Thompson
Superior Strategies

Deborah Green
Corporate Cree Consulting

Holly Fortier
Nisto Consulting

Maynard Harry
Indigenous Insight

Larry Robinson
Mahkos Consulting

Shannon Monk Payne
Sakatay Global

Rachelle Dallaire
Indigenous Perspectives Society

2018 PAR Verifiers

Ellen Perry
Ontario

Joseph Bastien
Ontario

Natiea Marie-Rhodes
Vancouver

Laurie Sterritt
Vancouver

Sandi Morrisseau
Alberta

Claire Marshall
Vancouver

David Acco
Quebec

RESEARCH



RESEARCH

THE CENTRE FOR DATA ON ABORIGINAL BUSINESS

CCAB Research continues to understand and develop deep insights into the Aboriginal business space. In fall 2018, the Office of the Chief Economist at Global Affairs Canada validated Promise and Prosperity: The 2016 Aboriginal Business Survey, ensuring a high standard of survey and data quality.

Following consultations with its 13-member nations, the Organization for Economic Cooperation and Development (OECD) recognized CCAB as having the best data on Aboriginal business and economic participation. CCAB Research has focused its efforts on three main buckets: Procurement, Trade and Export, and Future of Work. In the past year, research activities were ramped up, partnering with Big River Analytics to combine the analytical tools of economics with the insights of business leaders, and build the case for Aboriginal procurement in corporate and government supply chains. At the same time, CCAB Research organized successful events for government partners to increase engagement and accelerate the movement of research findings and government policy and program information.

With support of Vancity Indigenous community initiatives, CCAB conducted a research project on the Aboriginal private economy in BC, comparing existing data from our Promise and Prosperity Series with data from a new survey designed for Vancity. Data highlights provided a snapshot comparison of the state of BC businesses from 2015 to 2018. With over 15 projects in various stages of project management and a dozen different corporate and government funders, this has been a banner year for research at CCAB with unprecedented results.



RESEARCH

NATIONAL PERSPECTIVES ON INDIGENOUS ECONOMIC DEVELOPMENT

CHANNELING BUSINESS GOALS INTO CHANGE THAT WORKS

Over the summer, CCAB Research conducted in-person interviews in more than 100 Indigenous communities across Canada as part of the National Perspectives on Indigenous Economic Development research project.

This study is the first of its kind – providing insights directly from Indigenous community and business leaders who are driving prosperity in urban and on-reserve economies. We listened to local Chiefs and Councilors, Indigenous Economic Development Corporations, Economic Development Officers, and financial lenders as they explained the economic realities of Indigenous communities on the ground. CCAB Research will share the findings from those community visits in a series of reports slated for later in 2019.

The first report will centre around the community relationship to economic development. The second report will investigate the governance and operations of the development corporation, as well as the subsidiary businesses, investments and partnerships within its purview. The CCAB is shining light on aspects of the Indigenous economy like it never has before.



RESEARCH

TOP TIER RESEARCH EVENTS AND ROUNDTABLES

On September 26, 2018 CCAB Research hosted an exclusive roundtable discussion and networking event with members of the Canada Research Coordinating Committee, focused on strengthening Indigenous research and development, human capacity, partnerships and knowledge sharing in Canada.

Prior to the National Dialogue in Ottawa, the roundtable was a key exercise for agencies to understand how research in Canada can better serve Indigenous Peoples and contribute to reconciliation. As a result of this funding opportunity, the research team received two connection grants with the National Aboriginal Trust Officers Association (NATOA), which we will use to share best practices on how to invest, manage and administer an Indigenous trust.

In addition, we will hold a Design Thinking workshop to explore the ways in which Aboriginal businesses and workers are adapting to an ever-changing world of work. CCAB Research continues not only to do leading research but significant outreach to ensure business intelligence is shared and actioned to the benefit of Indigenous communities across Canada.



RESEARCH

SKILLS FOR THE FUTURE

ACCESS AND OPPORTUNITIES FOR INDIGENOUS LEADERS

On April 24, 2018, CCAB Research partnered with Tata Consultancy Services to kickstart the conversation on barriers to Indigenous participation in Science, Technology, Engineering, and Mathematics (STEM) and what helping to improve the quality and delivery of STEM education can do for Aboriginal businesses and employees in the new economy.

The “Skills for the Future: Access & Opportunities for Indigenous Leaders” brought together Indigenous entrepreneurs in the STEM fields from across Ontario, as well as diverse stakeholders in banking, education and training, public office, social services, and technology, to participate in lively breakout sessions and a plenary discussion to report back to the group the findings of the day. Following the success of a TCS-CCAB interactive workshop, CCAB and TCS produced a joint report on increasing opportunities for Indigenous leaders in STEM.

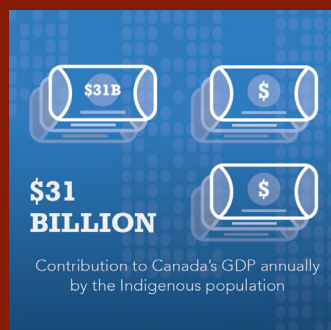
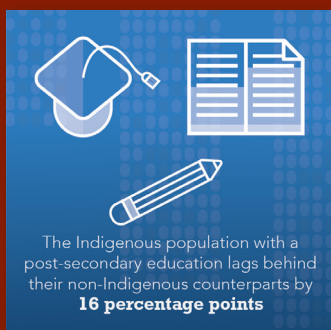
To read the full report, visit: <https://www.ccab.com/research/ccab-collaboration-series/>



DIGITAL DIRECTIONS:
Toward skills development and inclusion of Indigenous Peoples in the new economy

TATA CONSULTANCY SERVICES

Canadian Council for
**ABORIGINAL
BUSINESS
RESEARCH**



RESEARCH

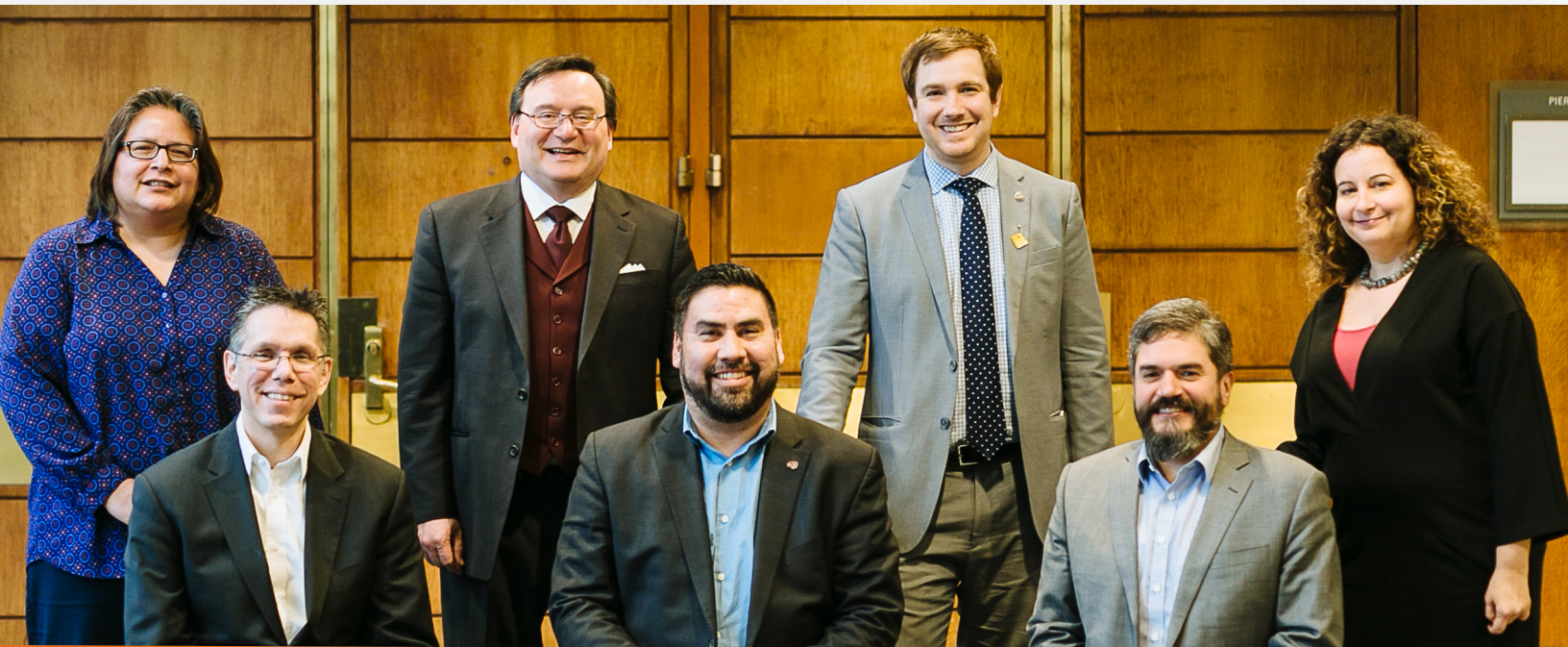
FIRST NATIONS EXPORT FORUM

SUPPORTING EXPORT DEVELOPMENT IN ONTARIO

The First Nations Export Forum was held in Toronto on March 8th, 2018. This event brought together Aboriginal business owners, government officials, subject matter experts and Aboriginal Economic Development Corporations to examine the issues, challenges, successes and goals surrounding the export of Aboriginal products and services.

