

TAPPING INTO ABORIGINAL BUSINESS TALENT

ANNUAL REPORT 2015



► VISION

Growing a diverse and prosperous Aboriginal business community.

► MISSION

To foster sustainable business relations between Aboriginal and non-Aboriginal business.

► CORE VALUES

- Respect for all Aboriginal cultures.
- High standards of ethics and integrity.
- Open, honest, and transparent relationships with all stakeholders.

ANNUAL REPORT 2015

CONTENTS



► ABOUT CCAB

The Canadian Council for Aboriginal Business (CCAB) was founded in 1984 by a small group of visionary business and community leaders committed to the full participation of Aboriginal Peoples in Canada's economy. A national non-partisan/non-profit organization, CCAB offers knowledge, resources, and programs to both Aboriginal and non-Aboriginal member companies that foster economic opportunities for Aboriginal Peoples and business across Canada.

► BOARD OF DIRECTORS

Co-Chair, Kara Flynn, Syncrude Canada Ltd.	Bonnie Boretsky, Canada Post Corporation (outgoing)	Dean Johnson, Sodexo Canada (outgoing)
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James Blackman, Primco Dene Group of Companies	Leanne Hall, Deloitte	Stephen Watson, Carillion Canada
	Candice Holmstrom, CH Designs Inc.	
	Pat Horgan, IBM Canada Ltd.	

► Dear Friends of CCAB,

It's important to understand the influence and change that the Canadian Council for Aboriginal Business (CCAB) is having on more than just business endeavours across the country. Our awards have created further recognition that also translates into important business opportunity and growth. The Aboriginal Youth Entrepreneur of the Year Award provides a financial boost for entrepreneurial dreams. Also propelling Aboriginal business talent such as this year's Youth Award Recipient Kendal Netmaker, who continues to garner awards, accolades and speaking engagements across the country and internationally.

CCAB's Vancouver Gala was another exceptional evening where we were able to celebrate Willa Black, Vice-President, Corporate Affairs and Corporate Social Responsibility, Cisco Canada whose Connected North Program is changing lives and the quality of life for Aboriginal Youth in the north through technology and innovation.

The evening was also an opportunity to recognize the efforts of CCAB's Progressive Aboriginal Relations (PAR) committed and certified companies. We encourage any company that intersects with Aboriginal people strongly consider becoming a PAR committed company. Relationships and business bottom lines inevitably improve as a result of a company's efforts through this innovative and progressive program.

In the wake of an exciting year of firsts CCAB leveraged its new national profile of the Aboriginal Economic Development Corporation (AEDC) Award to launch yet another first for CCAB, an exclusive AEDC conference held in Saskatoon. The enormous

response, participation, and success of the AEDC conference indeed highlighted the growing influence of AEDCs and their economic impact throughout the country.

CCAB is committed to fostering better ties within the Aboriginal economy while engaging the broader Canadian economy. Conduits such as the AEDC conference, CCAB's new in-Industry magazine the Aboriginal Business Report, and the energy and dedication by all sectors of the organization are building the brand and changing Canada's understanding of what business success looks like for Aboriginal peoples. As co-chairs along with a resilient Board of Directors the CCAB is taking the lead for being the recognized voice for Aboriginal business in Canada.

Sincerely,



Sean Willy
CCAB CO-CHAIR



Kara Flynn
CCAB CO-CHAIR



KARA FLYNN
CCAB CO-CHAIR



SEAN WILLY
CCAB CO-CHAIR

► Dear Members, Patrons, and Supporters,

Aboriginal business is as diverse as the people powering it. Travelling across the country I have an opportunity to engage those special players who are making business happen on a personal level from the boardroom to the local diner. It's those conversations that allow me to personally tap into the vast growing resource that is Aboriginal business talent in Canada today.

With the fastest growing demographic in the country a new economic wave is sweeping the nation. People want to understand the issues and CCAB is the lens that supports and clarifies how to partner and grow this exciting new business environment that is shaking the status quo.

Canada is a vast country, yet every time I travel whether it's an airport, hotel lobby or a restaurant I continuously run into CCAB members. Often the conversations maybe short and pointed but also turn into in-depth discussions on the pulse of what's actually happening on the ground. The 21st century maybe digital but the handshake is still alive and well.

The informal breakfasts and luncheons that we have across the country also offer members a unique opportunity to network with myself and fellow members. The follow up meetings that ensue often spawn not only friendships but also business opportunities amongst our members.

Our team is proud to share the fact that our Aboriginal business members' growth hit 246% over the past five years. Outstanding! We are grateful for the contributions of all our members. Your continued support is helping us drive new programs, research and robust events designed to increase business success.

I'm also proud of my incredible team who lead heart forward every day as well as our committed Board of Directors who are here to shape a stronger future for our organization. Together we will continue to add value to Canada through progressive relationships built on a new narrative of continued Aboriginal business success.

Sincerely,



JP Gladu
PRESIDENT AND CEO



JP GLADU
PRESIDENT AND CEO

► 2015 EVENTS AND SPONSORS

► FEBRUARY 3

17th Annual Toronto Gala

The 2015 year for CCAB events began with a successful dinner at the Ritz Carlton. The highpoint of the evening was the induction of two new laureates in the Aboriginal Business Hall of Fame (ABHF) for Lifetime Achievement and the National Youth Entrepreneur of the Year.

Elder Ed Sackaney of Omushkegowuk First Nation provided the opening prayer. The emcee for the evening was **Craig Lauzon**, and the audience welcomed **Pat Horgan**, Vice President Manufacturing, Development and Operations, IBM Canada as the keynote speaker. Entertainment was provided by **Rosary Spence** of Fort Albany First Nation.



► MARCH 12

Aboriginal Hot Topic Series: The William Case Vancouver, BC

This highly topical discussion covered the implications of the June 2014 ruling by the Supreme Court of Canada granting 1,700 km² of land in British Columbia to the Tsilhqot'in First Nation - *Tsilhqot'in Nation v. British Columbia*, 2014 SCC44.

The panel discussed the implications of Tsilhqot'in on Aboriginal-industry economic partnerships, highlighted promising approaches to building Aboriginal-industry economic partnerships within current legal frameworks, and where to go from here and how to build stronger, more effective partnerships.

The panel was moderated by **Lisa Charleyboy**, Co-founder & Editor-in-chief, Urban Native Magazine. Panelists included: **Wayne Garnons-Williams**, Garwill Law Professional Corporation, **Robert McPhee**, Castlemain Group, **Miles Richardson**, National Consortium for Indigenous Economic Development, and **Chuck Strahl**, Manning Centre for Building Democracy.



► MAY 14

Annual Calgary Gala

The CCAB welcomed members and guests to Calgary for our gala dinner to honour the 2nd recipient of the Aboriginal Economic Development Corporation Award, the **Penticton Indian Band Development Corporation**. This award affirms the substantial value Aboriginal economic development corporations (AEDCs) bring to Aboriginal communities by way of employment, business development, and revenue generation.

The Master of Ceremonies for the evening was **Hal Eagletail** of the Northern Dene TsuuT'ina Nation and **Jessie Gibney** provided the evening's entertainment.



► JUNE 18

Halifax Aboriginal Business Luncheon Trades perspective: A look at the road ahead to bolster Aboriginal participation

Canada's baby boomers are preparing to leave the workforce and retire, opening up many positions within the trades sector. These openings will force big changes within Canada's construction industry, specifically on how they recruit, hire and train new groups of people. Among these new

groups of people ready to enter the construction industry, you will find many skilled Aboriginal workers.

Christopher Smillie, Senior Advisor, Government Relations and Public Affairs, Canada's Building Trades Union, the keynote speaker lead the delegates in discussion on how to engage Aboriginal communities to participate in the trades and fill the projected job openings, recruitment, hiring and training of Aboriginal Peoples looking to enter the construction workforce, and of retention plans within the trades sector.



► SEPT 10

Thunder Bay Aboriginal Business Luncheon: The evolving faces of Aboriginal business

Keynote speakers **Nicole Bourque-Bouchier**, Chief Executive Officer, Bouchier Group, and **David Bouchier**, President, Bouchier Group shared with delegates how The Bouchier Group has managed to rapidly grow and face challenges, as well as recruitment,

hiring and training of Aboriginal Peoples ready to enter the evolving resources sector, and how to maintain a sense of community within their company.

Since the recession of 2008-2009 Aboriginal businesses within the resource sector have felt a significant change in the availability of contract opportunities. The Bouchier Group, an Aboriginal business leader have been able to create significant wealth and employment growth within the resource sector. Much of their success came from key changes within the company and strategic partnerships formed with Corporate Canada.



► SEPT 24

13th Annual Vancouver Gala

Members and guests enjoyed the evening's presentation of the 2015 Award for Excellence in Aboriginal Relations awarded to **Willa Black**, Vice-President, Corporate Affairs-Canada, Cisco Canada. The CCAB also recognized our Progressive Aboriginal Relations (PAR) certified companies, awarded at the bronze, silver and gold levels.

