



Rob McPhee

Partner

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Rob has many years experience working with industry, First Nations and government. He is passionate about social issues and affecting change. Our clients benefit from Rob's creativity, rigorous economic background, and strong negotiation/project management skills.

Rob is an economic consultant with a wealth of public and private sector experience. Prior to his consulting career, he worked for the Province of British Columbia as a Director of Research and Senior Economist. He also taught Economics at Camosun College in Victoria for 4 years.

Rob has successfully led, advised and/or managed negotiations on several impact benefit agreements. Since 2009, Rob has led the financial negotiation of over \$2.4 billion in impact benefit agreements on run-of-river projects. In addition to carefully managing the negotiation process, Rob and his team performed the financial analysis and were heavily engaged in the structuring and negotiation of the agreements.

Rob also acted as financial advisor in the successful negotiation of an IBA with BC Hydro on the Northwest Transmission Line. Rob additionally led the project management for the Tahltan Nation on the Northwest Transmission Line negotiations with BC Hydro and the BC government. On these projects, Rob coordinated a multidisciplinary team of negotiators, lawyers, investment bankers, database developers and communication experts. Through their sophisticated analysis and in-depth experience, Rob and his team achieved successful outcomes and deal ratification while meeting and exceeding the expectations of Tahltan Nation leaders and people.

In addition to his work with the Tahltan Nation, Rob has managed projects and written a series of joint reports on vulnerable children in BC for the Provincial Health Officer and the Representative for Children and Youth. These reports document the outcomes of vulnerable children in BC and are one of the most comprehensive overviews of vulnerable child and youth populations in Canada. The recommendations from these reports were adopted by the Select Standing Committee on Children and Youth at the BC legislature.

Rob's prior work has included costing/evaluating job training programs and full cost-benefit analysis of the long term effect of classroom training for income assistance clients. He designed a statistical and evaluative framework for a leading edge program to predict welfare fraud, which is projected to save \$5 million per year and is being used to help reduce costs on other provincial programs. Rob worked on a Federal/BC Provincial joint pilot project to promote primary care and change the incentives of the Fee-For-Service system by reimbursing physicians for the health burden of their patients. This initiative has been adopted province-wide and incorporated into the alternative payments system of the BC Ministry of Health.

Rob is a member of the Tahltan Nation and currently sits as Vice-Chair of the Tahltan Nation Development Corporation and as a trustee of the Tahltan Heritage Trust. He also sits on the Executive of the BC Aboriginal Mine Training Association and is a member of the Northwest Transmission Line Labour Market Partnership Steering Committee. Rob earned a Master's degree in Economics from the University of Victoria and an undergraduate degree in Economics (First Class Honours) from Queen's University in Kingston, Ontario.