The Forum also acted as an information sharing opportunity for the government programs and services currently available to Aboriginal businesses in the export industry. Significant growth among Aboriginal businesses in Ontario signals an opportunity for many to benefit from access to larger and alternative markets; however, many Aboriginal businesses encounter difficulties when expanding sales and services beyond their local customer base.

To close this gap, CCAB Research hosted an export-oriented Aboriginal business gathering, co-sponsored by the Ministry of International Trade of Ontario (MIT) and the Ministry of Indigenous Relations and Reconciliation of Ontario (MIRR), focused on increasing access to and awareness of existing export development supports to help advance economic and business development opportunities for Indigenous Peoples in Ontario.



Top Row: Sarah Mainville, Partner, Olthuis Kleer Townshend (OKT) LLP, Wayne D. Garnons Williams, Chair, International Inter-tribal Trade and Investment Organization (IITIO), Max Skudra, Director, Research and Government Relations, CCAB, Risa Schwartz, Sole Proprietor, Risa Schwartz International Law
Bottom Row: Michael Fox, President, Fox High Impact Consulting, Nathan Wright, (previous) Chief Operating Officer, Chiefs of Ontario, Sam Damm, FoxWise Technologies Inc.

COMMUNICATIONS & PUBLIC RELATIONS



COMMUNICATIONS & PUBLIC RELATIONS

2018 SPEAKING ENGAGEMENTS

JP Gladu, President & CEO, continues to be one of the most sought-after public speakers in the country.

As expected the demand for JP to be a keynote speaker and influential panelist in 2018 far exceeded the supply. As a result, requests expanded to our senior management team who travelled Canada and beyond to participate and build on CCAB's reputation as the leading authority to strengthen connections between corporate Canada, government, and Aboriginal businesses and to help build a robust Aboriginal and Canadian economy.

DATE	EVENT	LOCATION
2018/01/18	Canadian Power Finance	Toronto, ON
2018/02/07	Panel Discussion on Skills Mismatch: Training for Northern Ontario's Economy	Sudbury, ON
2018/02/09	National Manning Networking Conference	Ottawa, ON
2018/02/20	2018 Top100 Projects: The Next Horizon of Canadian Infrastructure	Toronto, ON
2018/02/24	Markham-Stouffville Youth Council	Markham, ON
2018/03/05	Rito Tinto Panel: PDAC	Toronto, ON
2018/03/06	Panel Moderator for Minister Carr	Toronto, ON
2018/03/08	OPG Women's Leadership Forum	Toronto, ON
2018/03/15	Energy Futures Collaboration: Indigenous Partnerships to Drive Social, Economic & Ecological Impact	Vancouver, BC
2018/04/03	Economic Reconciliation	Waterloo, ON
2018/04/06	Leading Change & Transforming Relationships	Edmonton, AB
2018/04/10	Economic Reconciliation	Saskatoon, SK
2018/04/12	Canada Growth Summit III: Going the Distance	Toronto, ON
2018/04/13	More, Together: The Economics of Reconciliation	Toronto, ON
2018/04/24	Infrastructure Panel I Canada Arab Business Annual Forum	Ottawa, ON
2018/04/25	Panel Moderator for Discussion with Minister Carr and Rt Hon. Paul Martin	Ottawa, ON
2018/04/25	Culture of Entrepreneurship in Indigenous Communities	Ottawa, ON
2018/05/01	Indigenous Relations at Esso Branded Reseller Conference	Calgary, AB
2018/05/03	Shell AB LTO Indigenous Vendor Forum	Fox Creek, AB
2018/05/08	First Nations and Municipalities Business, Partnerships and Additions to Reserves Forum	Winnipeg, MB
2018/05/31	ICD National Conference - Social Licence in Volatile Times	Vancouver, BC
2018/06/06	Advancing Economic Development Opportunities	Waterloo, ON
2018/06/12	OMERS Board Meeting Guest Speaker	Toronto, ON



COMMUNICATIONS & PUBLIC RELATIONS

2018 SPEAKING ENGAGEMENTS



DATE	EVENT	LOCATION
2018/06/13	2nd Annual Diversity and Inclusion in Corporate Leadership Conference	Toronto, ON
2018/06/22	Gowling WLG's National Indigenous Peoples Day Event: INDIAN HORSE	Ottawa, ON
2018/06/25	First Nations Major Projects Coalition	Prince George, BC
2018/07/03	Mammoet Canada - Relationships Through Reconciliation	Calgary, AB
2018/08/01	Hydro One Indigenous Procurement Workshop	Little Current, ON
2018/08/13	John Wesley Beaver Awards	Toronto, ON
2018/08/28	SFI Pilot Small-Scale Forest Management Module with K'ómoks First Nation, and TimberWest	Vancouver, BC
2018/09/11	Panel Moderator for Oil Sands Conference Main Stage	Fort McMurray, AB
2018/09/20	OFNEDA, First Nations Economic Advancement Conference	Toronto ON
2018/10/01	Presentation to Indigenous Caucus	Ottawa, ON
2018/10/13	Social Impact Summit	Kingston, ON
2018/10/16	Reconciliation on Bay Street Panel	Toronto, ON
2018/10/17	Mobilizing Talent & Diversity Panel	Toronto, ON
2018/10/18	Startup Canada Day on the Hill	Ottawa, ON
2018/10/23	IESO Speaking Event I 2nd First Nation Energy Symposium	Toronto, ON
2018/10/23	Presentation at Borden Ladner Gervais LLP (Economic Reconciliation with Indigenous Peoples)	Montreal, QC
2018/10/23	First Nations Energy Symposium	Toronto, ON
2018/10/25	OES PANEL: Human Skills in the Era of Artificial Intelligence	Niagara-On-The-Lakes, ON
2018/10/26	Federal Provincial Territorial Ministers Meeting	Vancouver, BC
2018/10/30	OPG Procurement Event	Toronto ON
2018/11/01	Procurement Executive Exchange, hosted by Tealbook	Toronto ON
2018/11/05	Keynote Speaker: National Coalition of Chiefs Energy Summit	Vancouver, BC
2018/11/07	Canada UK Infrastructure Forum	Toronto, ON
2018/11/08	Future Cities Summit	Toronto ON
2018/11/09	4th Indigenous Peoples Economic Development Forum	Hualien City, Taiwan
2018/11/13	What We Stand to Gain: Indigneous Female Leadership in Canada	Toronto ON
2018/11/14	Indigenous Women in Leadership Summit Silent Auction MC	Ottawa ON
2018/11/15	2018 Canadian Energy Person of the Year Award Celebration	Calgary, AB
2018/11/21	5th National Indigenous Economic Development Forum	Australia
2018/11/26	Year 4 Conference - PED Talks	Ottawa, ON
2018/11/27	ICD Chapter Breakfast Panel: Social Transformation	Calgary, AB
2018/12/03	Inclusion and Diversity Leadership Conference	Toronto, ON
2018/12/05	Annual Religious Investors Workshop, SHARE	Toronto ON
2018/12/14	A Vision for the Future of Indigenous Economic Development and Cultural Revitalization	Toronto, ON

THE ABORIGINAL BUSINESS REPORT

CCAB produced three editions of the Aboriginal Business Report (ABR) in 2018. The ABR is intended to act as a meeting place for the national business community. In every issue, we focus on a critical area of development.

Transportation is vital to the world around us. How we move goods and provide services plays a key role in creating the prosperity that all Canadians want for their families and communities. Our January Transportation issue explored the first Indigenous drone delivery pilot project in Canada and gave an update of CCAB's Progressive Aboriginal Relations (PAR) involvement in the rail sector, focused on CN, VIA Rail and Metrolinx.

Our May issue Calling All Champions: CCAB Launches Strategy to Supply Change focused on Aboriginal procurement and the path to economic reconciliation and self-sufficiency. This edition followed the January announcement of CCAB's new Aboriginal Procurement initiative. Nineteen of Canada's leading organizations signed up to be Aboriginal Procurement Champions.

Each story in the issue was remarkable and showed how using our supply chains was one of the most effective ways to "supply change."

Our September issue, A New Day for Indigenous Tourism, took a closer look at the important and growing industry and explored the economics of Indigenous tourism and the extraordinary entrepreneurial spirit of Indigenous peoples. We find out in this edition why tourism is so important for Indigenous communities and how it contributes to the country's overall economic health.

The Aboriginal Business Report is published by CCAB and discusses various business topics relevant to Aboriginal communities across Canada.

Visit here <https://www.ccab.com/news/aboriginal-business-report/> to read more.



COMMUNICATIONS & PUBLIC RELATIONS

GETTING THE WORD OUT

In June 2018 we engaged CCAB member company Xposure PR to assist in promoting the important work being done to elevate Aboriginal businesses in Canada.