Elder Audrey Rivers of the Squamish Nation offered the opening prayer. The emcee for the evening was **Stan Wesley**, the audience welcomed the entertainment provided by **Sandy Scofield**.



► NOVEMBER 19

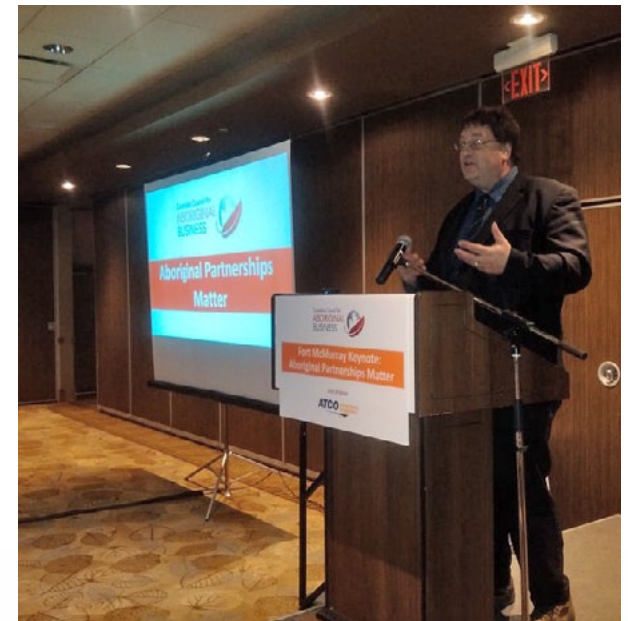
Aboriginal Hot Topic Series: Aboriginal Partnerships Matter

Fort McMurray, AB

The CCAB welcomed as the keynote speaker **Ken Coates**, Senior Fellow in Aboriginal and Northern Canadian Issues, MacDonald-Laurier Institute and Canada Research Chair in Regional Innovation, Johnson-Shoyama Graduate School of Public Policy.

With over \$650 billion dollars being invested in Canada over the next decade, how can the alignment of Aboriginal partnerships take advantage of current geographic, demographic and legal rights? If Canada wants to be a strong global competitor, policy changes in access to financing, capital and procurement opportunities are needed. Additionally, the empowerment and advancement of Aboriginal organizations is critical to growth. Aboriginal partnerships are fundamental to the advancement of resource development and a healthy economy that creates equitable prosperity for all Canadians. There is an opportunity for Canada to re-think its current relationship model and approach with Aboriginal communities.

Mr. Coates discussed how Aboriginal partnerships are essential to the advancement of resource development and a healthy growing Canadian economy. Through facilitating access to networking, financing and capital; fostering relationships between Aboriginal Economic Development Corporations (AEDCs) and corporate Canada; increasing Aboriginal procurement in access to opportunities and capacity growth; and identifying future trends in human resources, environmental impacts, and the global economy.



► NOV 26

**Aboriginal Economic Development
Corporation Conference***Saskatoon, SK*

CCAB successfully held the inaugural Aboriginal Economic Development Corporation Conference in Saskatoon filled with insightful discussions and networking opportunities. Aboriginal Economic Development Corporations (AEDCs) represent the emergence of a new economic powerhouse on the Canadian business landscape and we are excited to have hosted an event focused around this growing trend.

Like any strong business entity AEDCs continue to explore growth opportunities within their traditional lands and communities as well as Canadian business across the country and internationally.

AEDCs are providing a new path for Aboriginal and Canadian business development in the 21st century.

Speakers engaged the delegates in topics that are very important to AEDCs, such as community, capacity building and business fundamentals. Our keynote speakers **Chief Darcy Bear**, Whitecap Dakota First Nation, **Tim Gitzel**, President and CEO, Cameco Corporation, and **Keith Martell**, CEO, First Nations Bank of Canada spoke to a sold-out audience. The national anthem was sung by **Shea Eagle**. The drumming and dancing performance was provided by **Buffalo Boy Productions**.



► 2015 SPONSORS

CCAB events are supported by a dedicated membership and by Aboriginal and non-Aboriginal companies that share a commitment to the prosperity of Aboriginal businesses and communities. We thank all of our 2015 supporters and look forward to working with them in the coming years.






► PROGRAMS

► PROGRESSIVE ABORIGINAL RELATIONS (PAR) PROGRAM

Since the introduction of the Progressive Aboriginal Relations program 15 years ago, PAR continues to be the only corporate social responsibility assurance program with an emphasis on Aboriginal relations. The PAR program encourages companies to evolve and participate in the growing Aboriginal business economy across Canada.

Progressive Aboriginal RELATIONS

Canadian Council for
Aboriginal Business



PAR companies continue to expand upon the initiatives undertaken over the past 15 years of the PAR program's existence. PAR compa-

nies have demonstrated their commitment to working across cultures. Their efforts have resulted in leading practices that have contributed to PAR companies establishing and improving relationships with the Aboriginal communities and businesses.

More companies are realizing that a strong Canadian economy should include the participation of the Aboriginal community, which is the fastest growing segment of the Canadian population. With this in mind, companies are starting to embrace the four performance areas within the PAR program needed to conduct successful business relations with Aboriginal communities and businesses. The four performance areas are:



► PAR COMMITTED LEVEL AND COMPANIES

PAR Committed companies are in the beginning stages of tracking and managing their Aboriginal relations strategies. Committed companies have submitted a report for one year's worth of company activities, and tend to undergo external verification of their performance in the future. The PAR Committed logo represents a company's commitment to continual improvement in Aboriginal relations.

► New Companies Committed to the PAR Program in 2015



► Companies Recommitted to the PAR Program in 2015



► PAR CERTIFIED LEVEL

PAR Certified companies have PAR verifiers review the company PAR Online Report and confirm submissions through company visits and interviews with Aboriginal stakeholders.

These inputs combine to create a summary report from the verifier that is used by a PAR jury to award the company PAR standing at the bronze, silver, or gold level. At this level, companies must submit three years of information and must re-certify every three years.



► **GOLD LEVEL PAR** companies demonstrate sustained leadership in Aboriginal relations through their commitment to working with Aboriginal businesses and communities and building the business case that other companies aspire to achieve. Their introduction of innovative programs and engagement of Aboriginal businesses and communities demonstrates best practices for those companies introducing Aboriginal relations to their business strategy or seeking to improve over year.



► **SILVER LEVEL PAR** companies have had the business case proven through their aboriginal relations, business partnerships are in place; Aboriginal Peoples are adding value at their workplace; and they are supporting sustainability through investment in communities and people. PAR silver companies recognized early the value of working with Aboriginal communities and can point to outcomes that have made a difference.



► **BRONZE LEVEL PAR** companies are distinguishable among thousands of Canadian businesses because they recognize the business case for working with Aboriginal businesses and communities. They recognize the mutually beneficial impact of business development with Aboriginal owned businesses; the value that Aboriginal Peoples bring to the workplace, and the potential of Aboriginal communities. PAR bronze companies are beginning a journey to develop strategies, goals and action plans that position them to work with the Aboriginal community.

► 2015 CERTIFIED PAR COMPANIES

**GOLD
LEVEL**



**SILVER
LEVEL**



**BRONZE
LEVEL**



► 2015 PAR LUNCHEON, VANCOUVER

September 24

Progressive Aboriginal Relations Luncheon: Aboriginal Business Procurement Strategy Development

Vancouver, BC

Luncheon Sponsor



PAR Luncheon Presenters



The 2015 Progressive Aboriginal Relations (PAR) luncheon brought together Canadian companies committed to promoting and developing partnerships and opportunities with Aboriginal businesses and communities.

PAR Gold certified companies, BC Housing, represented by **Michael Flanigan**, Vice President, Development & Asset Strategies, and Cameco Corporation, represented by **Darrel Burnouf**, Manager, Business Development, co-presented and discussed the opportunities and benefits of including Aboriginal businesses and communities

within corporate procurement processes. They spoke to their experiences from development to delivery, including:

- The methods used to develop procurement strategies that are inclusive of Aboriginal procurement policies;
- Driving Aboriginal procurement practices throughout the entire supply chain including tier one and two suppliers;
- The establishment of a “set-aside” procurement programs for Aboriginal businesses;
- The development of strategies to encourage partnerships or joint ventures between large **contractors** and smaller Aboriginal firms, and methods undertaken to measure progress;
- The long-term benefits of engaging and working with Aboriginal-owned businesses and communities.



► CERTIFIED ABORIGINAL BUSINESS (CAB) PROGRAM

The Certified Aboriginal Business program (CAB) has been designed to increase public and private-sector business opportunities for CCAB's Aboriginal business members. The CAB program has two elements:

Certification System – Aboriginal business members are certified by CCAB verifiers and partners and provided with a formal certification that can be used for marketing and bid packages.

