Karl Côté is a civil engineer with over 30 years of experience in the fields of environmental remediation and construction. He has spent the past 25 years working for and collaborating with First Nation and Inuit communities, businesses and organizations with the goal of creating mutually beneficial business opportunities.

Karl is currently the Director of Indigenous Relations at Pomerleau, a major Canadian construction company. For the past two years he has grown the Pomerleau Indigenous Relations Team from two to six full-time members coast-to-coast. His team is responsible for engaging, as well as developing and nurturing relationships and partnerships with First Nation communities and businesses. The Pomerleau Indigenous Relations team also provides internal support to the proposals, operations and business development teams.

In the past, as a minority shareholder, Karl participated in the creation and growth of Inuitowned Qikiqtaaluk Environmental, making it the largest environmental contractor in Nunavut. Afterwards, for six years, he managed Avataani Environmental, an Inuit partnership operating in Nunavik, Northern Quebec. Karl was also instrumental in creating and managing various partnerships with First Nation communities in Quebec and New Brunswick.