From June 2018 - March 2019

*CCAB earned a total of
641 media hits
with a reach of over
57 million*

*The advertising equivalency rate
of this coverage is over
\$586,000*

*Social media mentions totalled
3,617*

Our goal in 2019 and beyond is to continue building on these efforts to position CCAB, its members and its leadership team as the go-to thought leaders of Aboriginal business in Canada.



Here are some of the highlights:

Corporate Knights

<https://www.corporateknights.com/channels/leadership/jean-paul-gladu-15529788/>

Financial Post

<https://business.financialpost.com/feature/innovation-declaration>

CTV Calgary

<https://calgary.ctvnews.ca/stem-education-high-speed-internet-access-essential-for-success-of-first-nations-communities-1.4317110>

Toronto Star

<https://www.thestar.com/opinion/contributors/2018/06/21/business-leaders-urged-to-step-up-for-indigenous-entrepreneurs.html>

COMMUNICATIONS & PUBLIC RELATIONS

SOCIAL MEDIA

Stay current with the latest news and events from the Canadian Council for Aboriginal Business on Twitter, Facebook, and LinkedIn.

Our community of individuals continues to grow daily and is vital in helping us increase the reach and impact of CCAB through sharing, liking, and following our activities.

Show your support today and click on our links to find out what we're doing, where we are going and how you can join!





CCAB @ccab_national · 23 Aug 2018

@jp_gladu Behind the scenes filming for a special #ProcurementChampions announcement at our Vancouver Gala in September 📺 stay tuned!
#businessbuilder



JFP @KingpinFreeFlyr · 17 May 2018

@ccab_national - great to see Rhonda from @anishbranding at the @cityoftoronto Social Procurement Networking with Diverse Suppliers event



CCAB @ccab_national · 31 Oct 2018

A special thank you to Parliamentary Sec. Crown-Indigenous Relations @MarcMillerVM for speaking about #SupplyChange and Indigenous Business at the Parliamentary Reception in #Ottawa last night!



Startup Canada @Startup_Canada · 12 Sep 2018

"A change to the Canadian procurement system would be a major opportunity and would allow Canadian businesses to go global".

Max Skudra, Director @ccab_national is on the Own the Podium for Canada Panel



CCAB @ccab_national · 31 Oct 2018

Minister of Crown-Indigenous Relations @Carolyn_Bennett with CCAB's own @jp_gladu, Board Co-Chair @moorerandy and Dan Goodwin from @Suncor at the CCAB Parliamentary Reception last night in Ottawa #SupplyChange



MEMBERSHIP



MEMBERSHIP

BECOME A MEMBER

CCAB is a national, non-partisan, member-based organization. Our membership is comprised of both Aboriginal and non-Aboriginal companies operating in Canada, ranging in size from entrepreneurs with less than 20 employees to organizations with more than 10,000 employees.

LEARN

CCAB programs provide skills development, training, mentorship and networks. Our CCAB business events and webinars create opportunities to share best practices and fresh ideas.

BUILD

A CCAB membership and/or Certified Aboriginal Business (CAB) designation helps our members build consumer confidence in their products or services. Our Progressive Aboriginal Relations (PAR) assurance program assists Canadian businesses in building positive Aboriginal relationships.

NETWORK

Attending CCAB events and networking opportunities allow our members to gain access to and build relationships with new customers, decision makers, and a strong network of successful businesses from across Canada. The keys to any successful business.

LEVERAGE

Members are included in our online directory, have an opportunity to be profiled in our newsletters and enjoy discounts on all CCAB events. They have access to tools and finance strategies, and learn about our current trends research addressing business challenges and trends.



Learn more about the benefits of becoming a CCAB member
<https://www.ccab.com/membership> and join today!

2018 MEMBERSHIP BREAKDOWN

LEGEND

ABM: Aboriginal Business Member
20 employees or less

ABM+: Aboriginal Business Member Plus
21 employees or more and/or Aboriginal Economic Development Corporations

SBEM: Small Business Enterprise Member
5 employees or less, and/or Non-Profit Corporations/Charity

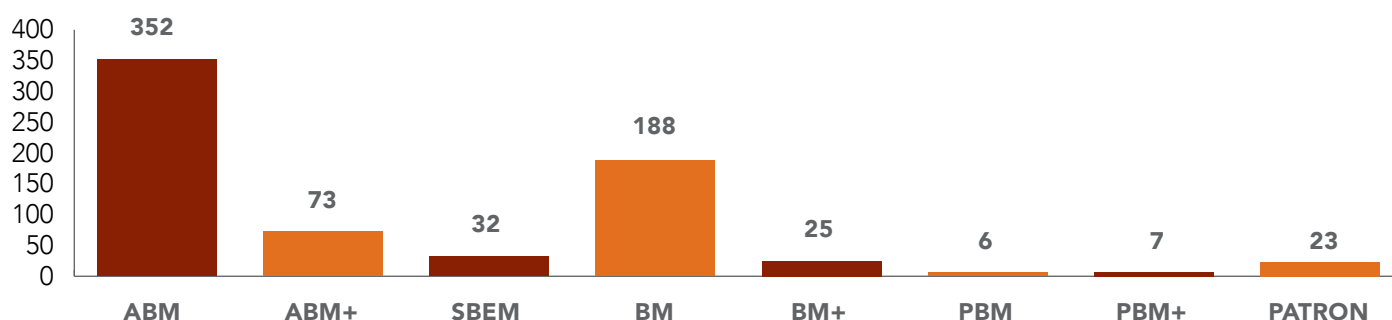
BM: Business Member
6 – 2,499 employees

BM+: Business Member Plus
2,500 – 4,999 employees

PBM: Partner Business Member
5,000 – 9,999 employees

PBM+: Partner Business Member Plus
10,000 or more employees

PATRON: Patron Member
Unlimited employees



706 TOTAL (2018 MEMBERS)

MEMBERSHIP

2018 PATRONS

We thank our Patrons for their generous support:



www.aramark.com



www.bee-clean.com



www.bmo.com



bouchier.ca



www.brucepower.com



www.cpr.ca/en/



www.cibc.com/en/personal-banking.html



www.civeo.com



www.cn.ca/aboriginalvision



www.compass-canada.com



www.hydroquebec.com/residential/



www.liuna.ca



www.metrolinx.com



www.opg.com/Pages/home.aspx



www.primcodene.com



www.rbc.com/about-rbc.html



www.scotiabank.com



ca.sodexo.com/caen/default.aspx



www.syncrude.ca/users/folder.asp



www.tcs.com



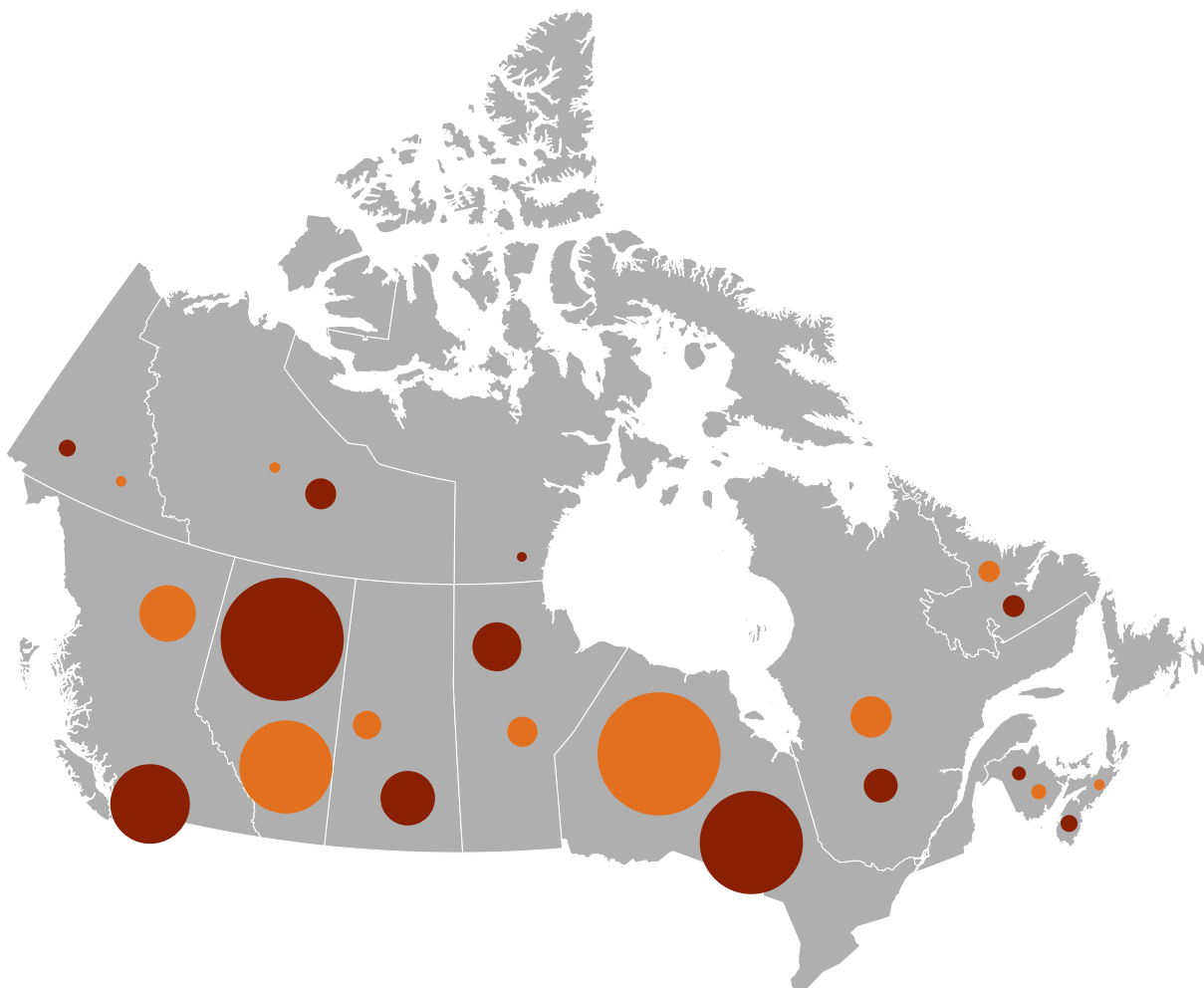
www.td.com



www.viarail.ca/en

MEMBERSHIP

2018 MEMBERSHIP BY PROVINCE OR TERRITORY

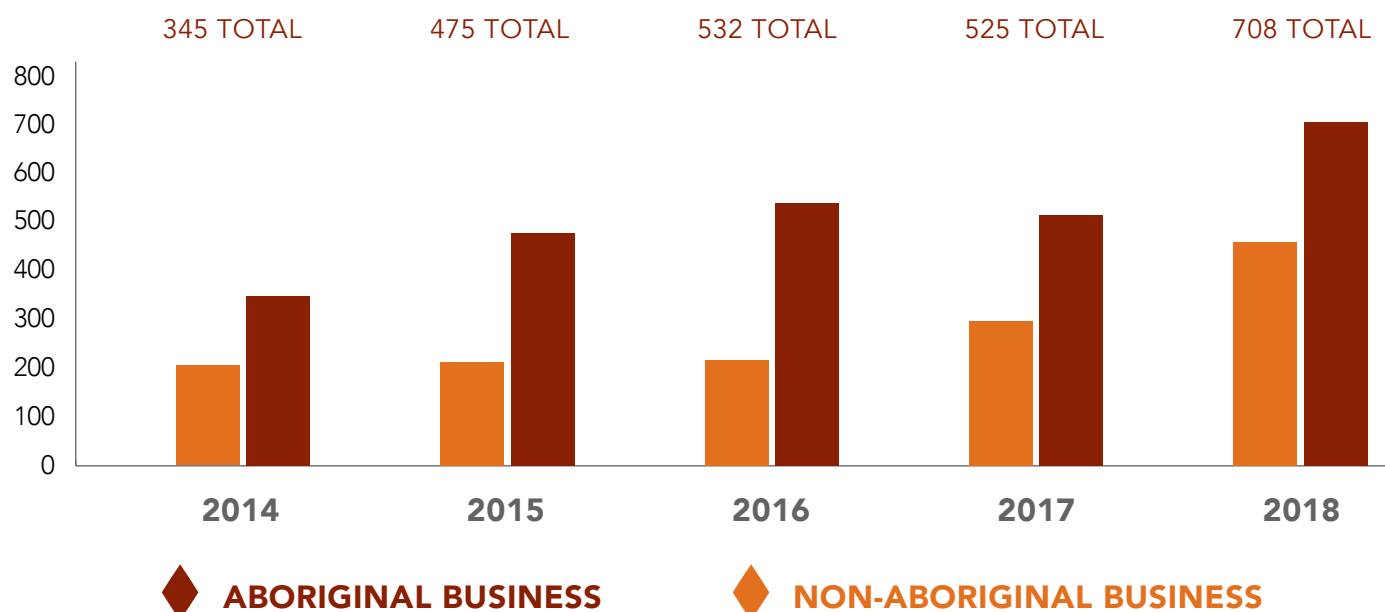


● ABORIGINAL BUSINESS

● NON-ABORIGINAL BUSINESS

	BC	AB	SK	MB	ON	QC	NB	NS	NL	PE	YT	NT	NU	OUTSIDE OF CANADA	TOTAL
ABORIGINAL MEMBERS	66	158	31	25	111	12	2	3	5	0	3	10	1	0	427
NON- ABORIGINAL MEMBERS	28	76	7	8	133	15	2	1	4	0	1	1	0	3	279
TOTAL	94	234	38	33	244	27	4	4	9	0	4	11	1	3	706

MEMBERSHIP GROWTH OVER 5 YEARS



MEMBERSHIP

ABORIGINAL BUSINESS MEMBERS

Certified Aboriginal Business (CAB) Members are **BOLDED**

AEDC

ABM+	Acden	AB
ABM+	Athabasca Basin Development	SK
ABM+	Christina River Enterprises	AB
ABM+	Des Nedhe Development LP	SK
ABM+	FHQ Developments Ltd.	SK
ABM+	Fort McKay Group of Companies LP	AB
ABM	Infinity Métis Corporation	AB
ABM+	Ktunaxa Nation Council	BC
ABM+	Mikisew Group of Companies	AB
ABM	No'kmaq Village- Flat Bay Band Inc.	NL
ABM+	Ntityix Development Corporation	BC
ABM+	Nunatsiavut Group of Companies	NL

ABM+	Peter Ballantyne Developments LP	SK
PATRON	Primco Dene Group of Companies	AB
ABM+	Primco Dene LP	AB
ABM+	Qikiqtaaluk Corporation	NU
ABM+	Six Nations of the Grand River Development Corporation	ON
ABM	Tribal Councils Investment Group of Manitoba Ltd.	MB
ABM	Wahkohtowin Development GP Inc.	ON
ABM+	Wasaw Enterprises	ON
ABM+	Whitecap Development Corporation	SK

ARTS & ENTERTAINMENT

ABM	Aglukark Entertainment Inc.	ON
ABM	Conseil de la Nation Huronne-Wendat	QC
ABM	Faces of Wendy	AB
ABM+	First Peoples Radio Inc.	MB
ABM	Red Sky Performance	ON
ABM	Redcloud Studios Inc.	ON
ABM	Sacred Fire Productions	QC
ABM	Signal Films	ON
ABM	Warrior Women	AB

BUSINESS SERVICES

ABM	125570 Alberta Ltd. o/a Sunshine Promotions	AB
ABM	506524 NWT Ltd. o/a GL Services	NT
ABM	Aboriginal Marketing Services Corp.	ON
ABM	Aboriginal Printing Corporation	ON
ABM	Abraflex (2004) Ltd.	ON
ABM	Adirondack Information Management Inc.	ON
ABM	AF Management Group Inc.	ON
ABM+	All Peace Protection	AB
ABM+	Athabasca Basin Security	SK
ABM	Bear Standing Tall & Associates	ON
ABM	Beautiful Blinds and Shutters Ltd.	AB
ABM	Best Price Janitorial Sales	SK
ABM	Cambium Aboriginal Inc.	ON
ABM	Canadian Emergency Medical Services	BC
ABM	Clearflow Group Inc.	AB
ABM	Compass Safaris Marketing	ON
ABM	Corporate Cree Consulting	AB
ABM	Creative Touch Interiors Inc.	BC
ABM	Eisan Consulting Inc.	AB
ABM	Elevate Group of Companies Inc.	AB
ABM	EMF Solutions (Vancouver) Division CMT Agency Incorporated	BC
ABM	Greater Vancouver Lice Clinic	BC
ABM	Haneshe LP Environmental Services	AB
ABM+	IMI Material Handling Logistics Inc.	ON
ABM	LDC Solutions	QC
ABM	Northeastern Alberta Aboriginal Business Association	AB
ABM	Northern LABpro Inc.	ON
ABM	Polar Ridge Resources Inc.	BC

ABM	Presentex Canada Inc.	ON
ABM	Samson Cree Medical Services Inc.	AB
ABM	Simner Corporation	ON
ABM	Solstice Public Affairs	ON
ABM	Spartax Services Ltd.	AB
ABM	Synterra Security Solutions LP	ON
ABM	TAP Resources & Associates	ON
ABM	Tawich Distribution Inc.	QC
ABM+	TAWS Security Limited Partnership	AB
ABM	Temp Air Control	ON
ABM	The Raven Institute Inc.	BC
ABM	Tle' Nax T' Awei LP (dba Klondike Business Solutions)	YT
ABM	Turtle Clan Management Consulting Inc.	ON
ABM+	Z'gamok Enterprises Inc.	ON

CONSTRUCTION

ABM	2124140 Ontario Inc. o/a Praztek Construction	ON
ABM	2159509 Alberta Inc. o/a Warrior Projects	AB
ABM	3990591 Canada Inc. (Beaudoin)	QC
ABM+	A6N - Aecon-Six Nations Joint Venture	ON
ABM	Advantage Group of Companies	SK
ABM	Aligned Industrial Services Inc.	BC
ABM	Alpha Project Management	MB
ABM	AP Ventures Ltd.	BC
ABM	Apex Geomatics Construction Surveyors Ltd.	AB
ABM	A-Plus Welding Inc.	AB
ABM	Atlantic Fence Alberta Inc.	AB
ABM	Barron Concrete Ltd.	AB
ABM	Bearclaw Construction Specialists Ltd.	AB
ABM	Belvedere Place Contracting Ltd.	BC
ABM	Big Grizzly Properties Inc.	BC
ABM	Birdtail Oakland Limited Partnership (by it's general partner Birdtail Inclusive GP Ltd.)	MB
ABM	Blackstone Construction Corp.	SK
PATRON	Bouchier Contracting Ltd.	AB
ABM	Byers Industrial Contracting Ltd.	AB
ABM	Carvel Electric Ltd.	AB