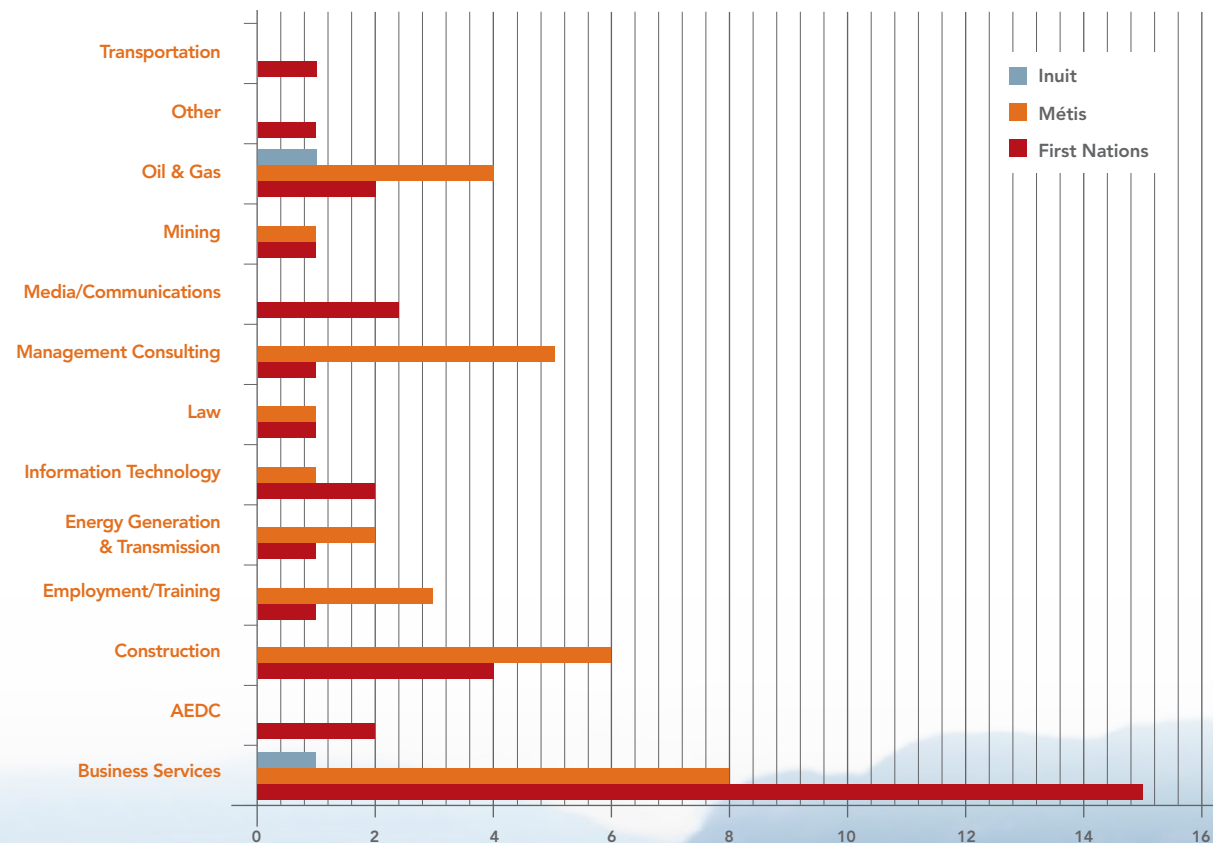
Online Directory – CCAB provides an online CAB directory used by industry to search for certified

Aboriginal businesses by name, location, and industry type.

To quote one of Canada's leading Aboriginal leaders, **Chief Clarence Louie**, and a laureate of the Aboriginal Business Hall of Fame, *"If you want to support Aboriginal people, buy Aboriginal."*

CERTIFIED
Aboriginal Business

Canadian Council for
Aboriginal Business 



 **ENBRIDGE**

CN

SUNCOR 

► AWARDS

► RECOGNIZING LIFETIME ACHIEVEMENT

Since the inaugural awards in 2005, 20 laureates have been inducted into the Aboriginal Business Hall of Fame (ABHF). Inductees are celebrated each year at the Annual Toronto Gala with Canada's most influential business and political leaders. The ABHF recognizes Aboriginal people whose business leadership and commitment to community have made a substantive contribution to the economic and social well-being of Aboriginal people and communities.

Aboriginal Business HALL OF FAME



The Canadian Council for Aboriginal Business and ESS Support Services Worldwide (a member of Compass Group Canada), are pleased to announce the 2015

inductee into the Aboriginal Business Hall of Fame: Melvin E. Benson of Beaver Lake Cree Nation. Erin Meehan, president of ESS stated, "Melvin Benson joins a storied list of past Aboriginal Business Hall of Fame inductees who, like himself, used business skills over the course of a lifetime's work to foster optimism and potential in the world of Aboriginal business."

Mr. Benson is the president of Mel E. Benson Management Services Inc., an international consulting firm that focuses on First Nations / Corporate negotiations. Mr. Benson is also part owner of a private oil & gas company, Tenax Energy Inc. Retired from Exxon International, Mr. Benson has been on the Board of Directors at Suncor Energy since 2000, serving on both the Compensation and Environment and Health and Safety Committees. He also sits as a Director of the Fort McKay Group of Companies

and Oilstone Energy Services, based in the United States. A member of several charitable organizations, Mr. Benson prides himself on being active in his community and has held numerous leadership positions in this capacity. He was most recently appointed to the advisory council for the Alberta Land Institute at the University of Alberta.



The CCAB would like to recognize and thank ESS, the founder and exclusive sponsor for the Aboriginal Business Hall of Fame. Compass Group Canada/ ESS Support Services Worldwide is a leading food-service and support services company.



► CELEBRATING THE NEXT GENERATION OF THE ABORIGINAL ENTREPRENEURIAL SPIRIT

Nothing inspires the CCAB more than to see optimistic and motivated Aboriginal youth turning their entrepreneurial vision into business success.

Aboriginal Business HALL OF FAME



2015 marks the second year of the National Youth Aboriginal Entrepreneur Award (NYAE). This award recognizes a rising Aboriginal entrepreneur under the

age of 35 and is accompanied by a \$10,000.00 prize. The second NYAE award was presented at CCAB's 16th Annual Toronto Gala to **Kendal Netmaker**, founder and CEO of Neechie Gear Inc.

Neechie Gear™ is a lifestyle apparel brand built in part, to support and empower Aboriginal youth through sports. Kendal Netmaker has successfully grown his business from a university project to a national name brand.

Kendal grew up on the Sweetgrass First Nation in Saskatchewan. Single-parented and from a low income family, he had little opportunity to be involved in extra-curricular activities as a child. As a result,

Kendal felt compelled to give back by donating a portion of Neechie Gear's profits to help fund underprivileged Aboriginal youth, allowing them the opportunity to take part in sports.

JP Gladu, CCAB President and CEO stated, "Kendal is the new face of Aboriginal business, it's a young face reflecting our people and the optimism that his success represents to all Aboriginal Canadians, young and old."



The CCAB would like to recognize and thank ESS, the driving force behind the creation of the National Youth Aboriginal Entrepreneur of the Year Award. Compass Group Canada/ESS Support Services Worldwide is a leading food-service and support-services company.



► AWARD FOR EXCELLENCE IN ABORIGINAL RELATIONS

The Canadian Council for Aboriginal Business and Sodexo Canada congratulate Willa Black, Vice-President of Corporate Affairs at Cisco Canada named the 2015 recipient of the Award for Excellence in Aboriginal Relations.

AWARD FOR EXCELLENCE In Aboriginal Relations

Canadian Council for
Aboriginal Business



Willa Black was chosen for this prestigious award for her work on Connected North, a program she spearheaded at Cisco to bridge the digital divide in

remote communities. Connected North uses HD video and top-tier broadband connections to ensure that Aboriginal communities in the north are able to access vital educational and health resources.

The Award for Excellence in Aboriginal Relations recognizes a Canadian who has contributed, through professional and voluntary commitments, to building bridges between Aboriginal Peoples and Canadian society.



The CCAB is proud to celebrate and recognize Willa Black for her role in building capacity that will improve learning and health in Canada's northern Aboriginal communities.

► ABORIGINAL ECONOMIC DEVELOPMENT CORPORATION AWARD

The CCAB welcomed members and guests to our Calgary Gala to celebrate the achievements of the Penticton Indian Band Development Corporation - winner of the 2nd Aboriginal Economic Development Corporation (AEDC) Award, sponsored by Sodexo Canada.

The Aboriginal ECONOMIC DEVELOPMENT CORPORATION AWARD

Canadian Council for
Aboriginal Business



ent is yet another shining example of how AEDCs drive Aboriginal economies and business in Canada.

With a current population of 1,034 members, the Penticton Indian Band Reserve at 46,000 acres is the largest in the Province of British Columbia. Owned by the band, the Penticton Indian Band Development Corporation (PIBDC) is a for-profit corporation, incorporated under the provisions of the British Columbia Companies Act in 2007.

The AEDC award is designed to recognize the important role of AEDCs as the economic business development arm of Aboriginal communities across the country. This year's AEDC award recipient

PIBDC is the principal source of economic development, marketing and promotional materials for the Penticton Indian Band. PIBDC also pursues joint ventures and investment opportunities on behalf of the Penticton Indian Band community with stakeholders who meet their established investment criteria.

"Sincere congratulations to the Penticton Indian Band Development Corporation for this honour," says Barry Telford, President of Sodexo Canada. "When we speak about quality of life we see this exciting award as an opportunity to celebrate the economic well-being and sustainability that Aboriginal Development Corporations bring to their communities."



sodexo
QUALITY OF LIFE SERVICES

The CCAB would like to recognize and thank Sodexo Canada, the founding and exclusive sponsor for the Aboriginal Economic Corporation Award. Sodexo is proud to be celebrated as one of the top diversity employers in Canada and a Progressive Aboriginal Relations (PAR) Gold Certified company.

► RESEARCH

► OPPORTUNITIES AND CHALLENGES

CCAB continues to build partnerships with and between the Aboriginal business community, corporate Canada, various levels of government and academics to identify and develop new research projects and to ensure that our research is relevant to stakeholders interested in the incredible potential of the Aboriginal economy in Canada. CCAB Research has been establishing itself strategically with a goal of conducting multiple research projects annually for the CCAB and expanding its outreach across Canada, reaching many Aboriginal businesses and communities.



In June 2015, with support from the Ministry for Aboriginal Affairs and Scotiabank we released the latest in our Community and Commerce series on Aboriginal Economic Development Corporations (AEDCs) in Ontario.

Dr. Karen J. Travers, who joined the CCAB as a research analyst in July, conducted a literature review identifying gaps and outlining potential research questions for a future report exploring the many facets of Aboriginal business relationships. Funding from Cameco supported a CCAB partnership with Engineers without Borders, Mining Shared Value to research best practices in Aboriginal procurement in the mining industry in Canada.

In the fall of 2015, CCAB embarked on an important research initiative titled Promise and Prosperity: Ontario Aboriginal Business Report 2016. The topic themes identified in this report will relate to the opportunities and challenges of Ontario Aboriginal businesses and entrepreneurs. Research Coordinator, Danbi Cho is the lead on this project. Mr. Cho's research studies took place in several different regions across the province, expanding upon the qualitative and quantitative data previously obtained from existing Ontario and national reports. This report will be released in the spring of 2016.

Lastly, Social Sciences and Humanities Research Council-funded roundtables communicating findings from our upcoming National *Promise & Prosperity Report* were a resounding success. The CCAB and the National Consortium for Indigenous Economic Development (NCIED) at the University of Victoria, BC, hosted a diverse panel of speakers

on the topic of Indigenous Entrepreneurship in September and in October, we partnered with the University of Alberta's MacEwan School of Business to discuss opportunities and challenges faced by Aboriginal businesses in the province. We concluded the year's events in December with a day-long roundtable in concert with the Joint Economic Development Initiative (JEDI) at Mount St. Vincent University in Halifax.

Preliminary results from our forthcoming *Promise and Prosperity* national series report compared with our 2010 study revealed that the number of profitable Aboriginal businesses had risen by 15%. This national report will be launched in the summer of 2016, and will be a useful resource for Aboriginal businesses looking to prove that their success is part of a national trend, as well as to Government and corporate Canadian policy makers interested in engaging with Aboriginal companies.

To help us understand and support this growing sector of Canada's economy, the CCAB research department now has six ongoing research projects providing in-depth analysis on Indigenous economic development from national, provincial and thematic perspectives.



► MEDIA AND PUBLIC RELATIONS



► PRESIDENT AND CEO SPEAKING ENGAGEMENTS 2015

In order to facilitate and grow the foundational dynamics between Aboriginal business and Business Canada, being on the ground and attuned to the issues are vital to the national conversation. CCAB is dedicated to building relationships that encourage and support dialogue and expanding partnerships.

JAN 28

Casino Rama - Our Land Conference
Rama, ON

JAN 29

Sea Farmers Conference, Baronet Ballroom
Halifax, NS

FEB 10

Speaking Oil Sand Summit
Calgary, AB

FEB 11

Business Partnerships with Aboriginal Communities, The Canadian Institute
Montreal QC

FEB 12

Aboriginal Professional Association of Canada-Speaking Event
Vancouver, BC

FEB 18

Aboriginal Financial Officers Association National Conference,
Winnipeg, MB

FEB 18

Aboriginal Financial Officers Association- Canada National Conference. Leading workshop: Engaging Corp. Canada
Winnipeg, MB

MAR 27

Speaking Indigenous Partnerships Development Program
Edmonton, AB

MAR 31

Research Money Conference
Ottawa, ON

APR 8

Provincial Forest Policy Committee
Toronto, ON

APR 20

The University Women's Club of North York
Toronto, ON

APR 21

Chemistry Industry Association of Canada Conference 2015 - CEO Summit on Corporate Responsibility
Toronto, ON

APR 22

ShaleTech Canada 2015
Calgary, AB

APR 23

Corporate Leadership & Indigenous Peoples Rights
New York, NY

APR 24

Students for Canada's North
Ottawa, ON

APR 27

Eastern Canadian Aboriginal Land Resource Management Forum
Toronto, ON

APR 27

University Women's Club, York University
Toronto, ON

MAY 4

Frontier College Panel
Winnipeg, MB

MAY 5-6

Sodexo Quality of Life Conference
New York, NY

MAY 10

The Literary Review's Spur Festival
Winnipeg, MB

MAY 26

2nd Annual Commerce International Canada (CICan) Business and Industry Breakfast
Winnipeg, MB

MAY 27

The National Aboriginal Trust Officers Association(APAC) Conference
Calgary, AB

MAY 29

Aboriginal Skills and Employment Training Strategy Conference
Vancouver, BC

JUN 2

First Nations' Perspectives on Development, and Creating Opportunities for Meaningful Involvement
Vancouver, BC

JUN 6

BC Natural Gas Symposium
Vancouver, BC

JUN 12

Financial Executives International (FEI) Canada
Toronto, ON

JUN 17

Maximizing Partnerships between Indigenous Communities and the Extractive Sector
Washington, DC

AUG 18

Ontario Power Generation Native Circle
Toronto, ON

AUG 19

Oilmen Business Forum
Banff, AB

AUG 20

Annual Canadian Oilmen's Executive Association
Banff, AB

SEP 3

11th Annual Bruce Power Supplier Conference
Blue Mountain, ON

SEP 24

The Forest Products Association Of Canada (FPAC)-The Canadian Council for Aboriginal Business (CCAB), Aboriginal Business Leadership Award
Toronto, ON

OCT 23

MacEwan University Conference - Aboriginal Business in Alberta
Edmonton, AB

OCT 26

Walrus Talks: Building new ideas in energy, education, entrepreneurship, and more
St John, NB

OCT 27

Council for the Advancement of Native Development Officers Annual Conference (CANDO)
Toronto, ON

NOV 2

The Canadian Council for Public-Private Partnerships 23rd Annual National Conference (CCPPP)
Toronto, ON

NOV 3

Champions of Change Conference
Six Nations, ON

NOV 6

Positive Energy Big Ideas Energy Leaders Dialogue
Ottawa, ON

NOV 16

Speaker Series - University of Winnipeg
Winnipeg, MB

NOV 25

14th Annual Aboriginal Oil & Gas Forum
Edmonton, AB

DEC 1

Young Entrepreneurs Symposium (YES) 2015
Vancouver, BC

DEC 3

Conference on Extractive Sector Transparency Measures Act (ESTMA): Working with Aboriginal Governments: New Issues, Best Practices
Toronto, ON

► ABORIGINAL BUSINESS REPORT

The CCAB launched yet another enterprise in 2015, the *Aboriginal Business Report* that features the diverse and growing prosperity of Aboriginal Business Canada. The Aboriginal Business Report is more than just an in-industry magazine, it is a resource for business whether in the office or on the road, on-line or in print form.

We are truly amazed and deeply grateful for the enormous interest and uptake of our members and supporters who have created an exceptional advertising base for our new magazine endeavour. As you read each edition a separate story unfolds in the diversity of ads from all business sectors from coast to coast to coast. It is a solid recognition of the changing face and confidence of Aboriginal Business Canada today.



Aboriginal Business Report, Issue #1 – The Generational Commitment

The inaugural edition reflects on the generational journey the CCAB has been on since its inception over 30 years ago with an in-depth retrospective feature



Aboriginal Business Report, Issue #2 – Scaling New Heights

The breadth and scope of Aboriginal business rising to market challenges in Nunavut are explored in this edition and the promising future ahead for Canada's northernmost territory.

► RECEPTIONS AND PUBLIC RELATIONS

Throughout the year the CCAB hosted receptions, providing unique platforms for members and guests to meet and network. As ambassadors for CCAB, staff members attended a variety of community events and participated at conferences as tradeshow exhibitors.

FEBRUARY

Winnipeg, MB

Tradeshow exhibitor at the Aboriginal Financial Officers Association (AFOA) Annual General Assembly and Conference.

MARCH

Ottawa, ON

Panel at Forest Future of Forestry – As part of our work with the Forest Products Association of Canada (FPAC) CCAB attended its Future of Forestry conference. Andre Morriseau, Director, Awards & Communications spoke on one of their panels.