MEMBERSHIP

Certified Aboriginal Business (CAB) Members are BOLDED		
ABM	CHP Inspections & Consulting Services Inc.	AB
ABM	Coast of Bays Contracting Ltd.	NL
ABM	Concrete Genius Inc.	AB
ABM	Dahlen Pipelines	BC
ABM	Dave Morin Contracting	AB
ABM+	Dene North Site Services	AB
ABM	DJ Hunt Contracting	BC
ABM	Doug Tremblay's Precision Services Ltd.	AB
ABM	Drew Inspections Ltd.	AB
ABM+	Eh Cho Dene GP Ltd.	BC
ABM	Endless Green Energy Inc.	NT
ABM	First Pac West Group	BC
ABM+	Flyer Electric	SK
ABM	GD Centralpat Electric Inc.	ON
ABM	GNS Contracting Ltd.	BC
ABM	Great Plains Contracting LP	SK
ABM	Ground Source Energy Ltd.	AB
ABM	Headwater Contracting	ON
ABM	Hunt and Khan Agents Limited	AB
ABM	Inukshuk Excavating	BC
ABM	J.V.G. Welding & Fabrication	QC
ABM	JD Composites Inc.	NS
ABM	JDDG Company Ltd.	AB
ABM	Kikinaw Energy Services	BC
ABM	Kostiwi Construction	MB
ABM+	KUDO Energy Services Inc.	AB
ABM	LADS Foundations	AB
ABM+	LaGrange Mechanical Services Ltd.	AB
ABM	Langcore Construction Corp.	ON
ABM	M2 A Mikisew/Mammoet Company	AB
ABM	Moccasin Trails	ON
ABM	Montgrand Reinforcing Ltd.	SK
ABM	MSS Ltd.	NT
ABM	Myco Industrial Ltd.	AB
ABM	Native Construction Services Ltd.	AB
ABM	Nawkaw Corporation	ON
ABM	Obish Construction LP	ON
ABM	P.H. Electric Ltd.	MB
ABM	PLA	ON

ABM+	Points Athabasca Contracting LP	SK
ABM+	Precision Gradall Ltd.	AB
ABM+	Reel Steel Ltd.	BC
ABM	Rivet Management Ltd.	AB
ABM	Ryfan Kitikmeot Inc.	NT
ABM	Ryfan Qaummallaktaqtuq Ltd.	NT
ABM	Salish Sea Industrial Services Ltd	BC
ABM+	Skyline Concrete Services Ltd.	AB
ABM	Soaring Plains Aboriginal Reliance Construction Inc.	AB
ABM	SOW Construction Limited Partnership	ON
ABM	Spirit Land and Resources Ltd.	AB
ABM	Stalkaya Integrated Projects	BC
ABM	STC Industrial Contracting	SK
ABM	Steel River Group Ltd.	AB
ABM	Summit Services Group Ltd.	AB
ABM+	Tarpon Westmo Services Ltd.	AB
ABM	The Mess Group	AB
ABM	Total Trenchless Ltd.	AB
ABM	Tsuu T'ina Contracting LP	AB
ABM	Vilan Logistics Corporation	AB
ABM	Waasa Indigenous Services	MB
ABM	Whiskey Jack Cranes Inc.	ON
ABM	White Buffalo Mine Services Ltd.	AB
ABM	WMPS Contracting	ON

CONSULTING ENGINEER

ABM	Aboriginal Energy Solutions Inc.	AB
ABM	Acosys Consulting Services Inc.	QC
ABM+	Canada North Environmental Services Limited Partnership (CanNorth)	SK
ABM+	Can-Am Geomatics Group of Companies	AB
ABM	Cascade Projects Ltd.	AB
ABM	First Nations Engineering Services Ltd.	ON
ABM	GRB Enterprise Ltd.	AB
ABM	Great Plains Aerial Inc.	AB
ABM	Gwaii Engineering Ltd.	BC
ABM+	Lawson Consulting & Surveying Ltd.	MB
ABM+	Neegan Burnside Ltd.	ON
ABM	Oodanookehtoh Inc.	MB
ABM	Qikiqtaaluk Environmental Inc.	QC
ABM	Scout Engineering & Consulting Ltd.	AB
ABM	West Environmental Ltd.	AB
ABM	West Geomatics Ltd.	AB

EMPLOYMENT/TRAINING

ABM	A2Z Safety & Training Ltd.	SK
ABM	Aboriginal Apprenticeship Board of Ontario	ON
ABM	AFOA Canada	ON
ABM	AIM Diversified Technical Staffing Inc.	AB
ABM	Alberta Indigenous Construction Career Centres	AB
ABM	AT Safety Training	AB
ABM+	Athabasca Labour Services	SK
ABM	Dulay Burke Inc.	BC
ABM	Eagle Vision Leadership & Training Solutions	ON
ABM	EnerTech Staffing and Workforce Solutions Inc.	AB
ABM	Excel Career College	BC
ABM	Indigenous Perspectives Society	BC
ABM	Makhos Staffing Solutions Inc.	ON
ABM	Matrix Resource Recruitment Ltd. (MMR Ltd)	BC
ABM	Native Canadian Centre of Toronto	ON
ABM	Niagara Peninsula Aboriginal Management Board	ON
ABM	ORIGIN	ON
ABM	Pacific Rim Safety Training Inc.	BC
ABM	SAMO Security and Safety c/o 2094913 Alberta Ltd.	SK
ABM	Slate Staffing Services	AB
ABM	Spirit Staffing & Consulting Inc.	AB
ABM	Tamarack Safety Services	AB
ABM	Tribal Chiefs Employment & Training Services Association	AB

ENERGY GENERATION & TRANSMISSION

ABM	Alpha Beta Technologies Group Ltd.	ON
ABM	First Renewable Energy Partners	AB
ABM+	Fisher Powerline Construction Ltd.	AB
ABM	Gridworks Energy Group Inc.	AB
ABM	Meridian Solar & Electric Inc.	SK
ABM	ONEC Adams Limited O/A OAL Group	AB
ABM	SEN'TI Environment & Indigenous Services	QC
ABM	Solare Distributors Inc.	AB
ABM	Spill-Chek Environmental	BC
ABM	Squirrel Energy Inc.	AB
ABM	Wataynikaneyap Power GP	ON

ENVIRONMENTAL

ABM	CLAW Environmental Services Inc.	ON
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FINANCE/BANKING

ABM	Alberta Indian Investment Corporation	AB
ABM	All Nations Insurance Brokers Inc.	BC
ABM+	First Nations Bank of Canada	SK
ABM	First Nations Market Housing Fund (FNMHF)	ON
ABM+	Peace Hills Trust Company	AB

FORESTRY

ABM+	HaiCo (Haida Enterprise Corporation)	BC
ABM+	Moose Cree Group of Companies LP	ON
ABM	Second Pass Forestry Ltd.	BC

HOSPITALITY

ABM+	336/344 Thompson Drive Limited Partnership	MB
ABM+	Athabasca Catering Limited Partnership	SK
ABM+	Gestion ADC	QC
ABM	H & J Enterprises Ltd. o/a Pyrgos Pizza	MB
ABM	ICL Services Ltd.	BC
ABM	Kukum Indigenous Kitchen	ON
ABM	Morningstar Hospitality Services Inc.	ON

MEMBERSHIP

Certified Aboriginal Business (CAB) Members are BOLDED		
ABM	Skwachays Lodge Aboriginal Hotel & Gallery	BC
ABM	Tundra North Tours Ltd.	NT

INFORMATION TECHNOLOGY

ABM	2459518 Ontario Inc. o/a Williams Communication Services	ON
ABM+	3C Information Solutions Incorporated	AB
ABM	Abiwin Ventures Ltd.	ON
ABM	Animikii Inc.	BC
ABM	C & W Web Developers Inc.	ON
ABM	Crowe IT Solutions Inc.	AB
ABM	Federal Wireless Communications Inc.	ON
ABM	FoxWise Technologies Inc.	ON
ABM	ID Fusion Software Inc.	MB
ABM	Indigenous Gaming Software Technologies	ON
ABM	Kanata Business Innovations	AB
ABM	Katlotech Communications Ltd.	NT
ABM	Kiya Máka Consultants Inc.	NB
ABM	MBS Techservices Inc.	BC
ABM	OnNation	ON
ABM	Parking Boxx Corporation	ON
ABM	Point Integrated Data Solutions Inc.	AB
ABM	Symbiotic Group	ON
ABM	Telecom Computer Inc.	ON
ABM	Toolcomm Technology Inc.	BC