The CCAB co-presents the FPAC's Aboriginal Forest Products Leadership Award in September before the start of our Annual Vancouver Gala. This year's award winner was LTN Contracting Ltd., the largest timber harvesting contractor in the Prince George area of British Columbia.

APRIL

Chippewas of Rama First Nation, ON
Business to Business at Casino Rama

Toronto, ON

Reception with the Premier of Nunavut

MAY

Toronto, ON

Green Energy Sector Panel Allstream Centre

JUNE

Toronto, ON

CCAB were honoured to host a contingent of 10 Taiwanese Indigenous business people in a joint reception with the Taiwan Ministry of Foreign Affairs. A number of local Aboriginal business owners and dignitaries joined us at our office in a warm exchange of contacts and gifts.



JULY

Montreal, QC

Tradeshow exhibitor at the Assembly of First Nations, Annual General Assembly – 2015 AFN Circle of Trade.

Montreal, QC

In conjunction to the AFN Circle of Trade, CCAB held a joint networking reception with SNC Lavalin who generously sponsored the meet and greet at the newly opened Ashukan Cultural Space in Old Montreal. Over 180 people attended and included CCAB members, invited guests, industry stakeholders, and

government personnel. CCAB is planning similar networking receptions for 2016.



Toronto, ON

CCAB held a joint meeting and reception with Graeme Everton, CEO, First Tree Growing Ltd., New Zealand and an exciting group of Maori business people. The meeting focused on the growing momentum in international Indigenous trade, and helped us broaden our reach to Indigenous Peoples around the world.



SEPTEMBER

Toronto, ON

Lieutenant Governor's Forum — Queen's Park

Ottawa, ON

Andre Morriseau, Director of Awards & Communications gave a presentation to the Canadian Electricity Association. The presentation included a background of CCAB; its history and operation of CCAB's Progressive Aboriginal Relations (PAR) program; and a quick overview of three progressive Aboriginal Economic Development Corporations (AEDCs): Amisk Kodim, Penticton Indian Band Development Corporation, and Membertou Development Corporation.

OCTOBER

Toronto, ON

Tradeshow exhibitor at the Prince's Charity Aboriginal Job Fair

Toronto, ON

Tradeshow exhibitor at the Council for the Advancement of Native Development Officers (CANDO), National Annual Conference and Annual General Meeting

NOVEMBER

Toronto, ON

CCAB participated in the highly successful Aboriginal Business Match – East held at the International Centre in Mississauga at which great membership opportunities were made.

Vancouver, BC

Tradeshow exhibitor at the Canadian Aboriginal Minerals Association (CAMA) Annual Conference.

► 2015 CCAB MEDIA STATS

Print and Online Publications

According to Meltwater stats, the CCAB achieved 248 mentions in print and online publications. Some of the major publications the CCAB was mentioned in were the Toronto Star, the Globe and Mail, Montreal Gazette, the Chronicle Herald, the Edmonton Journal, Regina Leader-Post, CBC News, the Star Phoenix, Canada AM — CTV News, and Huffington Post Canada.

Two Major Broadcast Appearances

Joseph Bastien, Senior Manager, Programs, on The Exchange with Amanda Lang (skip to 18:55 in the video): <http://bit.ly/1purJKf>

JP Gladu, President and CEO, on Global Morning discussing the CCAB Aboriginal Economic Development Corporation Conference: <http://bit.ly/1X7rVcR>

Social Media

In 2015 the biggest social media reach for CCAB was the Aboriginal Economic Development Corporation Conference, held November 26th in Saskatoon. Under the hashtag #AEDCC, the conference was a trending topic in Canada with an astounding social media tweeting of 1.4 million total reach over Twitter, having a unique reach of 152,000.

Twitter stats

Followers — 1300

Total Tweet impressions: 570, 000

Profile visits: 14, 492

Facebook

Likes — 1259

2015 web stats

Total page views: 447, 268

Unique visitors: 66, 205

► MEMBERSHIP

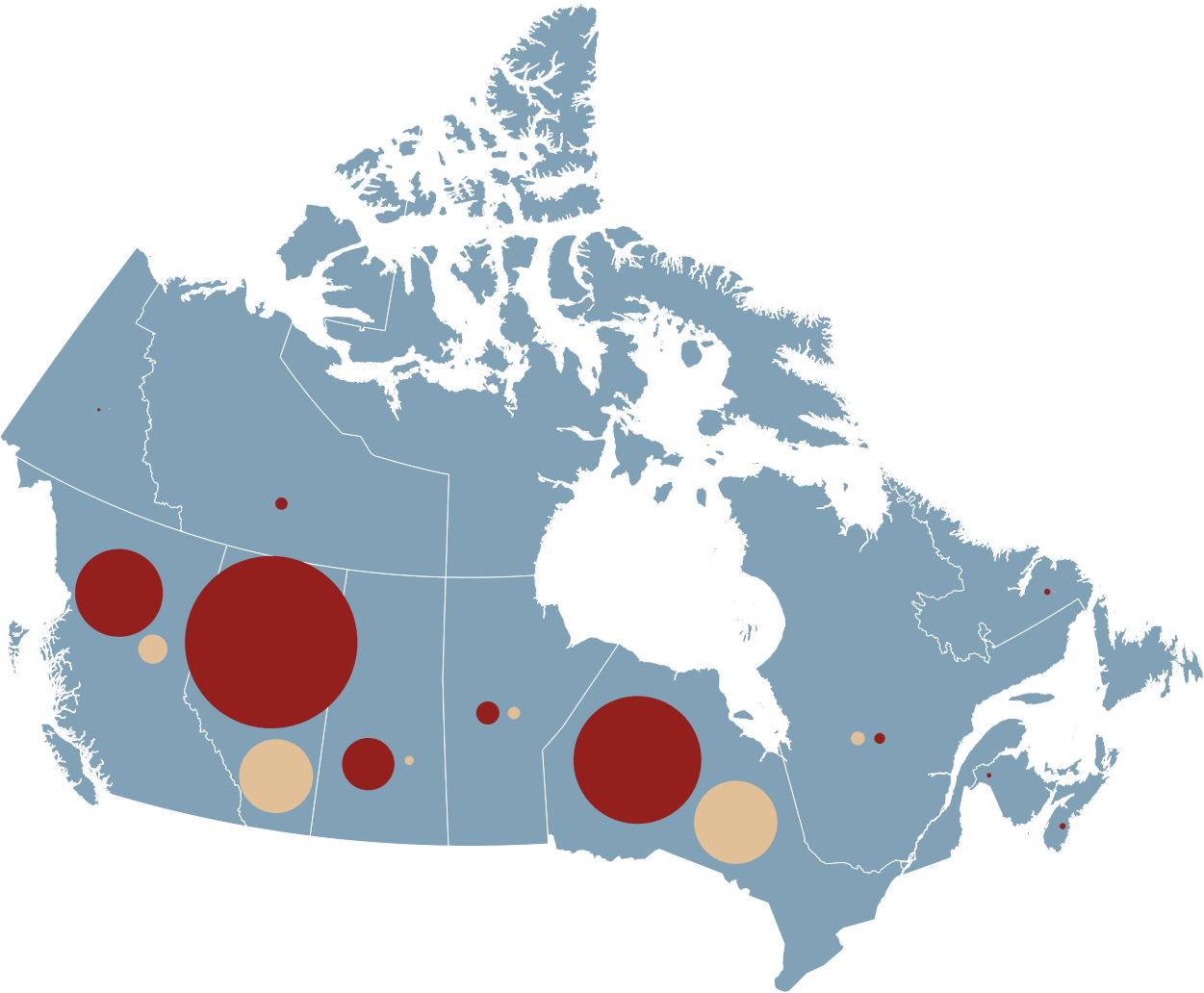
► 2015 PATRONS

We thank our Patrons for their generous support:

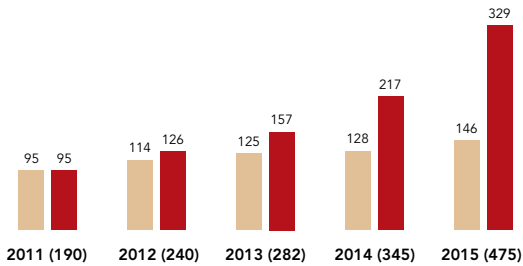


CCAB Patrons are the innovators who have made the commitment to bridging the gaps between Aboriginal owned businesses, Aboriginal community owned economic development corporations (AEDCs) and corporate Canada.

► 2015 MEMBERS BY PROVINCE OR TERRITORY



MEMBERSHIP GROWTH OVER 5 YEARS



● Non-Aboriginal Members
● Aboriginal Members

150% Growth over 5 years
54% Non-Aboriginal Members
246% Aboriginal Members

	BC	AB	SK	MB	ON	QC	NB	NS	NL	PE	YK	NT	NU	TOTALS
ABORIGINAL MEMBERS	57	112	34	15	83	7	3	4	4	0	2	8	0	329
NON-ABORIGINAL MEMBERS	19	48	6	8	54	9	0	0	1	0	1	0	0	146
	76	160	40	23	137	16	3	4	5	0	3	8	0	475

► ABORIGINAL BUSINESS MEMBERS

LEGEND

ABM: Aboriginal Business Member

Less than 20 employees

ABM+: Aboriginal Business Member Plus

More than 20 employees/or Community
Economic Development Corporations

BM: Business Member

Less than 2,500 employees

BM+: Business Member Plus

2,500 employees, but less than 5,000 employees

PM: Partner Member

5,000 employees, but less than 10,000 employees

PM+: Partner Member Plus

More than 10,000 employees

PAT: Patron Member

Unlimited employees

► ARTS/ENTERTAINMENT

ABM	Red Sky Performance	ON
ABM	Ron Kanutski/ With Care Consulting	ON
ABM	Sacred Fire Productions	QC
ABM	Villages Equity Corporation (Kitigan)	ON

► BUSINESS SERVICES

ABM	1255570 Alberta Ltd. o/a Sunshine Promotions	AB
ABM	Aboriginal Printing Corporation	ON
ABM	Adirondack Information Management Inc.	ON
ABM+	Athabasca Basin Security LP	SK
ABM	Aurora Geological Consulting	AB
ABM	Canadian Emergency Medical Services	BC
ABM	CH Designs Inc.	ON
ABM	Clearflow Group Inc.	AB
ABM	Commerical Business Services	ON
ABM	Compass Safaris Marketing	ON
ABM	Converging Voices Corporation	BC
ABM	Creative Touch Interiors Inc.	BC
ABM	David Guy Barnes	ON
ABM	EcoVac Wood Buffalo	AB
ABM+	First Alliance Security	NS
ABM	First Essential	ON
ABM	Four Winds and Associates	AB
ABM	HD Occupational Health Services Corporation	AB
ABM	International Indigenous Speakers Bureau	SK
ABM	Kargan Properties	SK
ABM	KLAC Security	NL
ABM	Métis Corp Industrial Development Ltd.	AB
ABM	Miwayawin Health Care Solutions Ltd.	AB
ABM	Northern LABpro Inc.	ON
ABM	Northern Lights Security Ltd.	AB
ABM	Nulook Nations Office Solutions	QC
ABM	Ocean Equipment	BC
ABM	Paquin Consulting Inc.	AB
ABM	Plan4ward Consulting Inc.	AB
ABM	Polar Ridge Resources Inc.	BC
ABM	Ray Gosselin Architect Limited	SK
ABM	Red Feather Design Inc.	SK

ABM+	Reliance Occupational Health Services Inc.	AB
ABM	Richards Janitor Service Inc.	AB
ABM	RV Rhodes Inc.	ON
ABM	Secure Solution Ltd.	ON
ABM+	TAWS Security Limited Partnership	AB
ABM	Temp Air Control	ON
ABM	Turner Group of Companies	BC
ABM	Turtle Island Staffing	ON
ABM	Upstream Business Solutions Ltd.	ON
ABM	Venture Supply Ltd.	AB
ABM	Whalefeather Community Corporation	ON

► ABORIGINAL COMMUNITY ECONOMIC DEVELOPMENT CORPORATION

ABM+	Acden	AB
ABM+	Amisk Kodim Corporation	ON
ABM+	Athabasca Basin Development LP	SK
ABM+	FHQ Developments Ltd.	SK
ABM+	Fort McKay Group of Companies LP	AB
ABM+	Glooscap First Nation Economic Development Corp.	NS
ABM+	Joint Economic Development Initiative (JEDI)	NB
ABM+	Membertou Development Corporation	NS
ABM+	Mikisew Group of Companies	AB
ABM+	Nunatsiavut Group of Companies	NL
ABM+	Pentiction Indian Band Development Corporation	BC
ABM+	Peter Ballantyne Developments LP	SK
PAT	Primco Dene Group of Companies	AB
ABM+	Primco Dene LP	AB
ABM+	Saskatoon Tribal Council	SK
ABM+	Wasaw Enterprises	ON
ABM+	Whitecap Development Corporation	SK
ABM+	Windigo Ventures General Partner Ltd.	ON

► CONSTRUCTION

ABM	2124140 Ontario Inc.	ON
ABM	o/a Praztek Construction	ON
ABM	3990591 Canada Inc. (Beaudoin)	QC



ABM	Alliance Daylighters 2003 Ltd.	AB
ABM	Allure Resources Ltd.	AB
ABM	Barron Concrete Ltd.	AB
ABM	Belvedere Place Contracting Ltd.	BC
ABM	Big Grizzly Construction Inc.	BC
ABM	Blue Isle Contracting Ltd.	AB
ABM	Carvel Electric Ltd.	AB
ABM	Crane Electric Service Ltd.	AB
ABM	Data Cabling Communications	ON
ABM	Dave Morin Contracting	AB
ABM	Delta Engineering Ltd.	NT
ABM	DKI Services Ltd.	BC
ABM	Doug Tremblay's Precision Services Ltd.	AB
ABM	Drew Inspections Ltd.	AB
ABM	ECR Bobcat Services Ltd.	BC
ABM	Fedler Electric Inc.	SK
ABM	First Nations Construction Services Inc.	ON
ABM	First Pac West Group of Companies	BC
ABM+	Frecon Construction Limited	ON
ABM	Frontiers Foundation	ON
ABM	Go West Development Ltd.	BC
ABM	Honey Harbour Barging	ON
ABM	Houle & Thistle Construction Services Inc.	AB
ABM	Integral Containment Systems Inc.	BC
ABM+	Kalmar Construction Ltd.	BC
ABM+	KLS Earthworks Inc.	AB
ABM	Kostiwi Construction	MB
ABM	LADS Foundations	AB
ABM	Landing Trail Petroleum Company Limited	AB
ABM	Law-Sel Construction Services Ltd.	SK
ABM	Mechanical Resources Inc.	ON
ABM	McDonnell Metal Inc.	AB
ABM	Nation's Construction & Consulting Ltd.	BC
ABM	Native Construction Services Ltd.	AB
ABM	North Guard Fall Protection Inc.	AB
ABM	Obish Construction LP	ON
ABM	Oversby As-Built's Ltd.	BC
ABM	PAFHQ Construction GP Ltd.	SK
ABM	P.H. Electric Ltd.	MB
ABM+	Points Athabasca Contracting LP	SK

ABM+	Qoolun Bear Creek Construction	
	Limited Partnership	BC
ABM+	Reel Steel Ltd.	BC
ABM+	RobWel Constructors	SK
ABM	Ryfan Kitikmeot Inc.	NT
ABM	Ryfan Qaummallaktaqtuq Ltd.	NT
ABM	Sexqueltkcmc Limited Partnership	BC
ABM	Slew Foot Ventures Ltd.	BC
ABM	Skookum Scaffolding Ltd.	BC
ABM+	Skyline Concrete Services Ltd.	AB
ABM	Skywest Environmental	BC
ABM	Stander Enterprises Inc.	BC
ABM+	Tarpon Westmo Services Ltd.	AB
ABM	Tatonka North Contracting Ltd.	AB
ABM	Testrin Welding Ltd.	AB
ABM	TFN Construction/ Matcon Civil Joint Venture	BC
ABM	Whiskey Jack Cranes Inc.	ON
►CONSULTING ENGINEER		
ABM	ABM Surveys Inc.	BC
ABM	Aboriginal Energy Solutions Inc.	AB
ABM	Acosys Consulting Services Inc.	QC
ABM	ANEK Industries Ltd.	AB
ABM	EnviroCree Ltd.	QC
ABM	First Nations Engineering Services Ltd.	ON
ABM	Lawson Consulting & Surveying Ltd.	MB
ABM+	Neeagan Burnside Ltd.	ON
ABM	Ozaanaman Engineering	ON
►EMPLOYMENT/TRAINING		
ABM	Aboriginal Human Resource Council	SK
ABM	AFOA Canada	ON
ABM	All Nations Placement Agency Inc.	BC
ABM	Canadian Food Safety Training	ON
ABM	Eagle Vision Leadership & Training Solutions	ON
ABM	HRPO Group of Companies Inc.	ON
ABM	ICEIS Safety	AB

► ABORIGINAL BUSINESS MEMBERS



ABM	iSafety Ltd.	AB
ABM	Native Ed & Training College	ON
ABM	Niagara Peninsula Aboriginal Management Board	ON
ABM	Ready4Work Industry Training Inc.	BC
ABM	Royal Solutions Staffing	AB
ABM	Slate Staffing Services	AB
ABM	Spirit Staffing & Consulting Inc.	AB
ABM	Symbiotic Group	ON
ABM	Wawasakonese Manpower Services	ON
ABM	Winners Circle Employment Services Inc.	SK

► ENERGY GENERATION & TRANSMISSION

ABM	ABS TEC Group Ltd.	AB
ABM	First Nations Power Authority of Saskatchewan Inc.	SK
ABM	Nexus Electric Inc.	BC
ABM	Solaré Distributors Inc.	AB
ABM	Spill-Chek Environmental	BC