LAW

ABM	Eagle Law Group	AB
ABM	Kyla Lee Law Corporation	BC
ABM	Patey Law Group	ON

LOGISTICS

ABM+	Fort McKay Logistics LP	AB
ABM+	Ironclad Logistics Group - Denwill/Bridgeway	BC

MANAGEMENT CONSULTING

ABM	Aaron Aubin Consulting Inc.	AB
ABM	ABD Partners Ltd.	ON
ABM	Aquila Consulting Executives Inc.	AB

ABM	Artisan Consulting Services Ltd.	SK
ABM	Bridging Concepts	ON
ABM	Creative Fire	SK
ABM	Duperreault Consulting Inc.	AB
ABM	Firebird Business Consulting Ltd.	SK
ABM	First Peoples Group	ON
ABM	Forcier Management International Inc.	ON
ABM	Ganhada Management Group	BC
ABM	Gwen Bridge Consulting Ltd.	BC
ABM	Hanson and Associates	YT
ABM	Higgins Executive Search	MB
ABM	Indigenous & Community Engagement	ON
ABM	Indigenous Insight	BC
ABM	Indigenuity Consulting Group Inc.	BC
ABM	MAC AN ABA	ON
ABM	Major Projects Group Canada Inc.	AB
ABM	Mel E. Benson Management Services	AB
ABM	MGI	NL
ABM	Morning Sky Consulting Inc.	ON
ABM	NATTIQ Inc.	ON
ABM	NVision Insight Group Inc.	ON
ABM	Pioneer Performance Inc.	SK
ABM	Pontiac Group	ON
ABM	Ptolemy & Associates Inc.	AB
ABM	Sakatay Global	ON
ABM	Sanctuary RVA	ON
ABM	Superior Strategies	ON
ABM	Two Worlds Consulting	BC

MANUFACTURING

ABM+	Apparel Solutions International Inc.	AB
ABM+	Atom-Jet Industries (2002) Ltd.	MB
ABM	Canada Signal Company Inc.	BC
ABM	Canadian Spirit Prefabricated Building Systems Ltd.	BC
ABM	Hemp Sense Inc.	MB
ABM	IFR Workwear Inc.	AB
ABM+	kenkéknem Group of Companies	BC
ABM	Line of Fire Defence Systems Ltd.	AB
ABM	Little Miss Chief Gourmet Products Inc.	BC
ABM	Orion Cannabis Corp.	NS
ABM	True North Modifications Ltd.	AB
ABM+	Wilcox Door Service Inc.	ON

MEDIA/COMMUNICATIONS

ABM+	Aboriginal Peoples Television Network (APTN)	MB
ABM	Beesum Communications	QC
ABM	Big Soul Productions Inc.	ON
ABM	Design de Plume Inc.	ON
ABM	Fresh Art & Design Inc.	ON
ABM	Indigenous Link	MB
ABM	Jensen Group	ON
ABM	NationTalk Inc.	ON
ABM	Proteus Canada Institute Inc.	ON

MINING

ABM	AGS Surveys Ltd.	ON
ABM	Fusion Maintenance Group Ltd	SK
ABM	Global Asset Sales & Contracting Corp.	BC
ABM+	Inner City Diesel Ltd.	AB
ABM	Jacob & Samuel Drilling Ltd.	ON
ABM+	Miawpukek Roughrider Ventures Limited Partnership	AB
ABM	Minestar Group Inc.	AB
ABM+	Nuna Logistics Partnership	AB
ABM	Steve's Equipment Services Inc.	ON

OIL & GAS

ABM	A.O.K. Medical Services	BC
ABM+	A.P.E. Maintenance Ltd.	AB
ABM	AGASGA LP	ON
ABM	Align Personnel Ltd.	AB
ABM	Allied Line Locators	SK
ABM	Amiskowan Consulting Inc.	AB
ABM	Ariant Holdings Ltd.	AB
ABM	Arrowhead Industrial Insulators Ltd.	AB
ABM	Blackfoot Energy & Consulting Ltd.	AB
ABM	Cabre Oilfield Inc.	BC
ABM	Calecorp International Ltd.	BC
ABM	CBW Resource Consultants	AB
ABM	Chief Fuels Inc.	NB
ABM	Contain-All Waste Systems Inc.	AB
ABM	D & D Insulators Ltd.	BC
ABM	D & D Soft Covers Ltd.	BC
ABM+	Fort McKay Alcor	AB
ABM+	Frog Lake Energy Resources Corp.	AB
ABM	Full Throttle Pipeline Services Ltd.	AB

ABM	Gregg's Contracting (813519 Alberta Ltd.)	AB
ABM	High Altitude Hydrovac Ltd.	BC
ABM+	Hines Industrial Site Services Group Inc.	AB
ABM	Interprovincial Pipefitting Technology Inc.	AB
ABM	Kirson Pipeline Ventures Ltd.	AB
ABM	Marwest Utility Services Ltd.	BC
ABM	Novamen Inc.	AB
ABM	Ogakie Integrity Limited	AB
ABM	On Target Oilfield Corporation	AB
ABM	Paramount Structures Inc.	AB
ABM	Payne Free Safety Solutions	AB
ABM	PICL Management Ltd.	AB
ABM+	Pimee Well Servicing LP	AB
ABM	Red River Energy Consultants Ltd.	AB
ABM+	Seven Lakes Oilfield Services	AB
ABM+	Status Energy Ltd.	AB
ABM	Steamow Ltd.	AB
ABM	Stratum Group Ventures o/a Stratum-Norchief	AB
ABM	Subterra Engineering Corp.	AB
ABM	Titan Oilfield Hauling	AB
ABM	Turn-Key Abandonments Ltd.	AB
ABM	Valiant Oilfield Hauling Ltd.	BC
ABM	Value Compressor Parts Ltd.	AB
ABM+	Wapose Emergency Services Inc.	AB
ABM	West 111 Solutions Group	AB
ABM+	West Industrial Ltd.	AB

OTHER

ABM	Acadian Composites International Inc.	NS
ABM	Anish Branding	ON
ABM	Anishnawbe Health Foundation	ON
ABM	ARA Pharmaceuticals Inc.	MB
ABM	Avocet Management Ltd. o/a Thinkwerx	AB
ABM	Ayawtech Automation Inc.	MB
ABM	Bawaajigewin Aboriginal Community Circle	ON
ABM	Bingwi Neyaashi Anishinaabek First Nation	ON
ABM	BlueGreen Environmental Planning Corp	BC

MEMBERSHIP

Certified Aboriginal Business (CAB) Members are BOLDED		
ABM	Bluelime Technical Services	SK
ABM+	Bouchier Site Services	AB
ABM	Carbonix Inc.	ON
ABM	Chiefs of Ontario	ON
ABM	Commercial Business Services	ON
ABM	Denendeh Food Services Ltd.	NT
ABM+	Denendeh Investments Inc.	NT
ABM	Exton and Dodge Land Surveying Inc.	BC
ABM	First Canadian Health Management Corp.	MB
ABM	Fisher River Cree Nation	MB
ABM	Fueltration Tank Cleaning & Services Inc.	BC
ABM	Garda North	AB
ABM	GMF Services	ON
ABM	Hatton Electric	NT
ABM	Imagination Cards Inc.	AB
ABM	Indigenous Engineering Inclusion Inc.	AB
ABM	Indspire	ON
ABM	Lawson Pipeline & Utility Service	MB
ABM	National Aboriginal Trust Officers Association	ON
ABM	Native Women's Association of Canada	ON
ABM	Nikaanaganaa Counselling & Learning Centre	ON
ABM	Nisto Consulting Inc.	AB
ABM	Northern Divine Aquafarms Ltd.	BC
ABM	Nutritious Nosh Ltd.	AB
ABM	Pelletier's Auto Body	ON
ABM	Prism Marine Ltd.	BC
ABM	Pro Rescue Services Inc.	AB
ABM	Qalipu Development Corporation	NL
ABM	Rama Office Interiors	ON
ABM+	Renaissance Repair and Supply	ON
ABM	Safeglo Luminous Systems Inc.	ON
ABM	Simply Pure Water	ON
ABM	Sixteen Safety Services Inc.	SK
ABM	Spirit Fit	ON
ABM	Spirit Pharmaceuticals Ltd.	MB
ABM	SpiritRx Solutions Inc.	MB
ABM	T&M Specialty Contractors Corp.	AB
ABM+	Three Feathers Oilfield Services Ltd.	AB

ABM	Toronto Council Fire Native Cultural Centre	ON
ABM	Turtle Island Protection Services	ON
ABM	VIP Occupational Health Services Ltd.	AB
ABM	Wright Quality Services Inc.	AB
ABM	Yellow Quill Holdings Ltd.	SK

RETAIL

ABM	10003983 Manitoba Ltd.	MB
ABM	Cailuan Inc.	ON
ABM	Cheekbone Beauty	ON
ABM	Esawa Gifts & Gallery	AB
ABM	Georgina Garden Centre	ON
ABM	Manitobah Mukluks	QC
ABM	Neeheyo Ltd.	AB
ABM	Raven Reads Books Ltd.	BC
ABM	Spectra Power Sports Ltd.	BC
ABM	Stevens Promotional Products	AB
ABM	Tyee Building Supplies Limited Partnership	BC