► FINANCE/BANKING

ABM	Dakwakada Development Corporation	YK
ABM+	First Nations Bank of Canada	SK
ABM	Métis Voyageur Development Fund Inc.	ON
ABM	New Relationship Trust	BC
ABM+	Ulnooweg Development Group Inc.	NS
ABM+	WealthTerra Capital Management Inc.	AB

► FORESTRY

ABM	Chincha Inc.	BC
ABM+	Moose Cree Group of Companies LP	ON
ABM	MRM Enterprises	ON
ABM	Sarver Wood Fibre Ltd.	BC

► HOSPITALITY

ABM	Aboriginal Travel Services	BC
ABM	City Gourmet	ON
ABM	H & J Enterprises Ltd. o/a Pyrgos Pizza	MB
ABM	ICL Services	BC
ABM	Kapesiwin Camps & Catering	AB

ABM+	River Cree Resort & Casino	AB
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► INFORMATION TECHNOLOGY

ABM	Dalian Enterprises Inc.	ON
ABM	Federal Wireless Communications Inc.	ON
ABM	FoxWise Technologies	ON
ABM	Hy-Tek Advanced Computer and Internet Systems	AB
ABM	Parking Boxx Corporation	ON
ABM	Quartus Consulting Corp.	AB
ABM	Red Cloud Technologies	BC
ABM	Safe Harbour Informatics Inc.	BC
ABM	Saltmedia	AB
ABM	UbiNames Corporation	ON
ABM	Western Micro Systems Ltd.	MB
ABM	Xyntax Systems	AB

► LAW

ABM	C. Chris Poudrier Law Corporation	MB
ABM	Garwill Law Professional Corporation	ON
ABM	Ken Hoag Barrister & Solicitor	AB
ABM	Kyla Lee Law Corporation	BC
ABM	Patey Law Group	ON

► LOGISTICS

ABM	Avataa Explorations & Logistics Inc.	QC
ABM+	BBE Ltd. (Braden-Burry Expediting Ltd.)	NT
ABM	Industrial ERP Services Ltd.	BC
ABM+	Ironclad Logistics Group - Denwill/ Bridgeway	BC

► MANAGEMENT CONSULTING

ABM	1047308 B.C. Ltd.	BC
ABM	8983186 Canada Inc. (Stonecircle)	ON
ABM	Aboriginal Resource Consultants	NB
ABM	Applecross Innovations Inc.	AB
ABM	Axl Industrial Services Ltd.	AB
ABM	Breaker Business Management	AB
ABM	Bodewadmi Consulting	ON

► ABORIGINAL BUSINESS MEMBERS



ABM	Bridging Innovations Inc.	BC	ABM	Fresh Art & Design Inc.	ON
ABM	Calliou Group Inc.	AB	ABM	Half Breed Films	AB
ABM	Firebird Business Consulting Ltd.	SK	ABM	Jensen Group	ON
ABM	First Light Initiatives	BC	ABM	NationTalk Inc.	ON
ABM	First Peoples Group	ON	ABM	SAY Magazine	MB
ABM	First Systems Filing Inc.	SK	ABM	The Imagination Group of Companies	AB
ABM	Fox High Impact Consulting	ON			
ABM	Higgins Executive Search	MB	► MINING		
ABM	Johnston Research Inc.	ON	ABM	5136 Nunavut Ltd.	BC
ABM	Lyle McLeod Consulting Group Inc.	AB	ABM	A&A Technical Services	NT
ABM	MAC AN ABA	ON	ABM	G & O Diamond Drilling Contractors Ltd	AB
ABM	Major Projects Group Canada Inc.	AB	ABM	Geel Enterprises Inc.	BC
ABM	Morningstar River	ON	ABM	Holy Grail Exploration and Consultation	MB
ABM	Morning Sky Consulting Inc.	ON	ABM	Jacob & Samuel Drilling Ltd.	ON
ABM	NATTIQ	ON	ABM+	Miawpukek Roughrider Ventures	
ABM	One Face Security	AB		Limited Partnership	AB
ABM+	Papasay Management Corporation	ON	ABM+	Nuna Group of Companies	AB
ABM	People Empowerment		ABM	Steve's Equipment Services Inc.	ON
	Solutions Corporation	NL	ABM+	Tli Cho Logistics Inc.	NT
ABM	Pioneer Performance Inc.	SK			
			► OIL & GAS		
► MANUFACTURING			ABM	Advantage Professional Services Inc.	AB
ABM+	Alberta Rig Mats Inc.	AB	ABM	AGASGA	ON
ABM+	Atom-Jet Industries (2002) Ltd.	MB	ABM	Align Personnel Ltd.	AB
ABM	Bear North	ON	ABM	Allied Line Locators	SK
ABM	Crazy Horse Energy Drink	BC	ABM	A.O.K. Medical Services	BC
ABM	Double Diamond Industrial Structures LP	SK	ABM+	A.P.E. Maintenance Ltd.	AB
ABM+	IWL Steel Fabricators	SK	ABM	Arrowhead Industrial Insulators Ltd.	AB
ABM	Little Miss Chief Gourmet Products Inc.	BC	ABM+	Aventur Energy Corporation	BC
ABM	Steel 2000 Inc.	ON	ABM+	Canadian Grass Roots Inc.	AB
ABM	Xtended Hydraulics & Machine Inc.	SK	ABM	Canadian Natsco Structural	
				& Mechanical Ltd.	ON
► MEDIA/COMMUNICATIONS			ABM+	Casman Oil Sands Ventures Ltd.	AB
ABM	Aboriginal Link	MB	ABM	Complete Safety Services Inc.	BC
ABM+	Aboriginal Peoples Television Network -		ABM	Contain-All Waste Systems Inc.	AB
	APTN	MB	ABM+	Crude Energy Services Inc.	AB
ABM	Beehive Group	ON	ABM	DaSha Consulting Ltd.	AB
ABM	Big Soul Productions Inc.	ON	ABM	Drift Production Services Ltd.	AB
ABM	Design de Plume	ON	ABM	Drill-Tek MWD Services Ltd.	AB
			ABM+	Fort McKay Alcor	AB

► ABORIGINAL BUSINESS MEMBERS



ABM+	Fort McKay Enterprises Ltd.	AB
ABM	Fox Logistics Ltd.	AB
ABM+	Frog Lake Energy Resources Corp.	AB
ABM	Gregg's Contracting (813519 Alberta Ltd.)	AB
ABM+	Hines Industrial Site Services Group	AB
ABM	Infinity Petroleum Resources Inc.	AB
ABM	JAKOM	AB
ABM	Just Knock Consulting Ltd.	AB
ABM	Labrynth Consulting Ltd.	AB
ABM	Mahikan Energy Services Ltd.	AB
ABM	Marwest Utility Services Ltd.	BC
ABM	North Peace Water and Vac Ltd.	AB
ABM	Paramount Structures Inc.	AB
ABM	Pipestone Enterprises Inc.	AB
ABM+	Primco Dene Catering LP	AB
ABM+	Primco Dene (EMS) LP	AB
ABM+	Primco Security Services LP	AB
ABM	Red River Energy Consultants Ltd.	AB
ABM+	Seven Lakes Oilfield Services	AB
ABM+	Triple K Oilfield Services	AB
ABM+	Wapose Emergency Services Inc.	AB

► OTHER

ABM	Bingwi Neyaashi Anishinaabek First Nation	ON
ABM	CLAW Environmental Services Inc.	ON
ABM+	Denendeh Investments Inc.	NT
ABM	Exlogs Taidene Inc.	NT
ABM+	First Nations University of Canada	SK
PAT	Fort McKay First Nation	AB
ABM	IMI Brokerage LP	SK
ABM	Indspire	ON
ABM	Integrity Safety Group Ltd.	AB
ABM	Kisik Aerial Survey Inc.	BC
ABM	Maskwacis Cultural College	AB
ABM	Nishnawbe Aski Nation	ON
ABM	Office of the Treaty Commissioner	SK
ABM	Okwaho International Inc.	ON
ABM	Ontario First Nations Economic Developers Assoc	ON
ABM	Primrose Insurance Brokers	AB

ABM	Qalipu Development Corporation	NL
ABM	SafeWatch Consulting Group	AB
ABM	Spapium Little Prairie Farm	BC
ABM	Symbols Design Corp.	BC
ABM	Tomahawk Industries Ltd.	AB
ABM	Treaty Relations Commission of Manitoba	MB
ABM	Yellow Quill Holdings Ltd.	SK

► RETAIL

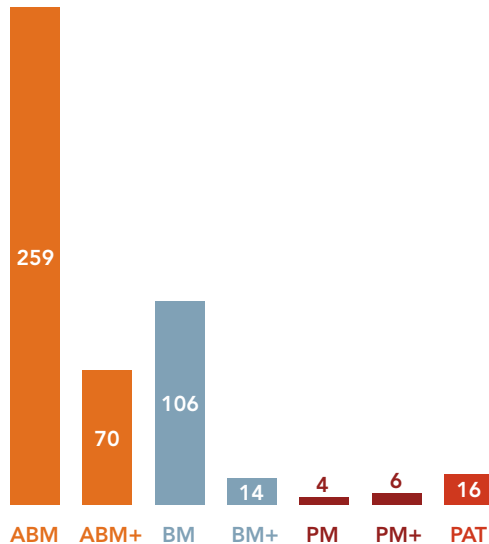
ABM+	Arctic Co-operatives Ltd.	MB
ABM	Dry Canyon Collectables	AB
ABM	Esawa Gifts & Gallery	AB
ABM	Georgina Garden Centre	ON
ABM	J. Dimaggio Holdings Inc.	NB
ABM	MohawkNorth	ON
ABM	Northside Autosports/ Dominion Autocentres	ON
ABM	Partners Furniture & Appliances	SK
ABM	Tyee Building Supplies Limited Partnership	BC

► TRANSPORTATION

ABM	Ashtale Contracting Ltd.	AB
ABM	Awen - First Nations Logistics	QC
ABM	Calnash Trucking	AB
ABM	Capital Helicopters (1995) Inc.	YK
ABM+	Clearwater River Enviro	AB
ABM	CreeWest GP Inc.	ON
ABM+	Haisla-Lakelse Air Joint Venture	BC
ABM+	Mississippi Airways	MB
ABM	Patch Pro Ltd	AB
ABM+	Points North Group of Companies	SK
ABM+	Richards Transport Ltd.	SK
ABM	Sarvair Aviation Ltd.	BC
PAT	Tuccaro Inc. Group of Companies	AB
ABM+	West Wind Aviation	SK

► NON-ABORIGINAL BUSINESS MEMBERS

► MEMBERSHIP CATEGORY BREAKDOWN



475 ▲
TOTAL 2015
MEMBERS

► ARTS/ ENTERTAINMENT

BM Gateway Casinos & Entertainment Limited ON

BUSINESS SERVICES

PAT Bee-Clean Building Maintenance AB
 BM Brook McIlroy Inc. ON
 PM+ Canada Post ON
 BM Ceridian Canada ON
 BM Cleantech Janitorial Management Ltd. BC
 BM Eagle Professional Resources Inc. ON
 BM ft3 Architecture Landscape Interior Design MB
 BM i2 Ideas & Issues Advertising Inc. ON
 BM The Morris Group of Companies ON

► CONSTRUCTION

BM Alberici Constructors Ltd. ON
 BM ATCO Sustainable Communities Inc. AB
 BM Austin Industrial Canada Inc. AB
 BM Austin Powder Limited ON
 BM Britco LP BC
 PAT Carillion Canada Inc. ON
 BM Chemco Electrical Contractors Ltd. AB
 BM Concept Group AB
 BM EBC Inc. QC
 BM Freeport Industries Ltd. BC
 BM+ Graham Group Ltd. SK
 BM Helical Pier Systems Ltd. AB
 BM H.J. O'Connell Construction Ltd. NL
 BM Hugh Munro Construction Ltd. MB
 BM Integral Energy Services Ltd. AB
 BM Ledcor Industries Inc. BC
 BM Matrix North American Construction Ltd. ON
 BM North American Construction Group AB
 BM Superm tal Structures Inc. QC
 BM Valard Construction LP MB

► CONSULTING ENGINEER

BM Amec Foster Wheeler BC
 BM Ausenco Engineering Canada Inc. BC
 BM CIMA Canada Inc. SK

BM Kinectrics Inc. AB
 BM Norda Stelo Inc. (rebrand from Roche Ltd.) QC
 BM+ Hatch Ltd. ON
 PAT SNC-Lavalin Group Inc. ON

► EMPLOYMENT/TRAINING

BM Domcor Health, Safety & Security Inc. BC

► ENERGY GENERATION & TRANSMISSION

BM Allteck Line Contractors Inc. BC
 BM+ BC Hydro BC
 PAT Bruce Power ON
 PM GE Canada ON
 BM Independent Electricity System Operator ON
 BM Innergex Renewable Energy Inc. QC
 BM Laker Energy Products Ltd. ON
 PM Manitoba Hydro MB
 BM NextEra Energy Canada, ULC ON
 PAT Ontario Power Generation ON
 BM+ SaskPower SK
 BM+ Siemens Canada Limited ON
 BM TransAlta Corporation AB
 BM Voith Hydro Inc. QC
 BM Yukon Energy Corp YT

► FINANCE/BANKING

BM Birch Hill Equity Partners Management Inc. ON
 PAT BMO Financial Group ON
 BM CAPE Fund Management Inc. QC
 BM First Canadian Property Investments Ltd. ON
 BM+ Great-West Life, Canada Life, and London Life MB
 PAT Scotiabank ON
 PM+ Sun Life Financial ON
 PM+ TD Bank Financial Group ON

► FORESTRY

BM Alberta Pacific Forest Industries Inc. AB
 BM EACOM Timber Corporation ON
 BM First Resource Management Group Inc. ON

PM+	CN	BC
BM	Kuehne + Nagel Ltd.	ON
BM	Landtran Systems Inc.	AB
BM	Port Metro Vancouver	BC
BM	Sterling Crane	AB
BM	Wisk Air Helicopters Limited	ON

▶ ABORIGINAL VENDORS

► BUY ABORIGINAL

CCAB supported Aboriginal Business by buying products and services from exceptional Aboriginal organizations in 2015. Aboriginal suppliers to CCAB were:

Aboriginal Printing Corporation

Aboriginal Travel Services

Acosys Consulting Services Inc.

Adam Hutchison

Anishinabeg Communications

Audrey Rivers

Big Soul Productions Inc.

City Gourmet

Craig Lauzon

Design De Plume

Duke Redbird

Ed Sackaney

Fred Eagletail

Fresh Art & Design Inc.

John Paillé

Morning Sky Consulting Inc.

Morningstar River

Nulook Nations Office Solutions

Ontario Federation of Indigenous
Friendship Centres

Sacred Fire Productions

Sandy Scofield

Stan Wesley

Stone Circle Consulting

Sunshine Promotions



► FINANCIALS

► REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY FINANCIAL STATEMENTS

TO THE MEMBERS OF

The Canadian Council for Aboriginal Business
Le Conseil Canadien pour le Commerce Autochtone

The accompanying summary financial statements, which comprise the summary statement of financial position as at December 31, 2015, the summary statement of operations, summary statement of changes in net assets and summary statement of cash flows for the year then ended, are derived from the audited financial statements of The Canadian Council for Aboriginal Business/Le Conseil Canadien pour le Commerce Autochtone (the "Council") for the year ended December 31, 2015. We expressed a qualified audit opinion on those financial statements in our report dated May 30, 2016.

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of the Council.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation of a summary of the audited financial statements in accordance with Canadian accounting standards for not-for-profit organizations.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

BASIS FOR QUALIFIED OPINION

In common with many not-for-profit organizations, the Council derives a portion of its revenue and net asset additions from the general public in the form of fundraising events, donations and endowments, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded by the Council and we were not able to determine whether any adjustments might be necessary to donations revenue, excess of revenue over expenses, and net assets.

QUALIFIED OPINION

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the summary financial statements derived from the audited financial statements of the Council for the year ended December 31, 2015 are a fair summary of those financial statements, in accordance with Canadian accounting standards for not-for-profit organizations.

Toronto, Canada
May 30, 2016



Chartered Professional Accountants
Licensed Public Accountants

► FINANCIALS

SUMMARIZED STATEMENT OF FINANCIAL POSITION

As at December 31	2015	2014
Assets		
Current		
Cash and cash equivalents	\$ 1,440,245	\$ 1,319,219
Accounts receivable	55,718	68,978
Government remittances recoverable	69,986	79,119
Prepaid and deferred expenses	131,372	56,452
	<u>1,697,321</u>	<u>1,523,768</u>
Property and equipment	41,985	47,111
Domain name	7,400	7,400
	<u>\$ 1,746,706</u>	<u>\$ 1,578,279</u>
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 93,927	\$ 80,162
Deferred revenue	473,882	338,935
	<u>567,809</u>	<u>419,097</u>
Net assets	1,178,897	1,159,182
	<u>\$ 1,746,706</u>	<u>\$ 1,578,279</u>

SUMMARIZED STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

For the Year Ended December 31	2015	2014
Revenue		
Fundraising events	\$ 1,046,424	\$ 1,245,718
Membership fees and donations	1,015,472	968,951
Research grants	431,936	246,695
Other income	51,256	19,207
	<u>2,545,088</u>	<u>2,480,571</u>
Expenses	<u>2,525,373</u>	<u>2,432,957</u>
Excess of revenue over expenses for the year	19,715	47,614
Net assets – beginning of year	1,159,182	1,111,568
Net assets – end of year	<u>\$ 1,178,897</u>	<u>\$ 1,159,182</u>

STAY TUNED TO THE CCAB ALL YEAR ROUND!

Stay current with the latest news and events from the Canadian Council for Aboriginal Business on Twitter, Facebook, and LinkedIn. Our community of individuals continues to grow daily and is vital in helping us increase the reach and impact of CCAB through sharing, liking, and following our activities.

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