TRANSPORTATION

ABM	Aboriginal Marine Logistics Group Inc.	BC
ABM	Andy's Oilfield Hauling	AB
ABM+	Birch Mountain Enterprises Ltd.	AB
ABM	Capital Helicopters (1995) Inc.	YT
ABM+	Hi-Way 13 Pipeline Ltd.	AB
ABM	Kinosoo Trucking Ltd.	AB
ABM	Lakeland Vegetation Management Ltd.	AB
ABM	M.A.C. Trucking Ltd.	AB
ABM+	Richards Transport Ltd.	SK
ABM	Steelhead Ventures Inc.	AB
ABM+	Tuccaro Inc. Group of Companies	AB



MEMBERSHIP

COMMUNICATIONS & PUBLIC RELATIONS

NON-ABORIGINAL BUSINESS MEMBERS

ARTS/ENTERTAINMENT

PBM	Great Canadian Gaming Corporation	BC
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BUSINESS SERVICES

BM	Aon Reed Stenhouse	AB
PATRON	Bee-Clean Building Maintenance	AB
BM	Brook McIlroy Inc.	ON
BM+	Calian Group	ON
BM	Federated Insurance	ON
SBEM	Greater Sudbury Chamber of Commerce	ON
BM	Ignite Fredericton	NB
BM	Leaders International	QC
BM	Scarlet Group of Companies	AB

CONSTRUCTION

PMB+	Aecon Group Inc.	ON
BM	Alberici Constructors Ltd.	ON
BM	Almita Piling Inc.	AB
BM	APTIM Services Canada Corporation	AB
BM	ATCO Sustainable Communities Inc.	AB
BM	Bantrel Management Services Co.	AB
BM	Bird Construction	ON
BM	Bird Heavy Civil Ltd.	NL
BM	Black & McDonald Limited (Canadian Base Operators)	ON
BM	Brock Canada Inc.	AB
BM	Cahill Constructors Limited	ON
BM	Chemco Energy	AB
BM	Chinook Scaffold Systems Ltd.	BC
BM	CRT Construction Inc.	QC
BM	E.S. Fox Limited	ON
BM	EBC Inc.	QC
BM	EKT 90 Inc.	ON
BM	EllisDon Corporation	AB
SBEM	Exceed Solar	AB
BM	Forbes Bros. Ltd.	AB
BM+	Graham Group Ltd.	SK
BM+	Hillcore Group	BC

BM	HMI Construction Inc.	QC
BM	Horton CBI, Limited	ON
BM	Integral Containment Systems Inc.	BC
BM	Integral Energy Services Ltd.	AB
BM	IPAC Services Corp.	AB
BM	K2 Electric Ltd.	BC
BM	Ledcor Industries Inc.	BC
BM	M. Sullivan & Son Limited	ON
BM	Montgomery Industrial Services Limited	ON
BM	Newman Bros. Limited	ON
BM	Pioneer Construction Inc.	ON
BM	Pipeworx Ltd.	AB
BM	Plan Group Inc.	ON
BM	Pomerleau	QC
BM	PowerTel Utilities Contractors Limited	ON
BM	Ridge National Inc.	ON
BM	RS Line Construction Inc.	BC
BM	Sarens Canada Inc.	AB
BM	Shoal Investments Inc.	NL
BM	Streamline Mechanical LP	AB
BM	Strike Group Limited Partnership	AB
BM	Stuart Olson Inc.	AB
BM	Surespan Group	BC
BM	T.A. Andre & Sons (Ontario) Limited	ON
SBEM	The Barclay Construction Group Inc.	ON
BM	The Sarjeant Company Limited	ON
BM	The State Group Inc.	ON
BM	Thyssen Mining Construction of Canada	SK
BM	Vector Construction Ltd.	ON
BM	Venshore Mechanical Ltd.	ON
BM	WorleyParsons Canada	AB
BM	WorleyParsonsCord Ltd.	AB

CONSULTING ENGINEER

BM	Arcadis Canada Inc.	ON
BM	Brian Isherwood & Associates Ltd.	ON
BM	CIMA Canada Inc.	SK

MEMBERSHIP

BM	Fluor Canada Ltd.	AB
BM+	Hatch Ltd.	ON
BM	Kinectrics Inc.	ON
BM	Kontzamanis Graumann Smith MacMillan Inc. (KGS Group)	ON
BM	Lakeside Process Controls	ON
BM	RCM Technologies Canada Corp.	ON
BM	Rolls-Royce Civil Nuclear Canada Ltd.	ON
SBEM	Sargent & Lundy Canada Company	ON
PMB+	SNC-Lavalin Group Inc.	ON
PMB+	Stantec Consulting Ltd.	NS
BM	Summerhill Group Inc.	ON
BM+	Tetra Tech Canada Inc.	ON
BM	Universal Geomatics Solutions Corp.	AB
BM	Wood PLC	ON

EMPLOYMENT/TRAINING

BM	Commissioning & Technical Services (N.A.) Ltd. (CTSNA)	ON
BM	Domcor Health, Safety & Security Inc.	BC
SBEM	HAZ-MATTERS Emergency Management	AB
SBEM	Our Children's Medicine	ON
SBEM	Women Building Futures Society	AB

ENERGY GENERATION & TRANSMISSION

BM+	AECOM Canada Nuclear Operations Inc.	ON
BM	Allteck Line Contractors Inc.	BC
BM	AltaLink Management Ltd.	AB
BM	ANDRITZ Hydro Canada Inc.	QC
BM+	BC Hydro	BC
PATRON	Bruce Power	ON
BM	Energy Developments	Queensland
BM	EnergySolutions Canada	ON
BM	Fortis Inc.	NL
BM	FortisBC Energy Inc.	BC
PBM	GE Canada	ON
PBM	Hydro One Limited	ON
PATRON	Hydro-Quebec	QC
BM	Independent Electricity System Operator (IESO)	ON
BM	Innergex Renewable Energy Inc.	QC
PBM	Manitoba Hydro	MB

BM	Northland Power Inc.	ON
BM	Northwest Territories Power Corporation	NT
PATRON	Ontario Power Generation	ON
SBEM	Organization of Canadian Nuclear Industries	ON
SBEM	Power Up Line Contractors Inc.	BC
BM	Promation Nuclear Ltd.	ON
BM	Renewable Energy Systems Ltd.	QC
BM+	SaskPower	SK
BM+	Siemens Canada Limited	ON
BM	TransAlta Corporation	AB
BM	Voith Hydro Inc.	QC
BM	Yukon Energy Corporation	YT

ENVIRONMENTAL

SBEM	Perma-Fix Canada Inc.	ON
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FINANCE/BANKING

BM	Alterna Savings	ON
PBM	ATB Financial	AB
BM	Birch Hill Equity Partners Management Inc.	ON
PATRON	BMO Financial Group	ON
BM	Bridging Finance Inc.	ON
BM	Business Development Bank of Canada (BDC)	MB
PATRON	CIBC	ON
BM	Deluxe Corporation	ON
SBEM	Drew Keith Edward Jones Investments	ON
BM	Meridian Credit Union Limited	ON
PATRON	RBC Financial Group	ON
PATRON	Scotiabank	ON
PATRON	TD Bank Financial Group	ON
BM+	The Great-West Life Assurance Company	MB
BM	The Usand Group	MB
BM	Vancouver City Savings Credit Union - Vancity	BC

FORESTRY

BM	Alberta Pacific Forest Industries Inc.	AB
BM	Daishowa Marubeni International Ltd. - Peace River Pulp Division	AB
BM	EACOM Timber Corporation	ON
BM	Forest Products Association of Canada	ON
BM+	Resolute Forest Products	ON

BM	Sustainable Forestry Initiative Inc.	ON
BM	TimberWest Forest Corp.	BC
BM+	Tolko Industries Ltd.	BC

HOSPITALITY

PATRON	Aramark Canada	AB
PATRON	Compass Group Canada	AB
BM	Domco Foodservices Limited	ON
BM	Outland-Carillion Services	ON
BM	Serco Canada Inc.	NL
PATRON	Sodexo Canada	ON

INFORMATION TECHNOLOGY

SBEM	AL Solution	ON
BM+	Apple Canada Inc.	ON
BM	Bluetown ApS	
BM	Cisco Systems Canada	ON
BM	Compugen Inc.	ON
BM	Creatrix Design Group	ON
SBEM	inField Solutions Inc.	ON
BM	RICOH Canada Inc.	ON
BM	tealbook, Inc.	ON

LAW

BM+	Borden Ladner Gervais LLP	BC
BM	Dentons Canada LLP	ON
BM	Dickinson-Wright LLP	ON
BM	Gowling WLG (Canada) LLP	ON
BM	Miller Thomson LLP	ON
BM	Pitblado Law	MB

LOGISTICS

PATRON	Civeo Canada Inc.	AB
BM	Horizon North Logistics Inc.	AB

MANAGEMENT CONSULTING

BM+	Accenture Inc.	ON
SBEM	Enabling Ideas	ON
BM	Lansdowne Technologies Inc.	ON
BM	MNP LLP	AB
BM	PTAG	ON
BM	Stratos Inc.	ON
PATRON	Tata Consultancy Services Limited	ON

MANUFACTURING

BM	Acklands-Grainger	ON
BM	BASF Canada Inc.	ON
BM	BWXT Canada Ltd.	ON
BM	Delta Star Transformers Inc.	QC
SBEM	Mormark Print Productions Inc.	ON
BM	Ritepro Corporation	QC
BM	Steelcraft Inc.	ON
BM	SureWex	BC
BM	True North Automation Inc. (DBA True North Solutions)	AB
SBEM	Whooshh Innovations	WA

MEDIA/COMMUNICATIONS

SBEM	MadMacDesign Inc.	ON
BM	NATIONAL Public Relations	QC
PMB+	Rogers Communications Inc.	ON
SBEM	Spectratone Graphics Ltd.	ON
SBEM	Xposure PR	ON

MINING

BM+	Cameco Corporation	SK
BM	Detour Gold	ON
BM+	Goldcorp Inc.	BC
BM	Hudbay Minerals Inc.	MB
BM	New Gold Inc.	ON
BM	Noront Resources Ltd.	ON
BM	Procon	BC
PMB+	Rio Tinto	ON

OIL & GAS

BM	Black Diamond Group Limited	AB
BM	Canadian Association Of Petroleum Producers	AB
BM	Canadian Propane Association	ON
BM	CEDA	AB
BM+	Cenovus Energy Inc.	AB
BM	Clough Enercore Limited	AB
BM	Continental Stress Relieving Systems Ltd.	AB
BM	Control Tech 2011 Ltd.	AB
BM	DK-Lok Canada Ltd.	AB
BM+	Enbridge Pipelines Inc.	AB
BM	Envirosystems Incorporated	AB

MEMBERSHIP

BM+	Husky Energy	AB
PBM	Imperial Oil Limited	AB
BM	Inter Pipeline	AB
BM	Michels Canada	AB
BM+	Nexen Energy ULC	AB
BM	Reed Energy Group Inc.	AB
BM	Sancon Contracting Ltd.	AB
BM	Schlumberger Canada Limited	AB
BM+	Shell Canada Limited	AB
PMB+	Suncor Energy Inc.	AB
BM	Superior Gas Liquids	AB
PATRON	Syncrude Canada Ltd.	AB
BM	Techmation Electric & Controls Ltd.	AB
BM	Union Gas Limited	ON

OTHER

SBEM	Aboriginal Housing Management Association	BC
BM	Acuren Inc.	AB
BM	Alliance Pharmacy Group Inc.	ON
BM	Babcock Canada	BC
SBEM	Barry and Laurie Green Family Charitable Trust	ON
BM	BC Housing	BC
BM+	BGIS Global Integrated Solutions Canada LP	ON
BM	BHI Energy Canada	ON
BM	CBRE Canada Ltd.	ON
BM	Ceefax Security Inc.	ON
BM	Challenger Fleet Management Services Ltd.	AB
BM	Challenger Geomatics Ltd.	AB
BM+	City of Toronto	ON
BM	Cortex Business Solutions	AB
BM	DBRS	ON
SBEM	Dhillon School of Business - University of Lethbridge	AB
BM	dynaCERT Inc.	ON
BM	ERA Architects Inc.	ON
SBEM	Evergreen	ON
BM	Express Scripts Canada	ON
BM	Ferrero Canada	ON
SBEM	Flash Fire & Safety	AB

TRANSPORTATION

BM	General Dynamics Land Systems-Canada	ON
BM	Haztech Energy Corp.	SK
BM	Industry Training Authority	BC
BM	Levitt-Safety	ON
PATRON	LiUNA	ON
SBEM	Movember Foundation Canada	ON
BM	Newalta Corporation	AB
BM	Nomodic Modular Structures Inc.	AB
BM	Nuclear Waste Management Organization	ON
BM+	Nutrien Ltd.	SK
BM	Nuvia Canada Inc.	ON
BM	Ontario Clean Water Agency	ON
SBEM	Operation Lifesaver	ON
SBEM	PLH Erosion Control Services Inc.	AB
BM	Prairie Mobile Communications	MB
SBEM	Ryerson University	ON
BM	Secure Energy Services Inc.	AB
BM	SGS Canada Inc.	AB
SBEM	Simon Fraser University	BC
SBEM	St. Paul's University College	ON
BM	The Ian Martin Group	ON
BM	The Society of United Professionals	ON
BM	UBC Sauder School of Business	BC
SBEM	United Way Winnipeg	MB
BM	Upper Canada Forest Products Ltd.	ON
BM	VIP Powerline Ltd.	BC

PMB+	Air Canada	ON
BM	Belledune Port Authority	NB
PATRON	Canadian Pacific Railway Limited (CP)	AB
PATRON	CN	QC
BM	Diversified Transportation Ltd.	AB
BM	Landtran Systems Inc.	AB
PATRON	Metrolinx	ON
BM	Vancouver Fraser Port Authority	BC
PATRON	VIA Rail Canada Inc.	QC
BM	Wisk Air Helicopters Limited	ON

ABORIGINAL VENDORS & MEMBER RECOGNITION

In 2018 we supported Aboriginal businesses and our CCAB member businesses by buying products and services from a variety of organizations.



Aboriginal Printing Corporation

AFOA Canada

Akasha Art

Projects Inc.

Andrea Menard

Anishinabe Printing

Big River Analytics Ltd

Brenda LaRose

Casey Eagle Speaker

Cheekbone Beauty Cosmetics INC.

Cheri Maracle

Creative Fire

Creatrix Design Group

Dawn Tabobondung

Design de Plume Inc.

Dorothy Peters

Duke Redbird - Elder

Garlow Media o/a Two Row Times

Gowling WLG (Canada) LLP

ImagiNATION

Indigenomics Institute

Ku-Kum Kitchen

MadMacDesign Inc.

Métis Wholistic Group

Mississaugas of the New Credit

Mormark Print Productions Inc.

NationTalk Inc.

Nelson Tagoona

Ont. Fed. Indigenous

Friendship Centres

Patrick Amos

Ray G. Thunderchild

Redcloud Studios Inc.

Signal Films

Stephanie Pangowish

tealbook Inc

Wahnapitae First Nation

Waneek Horn-Miller

Wendy Walker

Xposurepr



FINANCIALS



FINANCIALS

REPORT OF THE INDEPENDENT AUDITOR'S ON THE SUMMARY

FINANCIAL STATEMENTS

To the Members of

The Canadian Council for Aboriginal Business

Opinion

The summary financial statements, which comprise the summary statement of financial position as at December 31, 2018 and the summary statement of operations and changes in net assets, are derived from the audited financial statements of The Canadian Council for Aboriginal Business/Le Conseil Canadien pour le Commerce Autochtone (the "Council") for the year ended December 31, 2018. We expressed a qualified audit opinion on those financial statements in our report dated May 13, 2019.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements. However, the summary financial statements are misstated to the equivalent extent as the audited financial statements of the Council for the year ended December 31, 2018.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report thereon.

Toronto, Canada
May 13, 2019



Canadian Council for **Aboriginal Business**

The Audited Financial Statements and Our Report Thereon

We expressed a qualified audit opinion on the audited financial statements in our report dated May 13, 2019. The basis for our qualified audit opinion was in common with many not-for-profit organizations, the Council derives a portion of its revenue and net asset additions from the general public in the form of fundraising events, donations, and endowments, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded by the Council and we were not able to determine whether any adjustments might be necessary to donations revenue, excess of revenue over expenses, and net assets.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, Engagements to Report on Summary Financial Statements

Segal LLP

Segal LLP

Chartered Professional Accountants
Licensed Public Accountants

Summary Statement of Financial Position

As at December 31

	2018	2017
Assets		
Current		
Cash and cash equivalents	\$ 1,763,218	\$ 1,380,363
Accounts receivable	445,481	605,502
Government remittances recoverable	120,570	79,549
Prepaid and deferred expenses	74,459	145,719
	<u>2,403,728</u>	<u>2,211,133</u>
Property and equipment	34,293	38,834
Domain name	7,400	7,400
	<u>\$ 2,445,421</u>	<u>\$ 2,257,367</u>
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 289,667	\$ 209,924
Deferred revenue	861,314	845,630
	<u>1,150,981</u>	<u>1,055,554</u>
Net assets	<u>1,294,440</u>	<u>1,201,813</u>
	<u>\$ 2,445,421</u>	<u>\$ 2,257,367</u>

Summary Statement of Operations and Changes in Net Assets

For the Year Ended December 31

	2018	2017
Revenue		
Membership fees and donations	\$ 1,427,832	\$ 1,160,003
Fundraising events	1,136,960	999,873
Research grants	790,577	580,665
Program grants	585,410	520,421
Other income	41,014	19,769
	<u>3,981,793</u>	<u>3,280,731</u>
Expenses	<u>3,889,166</u>	<u>3,088,482</u>
Excess of revenue over expenses for the year	92,627	192,249
Net assets – beginning of year	<u>1,201,813</u>	<u>1,009,564</u>
Net assets – end of year	<u>\$ 1,294,440</u>	<u>\$ 1,201,813</u>

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